

By Philip Webster, Chief Political Correspondent

It is uncertain whether a final decision will have been taken by then, but he will be in a position to reassure them that the Government is carefully considering ways of mitigating the initial effect of the charge's introduction.

Ministers are anxious to introduce the Bill before Christmas and, if possible, to get its long committee stage started before then.

INF deal of year

By Michael Evans, Defence Correspondent

The sources said it was hoped that the Russians would approve the compromise formula because they would be aware that the Pershing 1A would only be a credible weapon system for three or four more years.

By then, the Russians would have no reason to fear the Pershing 1A.

Mr Sims, looking tanned and fit as he sat in the hospital grounds, said: "We are both just grateful to be alive. Life was terrible before this operation ... I trembled when I heard there was a heart available for me, but I certainly didn't know it was going to be from a living man."

Mr Terry Sims (left) meeting the man who gave him his new heart, Mr Andrew Phillips, at Harefield Hospital yesterday.

By Philip Webster, Chief Political Correspondent

The centre-left were hoping last night that the remaining front-bench appointments, to be announced during the week, would fully reflect its dominant position in last week's elections.

By Andrew Morgan and Stewart Tendler

Scotland Yard's robbery squad also began investigations into what could be one of the biggest raids of its kind in Britain.

By Frances Gibb, Legal Affairs Correspondent

Further legal steps will be delayed pending the outcome of the current Court of Appeal hearing in similar proceedings against *The Independent*, *The London Evening Standard* and *The London Daily News*. The Attorney General is also considering seeking an injunction banning the news-

From Robert Fisk

Hezbollah, in Lebanon and led by Hassan Nasrallah, said it would publish the list of names and thus put pressure on the one area where the Syrian Army is still active.

Syria and Iran have been at odds for the last month, the Iranian newspaper *Keshavarz* said. The Iranian newspaper said that Mir Hossein Mousavi, the former prime minister, would visit Damascus in the next few days. Mousavi said to be on his way to travel to Syria.

Despite market scepticism, Sir Clive Sinclair seems to have produced a new mini portable computer that is a winner
Computer Horizons, 28-30

● There is £12,000 to be won today in The Times Portfolio Gold competition – three times the usual amount as there have been no winners for the previous two days.
● Portfolio list, page 27.

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NEWS SUMMARY

£3m damage in store bomb fire

The fire at a Luton store thought to be caused by a fire bomb from the Animal Liberation front created damage estimated at more than £3 million, Bedfordshire police said yesterday.

The fire was one of three discovered over the weekend in Debenhams stores. The other two incendiary attacks, at Harrow and Romford, caused little damage.

The Luton fire was started in the men's department of the store in the town's Arndale Centre.

Sections of the first and ground floors collapsed into the basement of the building and there was concern yesterday about possible risk from asbestos.

Bedfordshire police are in contact with the anti-terrorist branch at Scotland Yard which has a unit for dealing with ALF attacks.

One device was found intact at the Romford store. It is said to be similar to devices defused in attacks earlier this year in Swansea and Cardiff.

Witness scared

A boy aged six watched his friend, Sean Oates, accidentally drown in a pond near Talywain, Pontypool, south Wales but was too frightened to tell police, it was disclosed yesterday.

Sean, aged eight, was found dead at the weekend near his home after an intensive three-day search. Police went to the pond after Sean's friend divulged his secret.

In a separate incident the body of Anthony Austin, aged 15, of Salisbury, Wiltshire, was recovered from the bottom of 70 ft cliffs in south Devon yesterday.

TV ban on Bible

The Independent Broadcasting Authority was criticized yesterday for its decision to ban television advertisements for children's videos of Bible stories while allowing commercials for contraceptives.

The advertisements were banned on the ground that they were religious advertising, which is forbidden.

Mr Charles Cordle, distributor of the US-made videos, said that he was "incredulous" at the curb on "wholesome family entertainment".

Rate rise challenged

Ratepayers in the London Borough of Waltham Forest asked the High Court yesterday to quash the 62 per cent rate rise imposed by the Labour-controlled council. The rise makes the borough's rates the highest in London.

Mr James Wadsworth, QC, for the Waltham Forest Ratepayers Action Group, told Lord Justice Gidwell and Mr Justice Schiemann that the rate was "irrational".

Mr Wadsworth claims the decision was taken illegally and with procedural impropriety, as there had not been the consultation required under the Rates Act, 1944.

The hearing continues today.

'Assault' verdicts

Verdicts are expected at the Central Criminal Court today on the five Metropolitan Police officers accused of assaulting a group of boys in Holloway, north London, in 1983 and then organizing a cover-up.

The jury will retire this morning after a trial, lasting more than a month, of four constables and their sergeant, the crew of a police Transit van who allegedly made an unprovoked attack on the boys.

Warning on adders

Holidaymakers were warned last night to beware of adders, Britain's only poisonous snakes, as a man lay seriously ill in hospital after being bitten.

Mr John Taylor, aged 47, of Stourbridge, West Midlands, was in a critical condition at Singleton Hospital, Swansea, before serum was taken to him from another hospital.

Mr Taylor was bitten on the hand while walking on cliffs near Port Eynon on the Gower Peninsula.

Hot gospel show

Television producers have asked music lovers not to wear summer clothes to a special cathedral concert on Thursday because they are recording it for Christmas.

They want the audience of 1,500 to be dressed for December, despite predicted temperatures in the 70s, when the two-hour concert is filmed in Ely Cathedral. The well-wrapped audience will be treated to 17 favourite carols sung by the international opera star Jessye Norman, with the Ely Chorists, the American Boy Choir from Princeton, New Jersey, and the Bournemouth Symphony Orchestra.

The show will be broadcast by ITV and the PBS network in the United States during the Christmas holiday.

Britons in chess triumph

By Raymond Keesee
Chess Correspondent

For the first time in the history of the World Chess Championship, two British players have qualified for the candidates' tournament. That is the stage of the world championship cycle which directly precedes the title match.

Nigel Short, of Bolton, Humberside, and John Speelman from Hampton, north London, the reigning British champion, have already secured joint first prize in the world championship qualifying inter-zonal tournament at Subotica, Yugoslavia. Short and Speelman have both scored 10½ pts from 15 games, ahead of Zoltan Ribli (Hungary) on 10 pts.

The British duo can still be caught by Gylfa Sax (Hungary) if he wins his unfinished last round game today. However, neither of the British players can be overtaken.

In 1985, Short was the sole British player to qualify for the previous candidates' tournament. That had been the first time in the world championship that a British player had reached such an advanced stage of the cycle.

Meanwhile, the final of the British Chess Club championship has been played in Peterborough at the head office of Peterborough Software. The title was won by a club from Wood Green, north London. It defeated Atherton (Nigel Short's old club) by 4½ pts to 1½.

Individual results: (with Wood Green names first) were: A D Martin bt J E Littlewood; M B Pein bt N J Ivel; A P Law bt N J Holloway; P J Sowray drew with M J Conroy; G D Lee bt M J O'Hara; M P Townsend lost to A W Beardsworth.

Wine lake may turn to manure

By Pearce Wright
Science Editor

Leading chemists are considering the feasibility of a scheme that could turn Common Market wine and sugar beet stockpiles into a fertilizer base.

The Royal Society of Chemistry yesterday received a report from Professor David Cole-Hamilton, of St Andrews University, explaining how much cheaper it would be to convert alcohol into ammonia for fertilizer than to use North Sea gas.

Conversion of agricultural surpluses into fertilizer to increase food production may sound a bit odd. However, Professor Cole-Hamilton suggests it is preferable to the use of dwindling, and what will become increasingly expensive, stocks of natural hydrocarbons to make ammonia.

While there is a great attraction to the idea of growing crops specifically as a renewable source of raw material, or biomass, for the chemical and pharmaceutical industries, costs have hindered development.

The latest innovation depends on a new catalyst that Professor Cole-Hamilton says is much more efficient than existing catalysts that could regulate the chemical conversion of ethanol in wine to hydrogen.

He told a meeting of research chemists specializing in the transition group of metals, at Sheffield University, that the new catalyst was a compound of rhodium.

The advance comes from the way it speeds the steps in the reaction that firstly converts alcohol into hydrogen, which in turn is combined with nitrogen to form ammonia.

Unionists dampen hopes of talks on deadlock

By Richard Ford

Mr James Molyneux and Mr Ian Paisley will meet senior Civil Servants today in an attempt to find out whether negotiations can begin on an alternative to the Anglo-Irish Agreement.

At a brief meeting, the two Unionist leaders will attempt to set an agenda for the "talks about the talks" and formally end the 17-month deadlock with the Government.

However the prospects for the talks involving Mr Molyneux, leader of the Official Unionists, and Mr Paisley, of the Democratic Unionists, do not appear good, with both

sides being extremely cautious about the likely outcome.

Thousands of "loyalists" at the traditional Orange parades yesterday heard calls for an alternative to the agreement. But Mr Paisley dampened hopes of any breakthrough by insisting that no full-scale negotiations could begin without two conditions being met.

He said: "The unionist leaders will not be entering into any negotiations with the Government unless the agreement ceases to be implemented and Maryfield (headquarters of the secretariat) ceases its operations".

Mr Paisley's demand limits

any room for manoeuvre and must put in doubt any hopes that the talks can lead to a breakthrough in negotiations involving all the constitutional parties in Northern Ireland.

The Government is playing down the significance of today's meeting, which will involve Sir Kenneth Bloomfield, head of the Northern Ireland Office. It is unconvinced that the unionist leaders have a definite objective for the future, would be in favour of a partnership administration involving the nationalists, or can deliver most of their supporters to any such idea.

A task force report, which recommended the opening of initial discussions and suggested that many loyalists could accept nationalist involvement in the administration of Northern Ireland, has been grudgingly accepted by both men. However they appear unhappy with the tenor of its argument.

By talking directly with the Civil Service, the unionist leaders have effectively torpedoed a task force suggestion that the initial discussions should be conducted by other unionist politicians. There are suspicions that neither man is really interested in taking part in full-scale negotiations.

Tens of thousands of Orangemen paraded at 19 venues throughout Northern Ireland yesterday in the annual commemoration of King William's victory at the Battle of the Boyne in 1690.

The parades had a carnival atmosphere, with thousands lining the routes and enjoying family picnics before leaders of the Orange Order spoke from the platform.

At Portadown, Co Armagh, seven Orange lodges were barred from passing through a Roman Catholic district. Protest notes were handed to Royal Ulster Constabulary officers on duty before seven lodges marched along another

road flanked by three Catholic housing estates.

Hundreds of RUC officers and soldiers were on duty and prevented nationalists from getting close to Orangemen as they paraded along Garvaghy.

There were minor disturbances earlier in the morning after bonfires and parades were held in a number of towns.

Four police officers were injured and 11 people were arrested after disturbances at Aboghill, Co Antrim, Limavady, Co Londonderry, and Ballynahinch, Co Down. But the disturbances were on a smaller scale than have occurred in the past two years.

TUC plans new strategy to halt fall in members

By Roland Rudd

Trade union leaders are proposing a basic change of strategy to fight falling union membership and rising non-unionism, in the light of the Conservatives' third consecutive election victory.

Mr Norman Willis, general secretary of the TUC, wants the unions to move away from outdated economic activities and campaign for members in non-union areas by bringing recruitment under the central direction of the TUC.

The new proposals could infuriate left-led unions such as the Technical, Administrative and Supervisory Staffs, while attempts to bring the single-union deals, which often include a no-strike clause, under the control of TUC leaders will not please the electricians' union.

The proposals for change are in a new document, *Developments in Trade Union Organization*, which the TUC's employment policy and organization committee will discuss tomorrow.

The report paints a gloomy picture of the problems facing the trade union movement in the late 1980s.

It says that the unions are suffering from anti-union government policies and a shift in employment away from manufacturing to the service sector where it is more difficult to recruit members.

Unions are also having problems winning union recognition from employers in new sites and face attempts by some managements to de-unionize some plants and grades of staff.

The report recognizes for the first time that the unions cannot rely on a Labour Government to solve all their problems. "The trade union movement could not have relied on a Labour Government to organize more of the working population - to that extent our future was always in our own hands", it says.

Mr Willis makes three main proposals: ● A special TUC fund, drawn from the current affiliation fees would help unions or-

ganize in new industries and new towns.

● A campaign to keep employees in union membership would be set up on lines drawn up by the service unions. It would include benefits to union members such as legal aid, financial advice and discount purchasing.

● To end inter-union competition organizing areas would be set out. Those would allow unions which satisfied the TUC's rules on single-union deals to be given sole negotiating rights in a particular company.

But, in an indirect criticism of the right-wing electricians' union, the TUC leader says that the agreement cannot be based on what he calls "sweetheart deals", a term used by many union leaders to attack the Electrical, Electronic Telecommunications and Plumbing Union for signing single-union no-strike deals.

Mr Bill Morris, deputy general secretary of the Transport and General Workers' Union, recently criticized the EETPU for signing what he called "sweetheart deals with sweetheart employers".

Mr Willis may not get unanimous support from union leaders. Mr Eric Hammond, EETPU general secretary, and a member of the TUC's key organization committee, is likely to be wary of Mr Willis's endeavours to bring single-union agreements under the central control of the TUC.

Another moderate member of the committee, Mr Bill Jordan, president of the Amalgamated Engineering Union, made it clear this week that single-union deals were here to stay and attacked what he called the "hypocritical opposition" from unions which "posture against them at national level" but sign them at a local level.

However, the TUC general secretary is emphasizing that his proposals are just an outline and that he will come back with further details if the response is encouraging.

Kinnock accused over miners' energy policy

Senior officials of the National Union of Mineworkers yesterday accused Mr Neil Kinnock, the Labour leader, of using the South Wales miners in an attempt to reverse the union's energy policy (Roland Rudd writes).

Mr Kinnock is believed to regard its policy, which stipulates an annual output of 200 million tonnes of coal, as being unrealistic.

South Wales miners proposed at last week's NUM conference a resolution that would have seen the union's policy replaced by a national energy policy formulated by the Labour Party.

The South Wales resolution said: "In the light of developments in fuel prices and energy demand since 1982, it is no longer in the best interests of the Labour movement in general, or of the NUM in particular, to stipulate an annual output target of 200 million tonnes for UK coal."

"This target was enshrined in Resolution 39 of the 1982 annual conference of the NUM and was based on calculations made during the

1970s when the national and international energy situation was vastly different from today's. To insist on including 200 million tonnes as part of Labour's election programme is to insist that the Labour Party ignores this change."

Senior NUM officials are now accusing the South Wales miners of being "put up to the job" by Mr Kinnock in return for his continued support for six-day working at the proposed "super-pit" at Margam in South Wales.

The South Wales miners yesterday rejected the accusation as "pure fantasy". They had no dealings with either Mr Kinnock or his parliamentary private secretary before they proposed the new energy policy.

"This was an attempt by the South Wales miners to inject a degree of realism into the NUM's energy policy."

"While the energy sector is threatened with privatization, unless the NUM starts to talk to all the workers in the energy sector the union will be further marginalized."

Prisoners brighten up a very dull jail

By David Cross

Two burglars sent on remand to Corby police station in Northamptonshire because of overcrowding in London's jails were so fed up with their dingy surroundings that they asked for a pot of paint and brushes to brighten up their cells.

So at considerable saving no doubt to the ratepayers of Northampton these men were provided with paint and paint brushes and set to it, completely redecorating the cell block, he said.

Mr Sutton provided the court with letters from Police Superintendent Bob Thorogood, sub-divisional commander at Corby, who stated

because the cells "were not fit for human habitation."

"One of the prisoners was a qualified painter and decorator and the other 11 prisoners in the cells joined in," Northamptonshire police said yesterday.

"We really did it as a method of relieving their boredom during the two or three weeks they were waiting for their cases to come up", the police added.

that the work had been done to a "very good standard".

Samuel Randall, of Highgate Road, Kentish Town, north London, and Andrew Stone, of Lombard Close, South Tottenham, north London, both aged 29, pleaded guilty to entering an address in Raleigh Road, Horney, on May 19 and stealing property worth £500.

They were each sentenced to twelve months' imprisonment, suspended for two years, coupled with probation orders.

Horse show: Royal Canadian Mounted Police officers yesterday displaying a miniature of the Queen's horse, Barnese, a half-size bronze of which raised £40,000 at auction for the St John Ambulance Brigade. (Photograph: John Rogers)

Hurd bid for more prison spending

By Robin Oakley, Political Editor

Mr Douglas Hurd, the Home Secretary, has put in a bid in the latest public spending round for a major expansion of the prison building programme, which already includes plans for 20 more prisons.

Mr Hurd has warned MPs that there is a "dangerous race" between the number of places the prison building programme can provide and the number of new convicts jailed.

To meet the immediate short-term crisis, officials have presented the Home Office with several options including opening at least one army camp as a temporary prison, using a "floating hotel" as a prison ship and, if the situation becomes acute, authorising the early release of a number of offenders serving sentences of 18 months or less for non-violent crimes.

July is normally the worst month for Britain's bulging prisons, because hot weather and crowded conditions make it difficult to control inmates.

Officials hope emergency action will not be required before the calmer days of August and September are reached, but they admit it will be touch and go.

Mr Hurd confirmed during the Queen's Speech debate a fortnight ago that a prison system designed to hold 41,700 prisoners was forced to cope with almost 51,000, with an additional 506 remand prisoners locked in police cells. Last week the number in police cells had risen to a record 648, to the detriment of other police work.

Desperate efforts are being made by the prison service to squeeze the greatest number of places they can out of the present system.

Three detention centres have been converted into youth custody centres and another two into adult male prisons. It is planned to convert Ashwell category D prison to a category C prison later this year, with a net gain of 350 places.

Any woman can refuse the Aids test but if the midwife or obstetrician suspects that she is in a high risk group, the woman is informed that she will be treated as if she is HIV positive after delivery. During the birth staff would take extra precautions similar to those for Hepatitis B patients.

Miss Vera Freeburne, assistant director of midwifery services, said that the midwives and obstetricians had decided to press for routine testing for Aids at antenatal clinics at Westminster and St Stephen's Hospital, Fulham, west London.

Women are tested at 12 weeks and again at 30 weeks of pregnancy, to allow for the period before antibodies form.

The Westminster Hospital started testing high risk groups in January, but in March it decided that the policy of test selection was prejudiced against minority groups and decided to extend it to all.

Pre-birth Aids tests at hospital

By Jill Sherman
Social Services Correspondent

A London hospital is routinely testing all pregnant women for the Aids virus provided they give their consent.

Westminster Hospital, in Central London, now asks all women attending ante-natal clinics to agree to have an Aids test, irrespective of whether they fall in one of the known high risk groups.

Any woman can refuse the Aids test but if the midwife or obstetrician suspects that she is in a high risk group, the woman is informed that she will be treated as if she is HIV positive after delivery. During the birth staff would take extra precautions similar to those for Hepatitis B patients.

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"All women are counselled before the test by staff who have been on Aids counselling courses," Miss Freeburne said. "Many women refuse to have the test because they do not want to know if they are positive and that is their right."

"Apart from the medical implications, a positive diagnosis could jeopardize employment and insurance prospects."

If the test proves positive, the obstetrician counsels the mother on whether to terminate the pregnancy. Evidence so far shows that there is a high risk of an infected mother passing on the virus to her baby.

If the midwife or doctor suspects that the baby is infected the mother's permission has to be obtained before tests are performed.

So far 200 women have been tested but only six have been found to be HIV positive and most of these have been in high risk groups.

Other hospitals have declined to follow Westminster's lead.

Firemen consider national strike

By Craig Seton

The threat of a national strike by 45,000 firemen loomed yesterday after the escalation of a dispute in the West Midlands over the Home Office fire inspectors.

Last night solicitors acting for the West Midlands fire and civil defence authority served a writ on the Fire Brigades Union calling on the leadership to end a work to rule and policy of non-cooperation with the fire inspectors by 2,000 firemen in the region.

The union has been warned that the authority will seek a High Court injunction today in an attempt to make the West Midlands action unlawful.

The union's executive said it would ignore an injunction.

The West Midlands firemen banned drills and exercises because of an expected visit by Mr Bert Brennon, the Home Office inspector, who was due in Birmingham yesterday. Emergency calls were not affected.

Mr Brennon apparently made it clear before his visit that he required to see drills and exercises taking place.

The union's policy of non-cooperation with the fire inspectors began after leaders expressed fears that its responsibilities for efficiency could mean job losses.

Yesterday the union was taking legal advice about its action in the West Midlands after the threat that its leadership would be served with a writ in London, followed by an application for an injunction.

However Mr Ken Cameron, the union's general secretary, told an emergency meeting of its 17-man executive on Sunday: "We will refuse to comply with an injunction should it be granted. The executive would then meet to consider national strike action."

If a national strike occurs, it would be only the second time that the country's firemen have left their posts.

In 1977 a national strike over pay lasted nine weeks and the Government called in troops using civil defence fire fighting equipment to take their place.

Successes claimed for water

By John Young
Agriculture Correspondent

The Water Authorities Association yesterday published a booklet setting out their achievements, including the claim that since 1974 they have spent £4,000 million on environmental improvements - just as the Government's Green Paper on privatization of the industry was thought to be imminent.

But Mr Roger White, the association's assistant secretary, said that the timing of publication was just "a happy coincidence".

Although the association, unlike its constituent members, is officially neutral on privatization, Mr White did not disguise his opposition to the idea of splitting responsibility between private companies supplying water and statutory quangos monitoring its quality.

In the 13 years since the authorities were created, there had been big improvements in the methods of disposing of treated sewage, rivers such as the Tame, the Tyne and the Thames had been successfully cleaned up and pollution had been progressively removed from beaches and bathing water, he said.

Much remained to be done. The decline in some river quality was because government restrictions on borrowing prevented the authorities from making better progress.

Yesterday Mr Peter McIntosh, Thames Water's head of regulating and monitoring, said the establishment of a national authority would severely damage the progress that had been made by destroying the flexibility that came from integrating an authority's various functions.

Sunday paper 'paid prostitute £6,000' for story on Archer

A prostitute told the High Court yesterday on the sixth day of the libel action brought by Mr Jeffrey Archer against *The Star* newspaper that she had been paid £6,000 by a Sunday newspaper to tell her side of the story.

Miss Monica Coghlan, aged 36, dressed in a pale green linen suit and a khaki blouse, seemed nervous as she continued answering questions put by Mr Michael Hill, QC, for *The Star*. She was repeatedly asked to speak up.

Miss Coghlan, of Harebell Close, Shawclough, Rochdale, Lancashire, is the newspaper's principal witness in its defence to Mr Archer's libel action.

Mr Archer, aged 47, the novelist and former deputy chairman of the Conservative Party, is claiming damages against *The Star* and Mr Lloyd Turner, its editor, over articles published in November alleging that he had sexual intercourse with Miss Coghlan on the night of September 8 and 9 last year and tried to pay her £2,000 to keep quiet.

Continuing her evidence from Friday, Miss Coghlan said she went to Rochdale on September 16, a few days after meeting Mr John Lisners, a freelance journalist for the *News of the World*, although she did not realize he was a journalist.

She spent a couple of hours with Mr Lisners when he told her he had not been perfectly honest with her, disclosed his true identity and showed her his press card. "He knew my real name, which shocked me, and my address," she said.

"What did he tell you was the reason he wanted to see you?" Mr Hill asked. "He said he knew what had happened the night of September 8-9. He said that the story was already going round and people were already talking about it in high places."

She told him her story during the course of the evening. She also spoke to a man whom she understood to be Mr Edward Jones, the chief investigator of the *News of the World*, on the telephone.

At that time, Miss Coghlan said, she was not made any promises or offers of money by either Mr Lisners or Mr Jones.

"Were you subsequently paid money by the *News of the World*?" Mr Hill asked. "Yes, I have had some money from the *News of the World*... Edward Jones says I've had £6,000."

"The first payment I wasn't expecting when Eddie (Ed-

ward Jones) gave it me", she said. After the meeting with John Lisners, she made an arrangement to swear an affidavit.

Mr Hill asked: "Up until that time, from whom had you heard, if anybody, that the man you had been with on September 8 was Mr Jeffrey Archer?"

Miss Coghlan replied: "Aziz Kurtha had told me."

The court had been told previously that Mr Kurtha, a solicitor and client of Miss Coghlan, had identified one of her other customers on the night of September 8 as Mr Archer.

Mr Hill: "Had you seen anything which enabled you to confirm or deny that?" "I had seen a picture on the night I met John Lisners."

Miss Coghlan said she again identified Mr Archer just over a week later, this time when he appeared on breakfast television talking about a run in Hyde Park.

She then went on to tell the packed court how, after seeing

● The story was already going round and people were talking about it in high places ●

Mr Archer on television, she had phoned Mr Lisners, and he had arranged for her to go to London for a meeting with several reporters. She said she agreed to ring Mr Archer and was given precise instructions by them about what to say.

At first Mr Jones did not believe that she had had sexual intercourse with Mr Archer. "He called me a liar and said he did not believe a word of it. He found it very difficult to believe. He said that Jeffrey Archer could have gone and got any woman he wanted", she said.

"I was very upset by the way he spoke to me", Miss Coghlan told the jury. "I had not looked for them; they had come to look for me and I was almost ready to walk out. He said I should understand this was a big accusation to make against somebody and they would have to prove it. That is when I agreed to make the call."

Miss Coghlan said she was told to tell a series of lies during her telephone conversation and "not to say anything that would put Jeffrey Archer on to Aziz Kurtha".

If asked, she was to say that

she got Mr Archer's number from Conservative Party headquarters and not to mention the name of the hotel where they had sexual relations unless he asked for it.

Mr Jones told her to say that Mr Kurtha had her telephone number, even though he did not have it, because "that was the way it had to be done... I was told to say that I had been shown a photograph of Mr Archer's car with the registration number CUU on it".

That was also a lie but she was told it had been done like that.

Replying to one of Mr Hill's questions, she said the voice of the man she spoke to on the telephone that night was the same as that of the man with whom she had had sexual intercourse on September 8-9.

Mr Hill went through transcripts of telephone conversations between Miss Coghlan and Mr Archer, which had been recorded by the *News of the World*. After Mr Archer told her she must be mistaken about him being the man with whom she slept, Miss Coghlan asked for a meeting to arrange something to get people "off her back".

Mr Hill asked why she wanted a meeting. Miss Coghlan told the court: "I knew that he was lying. I knew this was the man."

Mr Archer said in the telephone call that he did not know what he could do about it. Miss Coghlan told the court: "This man knew he had been with me and I was confronting him, right, and he was wriggling out of it."

She said she telephoned Mr Archer again on October 23 and it was during that conversation, recorded by the *News of the World*, that arrangements were made for her to pay her £2,000 to go abroad.

The jury was taken through a transcript of the taped conversation in which Miss Coghlan said: "You know that you have met me and you know that I have looked after you".

She told Mr Archer in the conversation that, after Mr Kurtha had told her who Mr Archer was, "if I really wanted I could have looked for different distinguishing marks... you are not the first important person that has come along in my career".

Miss Coghlan said: "He was paying me off to go abroad." The hearing continues today.



Florence Faivre struggling yesterday with her father (Photograph: Tim Bishop)

Lost girl in tussle with her father

By David Sapsted

A French executive's teenage daughter, whose disappearance led to a big police search in London, was involved in a street tussle with her father yesterday soon after being found.

As she struggled with him on the pavement, she shouted in French: "You make me sick. I do not know where I was, and I keep telling you I did not meet anybody. I was by myself. I did not eat or drink and I certainly did not get involved with drugs."

Florence Faivre, aged 15, stormed out of the Knightsbridge apartment where she had been staying and was chased by her father, M Jean-Paul Faivre, a senior director of Peugeot.

The girl had been found at about six o'clock yesterday morning, 47 hours after she disappeared from her uncle's apartment, asleep in the foyer of a luxury block of flats in Gloucester Place, west London.

After she had been examined by a doctor at Chelsea police station, Chief Supt Hugh Beresford-Pearse, the detective in charge of the search, said the girl was unharmed and the police were not looking for anyone else.

Rail guard on trial for stabbing

An unemployed father was stabbed and permanently crippled by a British Rail guard while travelling by train to look for work, a court was told yesterday.

Mr Terence Thompson, aged 33, of Croxeth, Liverpool, who has three children, told the jury at Stafford Crown Court that the guard stabbed him in the back of his neck after an argument on a night train from Liverpool to London.

Mr Erich Thompson, aged 45, the guard, from Wembley, Middlesex, is also said to have stabbed another man, Mr Gary Stiles. He has pleaded not guilty to two charges of wounding with intent and two charges of unlawful wounding.

The trial continues today.

Yacht crash pilot 'not trained'

The Belgian pilot of a light aircraft which crashed into a yacht in the Solent killing five people did not have the flying qualifications he needed to make the trip.

Etienne Laenen, aged 36, from Antwerp, had a private pilot's licence but was not qualified to fly in poor weather conditions.

An inquest at Gosport, Hampshire, was told that on April 30, the day of the accident, visibility was very poor. Mr Colin Ford, a Department of Transport accident investigator, said that Mr Laenen suffered "spatial disorientation" while flying near the Noman's land fort off the Isle of Wight.

The jury returned a verdict of accidental death on all five victims.

Employers wooed on schools reforms

By Sarah Thompson Education Reporter

The Government has launched a brochure aimed at reassuring employers that its reforms of the school examination system are for the best.

Mrs Angela Rumbold, Minister of State at the Department of Education and Science, said yesterday: "The more employers know about what we are trying to achieve in school examination reforms, the better placed they will be to appreciate what young people are offering."

The brochure explains the General Certificate of Secondary Education, new grading of A levels (which replaces the old O level pass with a "narrow failure" grade), AS levels, the Certificate of Pre-vocational Education and the Government's intention to give all children Records of Achievement by 1990.

The brochure says that the GCSE will not be easier than timed written examinations but will give a clearer idea of a pupil's capabilities.

Mrs Rumbold launched the guide at the seventh of a series of eight regional conferences for employers.

She urged them to try to understand the GCSE and to look "in a more enlightened way" at school leavers' qualifications.

Examination Reform for Schools - a guide for employers, (DES Publications Despatch Centre, Honeywell Lane, Stanmore, Middlesex).

Heads' demand, page 5

Policeman died in fall trying to arrest man

A policeman answering a routine call to a burglary died after he plunged six floors to his death while trying to arrest a man, a court was told yesterday.

Police Constable John Taylor, aged 26, died at Honeyhall House flats, Richmond Street, Penkhull, Stoke-on-Trent, last November.

Terrence Butcher, aged 23, unemployed, of Old Snow Hill Centre, Birmingham, pleaded not guilty at Stafford Crown Court to unlawfully killing him.

Mr Anthony Barker, QC, for the prosecution, told the jury that the policeman, "in trying to apprehend and arrest a burglar, went through a plate-glass screen and fell to his death six floors below".

Mr Barker said PC Taylor had been answering a routine call when he encountered the defendant, who had travelled to Stoke with two other men from the Handsworth area of Birmingham to burglar the flats.

PC Taylor tried to arrest Mr Butcher but he twisted, struggled and pushed and progressively became more violent, Mr Barker said.

Mr Barker said the policeman would not let go and both men crashed through a glass screen. "Mr Taylor died, the defendant lived."

Mr Barker said Mr Butcher had not intended to kill PC Taylor, but the policeman had died because of Mr Butcher's unlawful behaviour, his violence.

The case continues today.

Climbers set for assault on pinnacle in Tibet

A husband and wife from Manchester are part of a team leaving next month to attempt the first British ascent of a peak thought for many years to rival Everest as the highest mountain in the world.

Mr Mike Pettipiece and his wife Cathy, both aged 33, a computer officer and a research worker at the University of Manchester, will join Mr John Town, aged 34, and Mr Martin Hampar, aged 39, both administrators at the university. The fifth member of the team is Mr Ben Williams, an expert on Chinese metals.

Their target, Amne Machin, 20,610ft, lies in a little-explored area of north-east Tibet, inaccessible for most of this century because of hostile Ngolok tribesmen.

Early explorers failed to get within 20 miles of the peak and several were killed. The main occupation of the Ngoloks, who speak an obscure medieval Tibetan dialect, was raiding caravans on the route from Peking to Lhasa.

Rumours had estimated the peak variously at 30,000 ft (during the Second World War) at 29,661 ft (in 1949) and at 23,491 ft (in 1961). In 1981 the area was opened to foreigners with the news that the peak was less than 21,000ft high. Since then there have been several ascents.

Firemen consider national strike

By Craig Scales

The threat of a national strike by firemen after the election of a new union leader has been raised over the fire service's response to a new fire alarm system.

Last night's vote in the West Midlands fire service union, the Fire Brigades Union, led to a new leader, Mr John Lister, who is a vocal critic of the current fire service's response to a new fire alarm system.

The union has been in a dispute with the Home Office over the new system, which would require firemen to respond to a new fire alarm system.

The union's executive committee has agreed to call a national strike if the Home Office does not agree to the union's demands.

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General Synod Masonic rite 'blasphemous'

By Clifford Longley, Religious Affairs Correspondent

The public rift between Freemasonry and the Church of England became official yesterday when the General Synod, meeting at York, endorsed a highly critical report that said some masonic rituals were blasphemous or heretical.

Voting was almost eight to one in favour of endorsing the report.

In an immediate reply, the Grand Lodge of England deplored the synod's approval of the report, but offered to discuss the Church's objections with it.

Commander Michael Higham, the Grand Secretary of the Grand Lodge, who listened to the debate, said masonic reaction to the charge of blasphemy was one of rage.

Despite those opposed positions, both the synod and the Grand Lodge seemed to draw back from making the rift permanent and unbridgeable.

Commander Higham disclosed that the masons already have a working party discussing possible changes in ritual, set up at the initiative of some Anglican masons.

"If the synod is willing to go on discussing, we have got no problem", he said.

The synod defeated an

amendment to the resolution which would have hardened its criticism almost into a formal condemnation.

The resolution endorsing the report was carried by 394 to 52. Two amendments to enter formal discussions with the masons to explore the report's criticisms were defeated but mainly because the method proposed was unsatisfactory.

It was clear from many comments, including those of the chairman of the working party which produced the report, that such discussion would continue informally.

One amendment that was carried specifically called for discussion "within the Church", which was taken to mean a discussion with Anglican Freemasons.

The synod specifically endorsed the report's final paragraph which, referring to members of the working party, who were masons and non-masons, stated: "While the former fully agree that the report shows there are clear difficulties to be faced by Christians who are Freemasons the latter are of the mind that the report points to a number of very fundamental reasons to question the compatibility of Freemasonry with Christianity".

One of the defeated amendments would have removed the admitted ambiguity behind that passage, by endorsing only the second comment, of non-masonic members of the working party.

In the course of the debate, Canon Brian Brindley of Oxford diocese described two elements in masonic rituals which "looked dangerously like blasphemy and they play around with sacred things".

In the first, a candidate for initiation was made to feign death and then ceremonially brought back to life.

In the second, a paper bearing the letters "INRI" - initials usually displayed at the top of a crucifix - was put into a chalice of wine, the words "consummation erit", Christ's last words on the cross, were recited and a wafer dipped in salt was consumed.

The most senior churchman to speak was the Archbishop of York, Dr John Habgood, who described Freemasonry as a "fairly harmless eccentricity".

"I am much more disturbed by prying Christians who want to make everything conform to their own standards of truth than by groups of well-meaning and charitable men who enjoy meeting together."

The trial continues today.

Woman judge to head child inquiry

By Frances Gibb Legal Affairs Correspondent

Mrs Justice Butler-Sloss, a High Court judge from the family division, has been appointed to head the inquiry into the handling of child sex abuse cases in Cleveland.

Mrs Justice Butler-Sloss, aged 53, the sister of the Lord Chancellor, Lord Havers, is one of only three High Court women judges and is widely respected and liked.

She will be assisted by three assessors with medical, social services and police experience and it is hoped that the report, which will be made public, will be completed towards the end of the year.

Mrs Justice Butler-Sloss has been described by lawyers

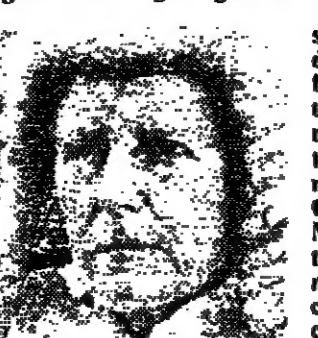
as having a "caring attitude, especially with children", as being "brusque and on the ball" and as sitting with "good authority" in court.

Married to a barrister and the daughter of a High Court judge herself, the late Sir Cecil Havers, she once stood as a Conservative candidate for Vauxhall. She was a registrar of the High Court family division for nine years before she was appointed to the High Court bench in 1979 at the age of 46.

In January 1986, Mrs Justice Butler-Sloss, sitting as a Court of Appeal judge, ruled that a parent having the day-to-day burden of bringing up children after marriage breakdown should have their custody as well as care and control.

Sitting with Lord Justice Purchas she said that "split orders", giving one parent custody of the children and the other care and control were undesirable.

In another case in 1982 she agreed that a girl aged 15



Mrs Justice Butler-Sloss, described as "caring".

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MOROCCO
The Longest Summer

18,506 jobs in coal areas

British Coal Enterprise has helped to create 18,506 new job opportunities in 1,399 new projects up to June 30. Mr Michael Spicer, Under Secretary of State for Energy, said at a press conference.

Mr Richard Page (South West Hertsfordshire, C) That is a considerable increase over the last published figure and shows that the Government not only cares about unemployment, but is doing something about it.

In view of the success, has he any plans to increase the scheme, and is there a target at which he will be aiming?

Mr Spicer: This scheme has great potential for creating jobs in coalmining areas, and I understand that the target will rise to 15,000 jobs a year.

Tunnel help for disabled

Lord Hrabazon of Tara, Under Secretary of State for Transport, announced during the report stage of the Channel Tunnel Bill in the Lords a Government concession to help the disabled.

He agreed that a code of practice should be drawn up to ensure the safe embarkation and carriage of the disabled and safe evacuation procedures on the shuttle trains in the event of an emergency in the tunnel.

He said that he could not accept an amendment tabled to that effect from Lady Stedman (SDP) because of its drafting. But he agreed with its principle and would be making provision for a code of practice for the disabled.

Blepper plan is rejected

Mr John Wakeham, Leader of the House of Commons, has rejected a suggestion by one of the new Conservative members that MPs should be issued with a "worldwide wrist blepper" to enable Parliament to be recalled during the recess in the case of a national emergency.

The suggestion came from Mr Barry Field, who won the Isle of Wight back for the Conservatives from the Liberals. Mr Wakeham told him that the Commons Services Committee had recommended against the House providing its own radio-paging service, but said that MPs who wished to subscribe to such a service should be free to do so.

Mr Wakeham added that Mr Field would not doubt wish to leave word of his whereabouts with the Conservative Chief Whip before he went away.

10,000 jobs at Sizewell

The Sizewell B nuclear power station would produce an average of 10,000 jobs for the next seven years, rising to 15,000 when the contract was at its peak, Mr Cecil Parkinson, Secretary of State for Energy, said.

Contracts worth £550 million had been let by the Central Electricity Generating Board so far and the overwhelming majority of those orders — something like £250 million worth — had been placed with British companies.

Syringe cost

The Government's scheme to make free insulin syringes available to diabetics on prescription from September 1 was expected to cost about £10 million, depending on take-up, Lord Skelmersdale, Under Secretary of State for Health and Social Security, said.

Heat savings

It was estimated that increased efficiency in building design could save the country £3,000 million a year in heating and lighting costs, Mr Peter Morrison, Minister of State for Energy, said during questions.



Sir Geoffrey snaps back: The Foreign Secretary, Sir Geoffrey Howe, photographing the photographers during his visit to Copenhagen yesterday for the EEC foreign ministers' meeting. He is accompanied by the Luxembourg Minister of State for Foreign Affairs, Mr Robert Goebbels (left), and the Danish Foreign Minister, Mr Uffe Ellemann-Jensen. Report, page 10.

Speaker refuses an emergency debate on the Wright case

The Government was using all the resources of the state to suppress the allegations of Mr Peter Wright in his book on MI5 and making a mockery of the House of Commons, Opposition MPs told the Speaker.

They were reacting to the action against *The Sunday Times*, which has published extracts from the book, which is just being published in the United States. An application for an emergency debate on the issue was rejected.

Mr John Morris, from the Opposition front bench, sought an emergency debate on Government policy in the light of the imminent publication in the United States of *Spycatcher*, the book by the former security services officer Mr Peter Wright.

He said that the book was already on its way to American bookshelves and might already be there. It was only hours before it was here.

The Government had spent a great deal of taxpayers' money in the courts of Australia and the Irish Republic and within its jurisdiction, although not in the courts of America.

"The capacity of the Government and its legal advisers to suffer judicial black eyes seems fairly inexhaustible," the present Lord Chancellor,

before his translation to higher things, had said that he was looking forward to explaining Government policy, once the factor of *sub judice* rule was removed.

"The time has come when we ought to have the opportunity of saying enough is enough and justifying this futile and farcical performance," the Speaker (Mr Bernard Weatherill) rejected an emergency debate.

Mr Dale Campbell-Savours (Wokingham, Lab) said, on a point of order, that after the decision of *The Sunday Times* to print extracts of Peter Wright's memoirs, the Attorney General announced his intention to bring an action against the paper for criminal contempt.

He had tabled questions relating to the discussions and communications between *The Sunday Times* and the Government last week, before the application was made to the courts.

The Speaker: I have consistently ruled that there can be no question of proceedings in the Australian courts being treated as falling within the ambit of the House's *sub judice* rule.

So far as the publication of Mr Wright's book is concerned in this country, this cannot be raised at this juncture. There are four related groups of cases pending in the UK courts and all are inter-related.

In particular, the appeal of the Attorney General against the

High Court judgement in the case of the Attorney General versus *The Independent*, *The London Evening Standard* and *The London Daily News* is now being heard in the Court of Appeal. This raises exactly the same issues as will apply in *The Sunday Times* case.

The House will not expect me to exercise my discretion by allowing reference to any of these specific cases.

Mr Tony Benn (Chesterfield, Lab) said that wherever they read it they knew now that senior officers of MI5 in association with Jim Angleton of the CIA had tried to destroy the elected Prime Minister of this country during the 1970s.

In the United States when such a charge was made, Congress brought it out into the open, whereas the British Government used legal devices to suppress prosecution of a criminal offence brought to public attention by a public servant.

Nobody wanted to discuss the vendetta between the Government and the author of this book.

"If you were to rule that in the debate on the adjournment we cannot discuss what has now come into the public domain, this House would be subordinate to what the Attorney General wishes to do in his legal capacity."

"I ask you to allow the House to discuss a matter which, prima facie, led to obstruction of a

previous government, of which I was a member." It would be a mockery, compared to the American Congress, if this could not be discussed.

Mr David Winnick (Walsall North, Lab) said that the case in Australia would be heard on July 27, by which time the House would have risen.

For two or three months, the country and the press would have the opportunity to discuss it. But the House would be silent on a very fundamental issue of parliamentary democracy.

Could they have a statement from the Attorney General before the House went into recess? Mr Tony Banks (Newham North West, Lab) said that the Government was deliberately using the *sub judice* rule as a way of gagging the House. It was manipulating the office of Speaker.

The Speaker said that he was bound by the resolution of the House. On matters of *sub judice*, those awaiting trial or under jurisdiction of any court exercising criminal jurisdiction should not be referred to in any motion or in any debate or in questions to ministers.

"I am bound by a resolution of the House of July 23 1983. I am not prepared to exercise my discretion in this case."

Mr Marilyn Rees (Leeds South and Morley, Lab) asked whether the book would be available in the Commons library. "Who has control over that?"

On May 6 the Prime Minister

had said that she accepted that the allegations made by Mr Wright were untrue.

"If we are discussing something which is untrue, how can that be against the national interest — to read something which is untrue?"

The Speaker: It will be a matter for the Librarian.

Mr Benn: It might be wrong for an MP in the summer adjournment to comment on the conduct of the editor of *The Sunday Times* in publishing extracts, but it cannot be a reason to bring before the House limited matters which are already in the public domain, already in *The Sunday Times* and which we expect to have in their full form.

He was concerned that interpretation of the rule should not deny MPs an opportunity to discuss a matter which affected a former Prime Minister and present MP. They should be able to speak about matters which were fundamental.

Mr Andrew Fanks (Warley East, Lab): I shall proceed to discuss a matter which affected a former Prime Minister and present MP. They should be able to speak about matters which were fundamental.

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Poll tax plea for crofters and church

As MPs started to debate the motion that they should adjourn for the summer recess on July 24 until October 21, Mrs Ray Mickle (Argyll and Bute, L), in a maiden speech, said that she hoped the Secretary of State for Scotland would reconsider the injustice done by the poll tax to crofters and to the church.

The Government had so far refused to continue the 50 per cent de-rating concession those two groups had traditionally enjoyed. So an extra £1.3 million would be taken out of the crofting counties and the Church of Scotland would have to find an extra £333,000. Those were hefty blows.

The Gaelic language should be given a status equal to that of English. Until repatriation was made for the systematic and deliberate damage done to Gaelic, successive governments must continue to bear the guilt.

"This ancient language lies at the heart of our traditions, culture and heritage. Its beauty in song, poetry and story is unsurpassed and we cannot afford to lose it."

Mr Michael Jopling (Westmorland and Lonsdale, C) said this was the first time in 16 years that he had spoken from the back benches.

He was glad that the House was rising early for the summer recess because it was very important for the families of MPs, particularly Scottish MPs. There had always been suggestions of returning in September but that would be messy. There was no way in which the House could or should sit during the party conference season. So he thought it best to have a long recess, as proposed.

The Leader of the House (Mr John Wakeham) must bully Government departments into having ready a large number of Bills by the time the House returned in October. Those departments would give him all sorts of excuses, but he must be ruthless.

Mr Wakeham must also be equally ruthless in stemming the torrent of legislation which had poured out of the House for years. He must curb that dangerous trend.

Tributes to Clerk of House

Tributes from all parts of the Commons were paid to Sir Kenneth Bradshaw, Clerk of the House, who is to retire in August after 40 years' service during which he held a number of important posts in the Clerk's Department.

Mr John Wakeham, Lord Privy Seal and Leader of the Commons, said that Sir Kenneth's length of service now exceeded that of any member of the House. To have maintained over such a length of time total loyalty, integrity and devotion to the service of the House was a remarkable achievement in itself. To have done so with undiminished enthusiasm and, to use a musical term, *bravo*, was a still greater one.

As Clerk to the Overseas Office and President of the Association of Secretaries General of the Inter-Parliamentary Union, he had done an enormous amount to forge international links and friendship between those who served the parliamentary institutions.

Mr Neil Kinnock, Leader of the Opposition, said that Sir Kenneth had brought to all his work since 1947 the remarkable combination of commitment and dispassion. His performance in two spheres, domestically and internationally, had been both distinguished and distinctive.

Parliament today

Commons (2.30): Questions: Defence; Prime Minister. Finance Bill, committee, first day.

Lords (2.30): Criminal Justice Bill, second reading.

CEGB prefers to buy British, Parkinson tells the Commons

The Government was working to secure a successful future for the electricity supply industry in the private sector, was urgently tackling the important issues involved, was consulting widely and would bring forward proposals as soon as this work was complete, Mr Cecil Parkinson, Secretary of State for Energy, said during Commons questions.

Mr Anthony Lloyd (Stretford, Lab) who had raised the issue, said that there was more to the future of the industry than privatization. There was also the important issue of security of supply. The efficiency of the supply was of paramount importance.

What guarantees, he asked, were there that the privatized supply industry would still look to the British sector for its equipment, such as switch gear

and generators, given that in the past the Government had failed to invest adequately in research and development for the industry?

Mr Parkinson said that the Central Electricity Generating Board could not be forced to buy British, but that it had chosen to buy British because the equipment was competitive.

Mr Tony Baldry (Banbury, C) said that British Gas demonstrated that privatization was good for the consumer, for manufacturing industry, where it created jobs, as well as for the taxpayer and pensioners.

Mr Parkinson agreed. He said that, although it had been widely predicted that the only way British Gas would ever increase

its profits was by pushing up prices, the first financial results after the Government's pricing formula showed that it had reduced its prices by 4.5 per cent.

The industry's basic supplies had gone down in cost, but the benefit of these reductions in costs had been passed on to the customer.

Mr Tony Benn (Chesterfield, Lab) said that since the privatization of British Telecom there had been a sharp deterioration in the service, a sharp deterioration in repairs, an increase in profits and an increase in charges.

How could the Government bring into being a monopoly such as British Electricity when it claimed to believe in competition?

Mr Parkinson said that Mr

Benn was making an assumption that was not justified. The Government recognized the need to introduce competition into the electricity supply industry. That was why it was studying the matter with great care. The Opposition would be unwise to assume there was only one way to privatize the industry.

Mr Stanley Orme, for the Opposition, said that the question of privatization of nuclear power was exceedingly important. Would parliamentary accountability be removed in any future legislation? Mr Parkinson said that he could not imagine any circumstances or regulations under which the accountability of the nuclear industry operators could in any way be lightened. The Government recognized the seriousness of the point.

Minister calls for 6-day week

The introduction of six-day working in the pits would mean the equipment working harder and not the men, Mr Michael Spicer, Under Secretary of State for Energy, said during Commons questions.

British Coal was proposing a more efficient procedure for working the mines and that would benefit surrounding areas as well as the pits, he said.

He was replying to Mr Joe Ashton (Bassellaw, Lab), who said that the proposed six-day week would affect not only the miners but also the many thousands of people living in mining communities. They would have to put up with the noise, dirt, dust, heavy lorries and the Sunday night procession to the pit.

During other exchanges on

the coal industry, Mr Spicer said that the latest productivity figures of 3.74 tonnes output a man-shift represented an impressive increase of 54 per cent on the average of 2.43 tonnes for 1983-84.

Mr Neil Hamilton (Tatton, C) said that it was a pity that in the past the Labour Party had supported every restrictive practice that the Scargillite dinosaurs in the NUM wanted to perpetuate and so productivity had suffered.

Mr Spicer said that it was true that productivity rates had been falling in the last days of the Labour Government, but the record under this Government had been impressive, partly as a result of investment amounting to £5.5 billion since 1979 and now running at £2 million a day.

COMMENTARY

Geoffrey Smith

The most important feature of the new Shadow Cabinet announced by Mr Kinnock yesterday is how little notice he has taken of last week's voting figures in handing out the portfolios. So the parliamentary party has been able to determine who serves in the Shadow Cabinet, but not who has the most influential posts.

The soft left gained ground last week at the expense of the right. But Mr Kinnock has given the three main positions — shadowing the Chancellor, the Foreign Secretary and the Home Secretary — to three right-wingers: Mr John Smith, Mr Gerald Kaufman and Mr Ray Matherley.

None of the three members who topped the poll a week ago — Mr Bryan Gould, Mr John Prescott and Mr Michael Meacher — has been given one of the very top jobs. Mr Gould has not become the principal economic spokesman, as some speculation suggested he would.

Smith had the stronger claim

He is reported to have been thwarted by Mr Matherley's objections, though on grounds of seniority Mr Smith always had the stronger claim and I should be very surprised if Mr Gould were not an extremely influential member of the new team.

But Mr Prescott is reported to be disappointed by his move to energy. He obviously does not regard that as an appropriate level of responsibility for the runner-up in the Shadow Cabinet election. That strikes me as an understandable reaction from Mr Prescott and a sensible judgement by Mr Kinnock.

Over one or two of his choices I would put a question mark. I wonder if Mr Kaufman has the broad range of interest in foreign affairs, the deep sense of this country's role in the world, that are required for his new job. I am also not sure whether Mr Smith will be entirely at home refashioning Labour's economic strategy.

He is a brilliant parliamentary debater, with an appetite for work. Whatever post he holds, he ought to play a major role in Labour politics for years to come. But it will be interesting to see whether he is now in the right post.

My other main doubt is about keeping Mr Denzil Davies at defence. That does not appear to have been either his first preference or Mr Kinnock's. This is the position above all which required a strong new personality to insist on some fresh thinking.

But whether Mr Kinnock has placed his field with infallible judgement matters less than the fact that this is largely his team in the positions where he wants them.

The parliamentary party gave him a Shadow Cabinet with a soft-left balance of power, which must suit him well enough. But he has been wise not to respond by deferring to the PLP's preferences between one Shadow Cabinet member and another.

That is wise both on the ground of broad principle and because of Labour's particular needs at the moment. The system of electing a Shadow Cabinet has its risks. It allows too much scope for cabals and for the whims of the moment. If an effective team is to emerge from this process the party leader has to be free to exercise his judgement in allocating particular posts.

That is always true, but it is especially important for Labour now that Mr Kinnock should be in a position to give a strong lead. He appears to appreciate that the party must change the nature of its appeal if it is ever to govern this country again.

Thinking again on defence

There can be no certainty that even if he is given the necessary authority and support he will be prepared to make the fundamental reforms of policy that are required.

Can he bring himself to think again on defence? Is he prepared to defy the unions by accepting the present Government's legislation? Will he regard it as compatible with socialism to renounce swingeing taxation on moderately high earners?

Nobody can be sure as yet. But what is clear is that unless he has the power there is no chance of Labour's thinking being changed soon, and possibly not until it is too late.

Whitelaw seeks more pay for his team

By Sheila Gunn, Political Staff

Lord Whitelaw, deputy Prime Minister and leader of the Lords, is trying to win more pay for his ministerial team in the upper Chamber.

If he does not succeed, the 20 front bench Conservative peers could be taking home up to £20,000 a year less than their counterparts in the House of Commons.

Discussions are going on this week to find a way of giving extra help to the peers. The result will be a ministerial pay Order, expected to come before the Lords for approval next week.

The pay gap is caused because the Commons ministers are entitled to draw most of their salaries as MPs as well as their ministerial pay while those in the Lords cannot. But it will be widened by the 21.8 per cent increase going to MPs on January 1 when their salaries become linked to civil service pay rates.

Mrs Margaret Thatcher wants to limit the pay rises of her ministers in the Commons to 10 per cent, but she is known to be sympathetic to

Lord Whitelaw's plea for equal help for his team.

The anomaly in ministerial pay has added to Lord Whitelaw's problems in the upper Chamber in recent heavy law-making sessions by making it difficult to keep high quality front bench spokesmen.

Although they do not have the burden of constituency work on top of their ministerial duties, the 20 peers often have more wide-ranging parliamentary responsibilities. They also face losing all their parliamentary income if their party loses a general election because they do not have an MP's pay or pension to fall back on.

Lord Gower resigned as arts minister for the more lucrative pastures of Sotheby's because he said that he could not live on his ministerial salary of £33,260 a year. It is understood that the comparatively poor pay also contributed to the resignations of Lord Elton and Lord Swinton.

A senior peer said that the problem affects peers most in their fifties because, unless



Lord Whitelaw: A plea for equal help

they have a great deal of private money, they will consider taking a lucrative job outside Parliament.

At present, ministerial salaries are as follows: Cabinet ministers in the Commons, £47,020 (in the Lords, £36,390); ministers of state, £36,750 (£30,640); parliamentary under secretaries, £30,760 (£24,640).

If the ministers in the Commons were to receive their

full parliamentary increase next January, Cabinet ministers would get more than £56,000 a year, ministers of state more than £44,000 a year and junior ministers more than £37,000 a year.

The only other peers to receive parliamentary salaries are the Government whips (£21,570). Opposition Chief Whip, chairman of committees and his principal deputy.

The Opposition parties' leaders are also worried that the heavy session in front of them will take its toll on their front bench teams and their active backbench supporters who receive no parliamentary pay at all.

There is no plan to reward peers financially for their work, but an Order based on the recommendations of the Top Salaries Review Body to increase their expenses and give them more help to take on research assistants will be debated next week. At present, the Labour front bench peers in the upper Chamber can afford to employ only one researcher between them.

Battle to reconstitute select committees seems to be lost

By Martin Fletcher, Political Reporter

Senior backbench MPs appear to have lost their battle to have the departmental select committees — Parliament's Whitehall watchdogs — reconstituted before the summer recess, despite strong behind-the-scenes pressure.

Nevertheless, there are already signs of power struggles developing for the chairmanships of a couple of key committees.

Government sources indicated yesterday that there was now practically no chance of the departmental select committees being re-established before MPs return to their constituencies on July 24 because there simply is not time.

Consideration of possible members could not even begin until after the Shadow Cabinet elections. The question of minor-party representation has to be settled, and the Government has to resolve its embarrassing predicament over the Scottish Affairs committee, for which it no longer has enough backbench Scottish Tories to form a majority. There are also unconfirmed

reports that the Government wants a fundamental shake up of memberships.

This will disappoint a number of senior backbenchers, including several committee chairmen in the last Parliament, who have argued that to delay reconstitution until the autumn would mean the waste of one tenth of a Parliament and the under-employment throughout the summer of about thirty committee clerks.

They are determined to avoid a repeat of 1983, when it took from June until December to set up the committees, a delay that the committee chairmen later criticized as "excessive".

Meanwhile, a struggle is developing for the chairmanship of the education committee, whose Tory chairman in the last Parliament, Sir William van Straubenzee, has retired.

The chairmanship may go to Labour, which is entitled to one more as a result of its increased representation in the Commons, but Sir Rhodes Boyson, the former environ-

ment minister who lost his job after the general election, has been telling Tory colleagues of his interest in the post.

There is also speculation that Mr Michael Mates, who became chairman of the powerful defence committee only last December, could be challenged.

Labour seems certain to gain an extra member on the committee, meaning that the opposition parties will have five votes (the Tories six). Were a Tory member to challenge Mr Mates, the chairmanship would thus be in the gift of the opposition.

Given the circumstances of Mr Mates's appointment, such a challenge is not impossible.

Mr Keith Speed, the former Navy minister, was favourite for the job. Mr Mates secured it at the eleventh hour by insisting that the outgoing chairman, Sir Humphrey Atkins, should switch support to him. Mr Mates recalled undertakings given to him in 1983 in return for his support for Sir Humphrey's chairmanship attempt.

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Lords order 26 to face Belgian courts on Heysel charges

By Frances Gibb, Legal Affairs Correspondent

The Belgian Government finally won the go-ahead from the House of Lords yesterday for 26 Liverpool football supporters to be extradited to Belgium to face manslaughter charges arising from the Heysel Stadium riot two years ago.

Five law lords unanimously upheld an appeal by the Attorney General acting on behalf of the Belgian government and set aside orders freeing the 26 granted in April.

The supporters' only hope of avoiding extradition is a direct plea to the Home Secretary who has the final say in extradition proceedings. All 26 are now in custody as their bail was withdrawn on June 30 with the start of the appeal to the House of Lords.

Mr Douglas Hurd, the Home Secretary, has two months to reach a decision but is expected to act sooner. The orders freeing the 26 were granted in April amid widespread criticism of the way the Director of Public Prosecutions handled the case.

Because of an alleged technical flaw in the presentation of evidence, the High Court had freed the 26.

But yesterday, the law lords ruled that two High Court judges had applied the provisions of the 1902 extradition treaty too strictly.

where the Belgian government had acted in good faith.

A court should not interpret any extradition treaty in a way that would hinder the working or narrow the operation of international arrangements.

He also defended the handling of the case by the DPP. The criticisms had not been justified, Lord Bridge said it was "hardly surprising" that the investigation and assembling of evidence to justify the prosecution of those who might be held criminally liable in such a case should have taken a long time.

It was not until June 5, 1986 that the Belgian court issued warrants for the arrest of the respondents.

Lord Bridge said the extradition charges arose from the "terrible and tragic" events at the Heysel stadium on May 29, 1985, when 39 people died.

"What happened will be vividly remembered by all who saw television news pictures or read newspaper accounts of it at the time."

Just before the match, English supporters, many of whom were drunk, suddenly went "on the rampage", smashed a fence, broke through police ranks and advanced menacingly on the Italians, he said.

Law Report, page 38

Britain censured on turtle imports

By Andrew Morgan

Endangered green turtles are being imported into Britain by soap manufacturers in violation of an international convention.

Greenpeace, the ecology pressure group, says the green turtles, from the Cayman Islands, is one of the protected species listed in the Convention on International Trade in Endangered Species (Cites), to which the United Kingdom and 94 other countries are signatories.

Latest figures show that nearly six tons of green turtle meat were imported in one year. It is not illegal under British law, but the convention's violation will be highlighted at the Cites conference in Ottawa, Canada, today.

The Government's defence is that the turtles are produced on Cayman captive breeding farms but Greenpeace says the farms have failed reliably to produce first generation turtles, let alone second generation.

While Britain's record is poor, the attitudes of Italy, France and Spain are worse. Traffickers in protected species have little difficulty importing into the EEC, and Greenpeace has now called for a unified agency to tighten control within the Common Market, before internal borders are officially removed in 1992.

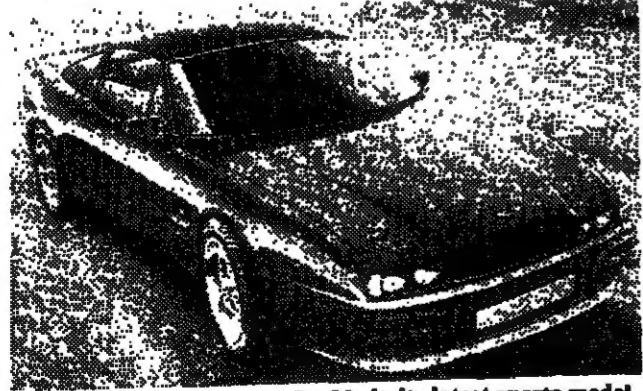
Aston unveils a £65,000 classic

The present boom in the British car industry will arrive a little late in Newport Pagnell: increasing production of Aston Martins, from five a week to six, depends upon the success of a new Aston sports car to be launched at the 1988 British Motor Show.

Mr Victor Gauntlett, executive chairman of Aston Martin Lagonda, said yesterday: "The new car is incredibly important because it is the next generation of Aston Martin."

The exclusive illustrations published in Car magazine today show that the new £65,000 Aston is a sleek, stylish coupe which bears many nostalgic features of classic models from the same stable.

Success for the new car will



Aston pedigree is unmistakable in its latest sports model.

North Peckham Task Force

Culture shock strikes home

By Paul Eastham

Until last week Mr George Pringle was one of the "protected, cocooned middle class", who had never seen an inner city no-go area.

Today he will be working in Gloucester Grove, one of London's most deprived housing estates - a target area for Mrs Margaret Thatcher's North Peckham Task Force.

It is an area where doctors will not visit without escorts, milkmen refuse to deliver and repairmen will not make emergency night calls. Postmen are nervous about delivering social security Giro cheques to a district where 44 per cent are unemployed.

Gloucester Grove consists of 800 flats and is less than 10 years old. But many of its yellow brick three-storey crescents lie empty and vandalised. Nobody applies to live there, except Vietnamese.

Gangs of youths roam constantly. Within days of being repainted, the miles of corridors and elevated walkways are an eyesore of filthy graffiti.

Mugging is a way of life. A pool collector is beaten up by three men in ski-masks and robbed of £80; an old lady has both arms broken for £10; frightened residents talk of forming a vigilante group and the council of providing dog patrols. Nothing is done.

That is the "culture shock" facing Mr Pringle, aged 55, now he has been seconded from his executive job at the Ford Motor Company to join the four-strong task force.

Part of his new job will be to persuade big companies such as ICI, John Laing and Ford, that it is in their interests to create jobs in inner cities.

"Industry is slowly developing a social conscience about the plight of places like North

Peckham", Mr Pringle said after his first visit to the estate.

"The protected and cocooned middle classes should be made to come here. They live in their cosy little environments and when people talk to them about inner city deprivation, I don't think they believe it."

"They take notice only when Prince Charles says he is disgusted that some of his subjects live in these conditions."

Mr Ed Tullet, aged 33, one of the Civil Servants given the task of spending £1 million to attract private investment to Peckham, agreed but pointed out a snag.

"Sometimes, I feel guilty taking professionals around the estate. It's like taking people to the zoo. I think it's demeaning and people feel insulted."



Picton Sea Eagle waiting yesterday for her first and last voyage (Photograph: Chris Harris)

Galleon sets out to attract tourists

By Paul Eastham

South Wales, in a formerly derelict Admiralty dockyard. Fully rigged, apart from a 52-gun late eighteenth century Royal Navy galleon, set out yesterday on her 90-mile maiden and final voyage.

The 120-foot high, three-masted vessel was built over the past nine months from the empty hull of a former fishing trawler by Haven Maritime Limited, of Milford Haven.

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The project is a business

venture by Haven Marine's chairman, Mr Maurice Colclough, a former English international rugby player, and Mr Brian Reynolds, its managing director.

Financial support has come from Welsh Breweries, the Welsh Tourist Board and British Coal's job-creating wing, NCB Enterprise.

Painted black and white, Picton Sea Eagle is historically accurate.

Head teachers in call for separate pay negotiations

By John Clare, Education Correspondent

Head teachers will today tell Mr Kenneth Baker, Secretary of State for Education and Science, that they want the right to negotiate pay and conditions of service separately from classroom teachers.

Mr David Hart, general secretary of the National Association of Head Teachers, which represents three quarters of the heads of state schools in England and Wales, said yesterday that proposed changes in the law meant that his members were going to have a "key role to play in the new order of things".

He said heads would have separate responsibilities. Accordingly, his members could no longer agree to their pay and conditions being negotiated by a body dominated by other unions.

As well as proposing two negotiating committees, the NAHT suggests that the votes on the official side should be divided in the proportion of 60 per cent for the local education authorities and 40 per cent for the Secretary of State. The union says that gives proper recognition to the Government as an important contributor to teachers' pay.

Young people applying for a university place will no longer have to list five institutions in order of preference and thus risk being rejected by those

piqued by not being at or near the top.

The Universities Central Council on Admissions (UCCA) has decided to abandon the preference system it has operated for 25 years.

Instead, pupils will be asked to list their five preferred universities in alphabetical order, indicating the one they would most like to attend.

Mr Philip Oakley, general secretary of UCCA, said: "Schools have been asking for the change for years. Most pupils don't know enough about universities to express five realistic preferences. The change should ensure that they get a more equal consideration by all five of their choices."

Too many young people leave school able to write an essay on the causes of the First World War but unable to write a sensible complaining letter which defends their rights as consumers. Mr Michael Montague, chairman of the National Consumer Council, said yesterday.

The council has launched a set of guidelines designed to prepare pupils for their role as consumers. The guidelines say consumer education at present is patchy and haphazard and concentrated mainly at the lower academic levels and among girls taking home economics and commerce.

New round of strikes

Thousands of pupils in primary and secondary schools in 36 English education authority areas will be affected by a new round of half-day strikes beginning today and continuing until Thursday.

The National Association of Schoolmasters/Union of Women Teachers, the second biggest union, has instructed

12,000 members to strike in protest against the Government's removal of their pay negotiating rights.

The union estimates that each half-day strike by a teacher will deprive 60 children of a lesson. Members of the biggest union, the National Union of Teachers, are not joining the strike.

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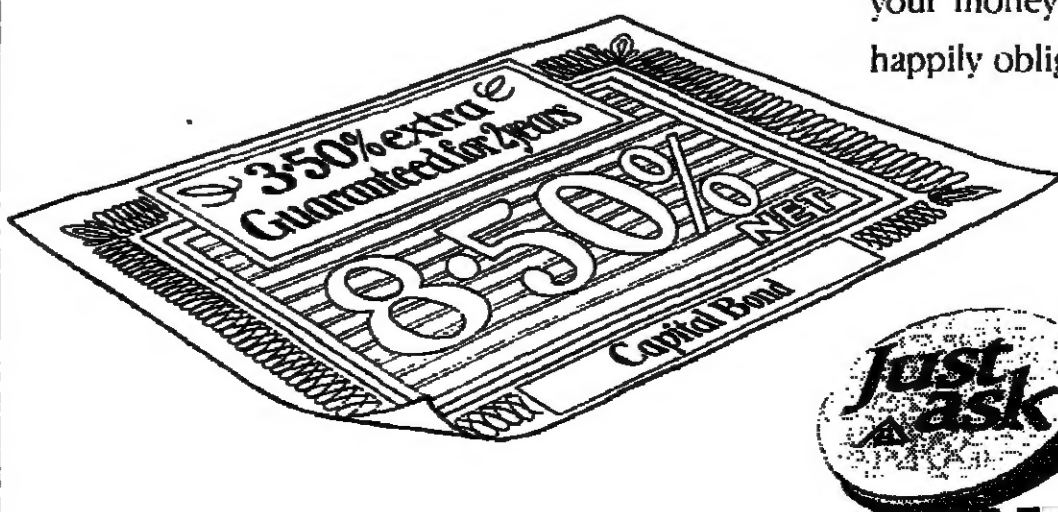
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A fact regularly confirmed by figures

quoted in Glass's Guide, the industry bible on second-hand car prices.

Proof enough, we suggest, that ultimately nothing will make you appreciate your Volkswagen Polo quite like the way it depreciates. **Polo** 

WORLD SUMMARY

Gibraltar leader in air links talks

Gibraltar (Reuters) - The Chief Minister of Gibraltar, Sir Joshua Hassan, will meet Sir Geoffrey Howe, the Foreign Secretary, in London today to discuss air links.

A government statement said Sir Joshua and Sir Geoffrey will discuss the possibility of an air link between Gibraltar and the British mainland. Sir Joshua said the deal as it should only be discussed bilaterally. Britain wants the airport to be included in an EEC cheap fares package.

MADRID: The Spanish Foreign Minister, Señor Francisco Fernández-Ordoñez, said here that "Ceuta and Melilla are Spanish". He was speaking on Monday in reaction to a remark by King Hassan of Morocco that his country and Spain had reached agreement to discuss Spain's North African enclaves (Harry Debelius writes).

The Moroccan monarch's comments, made to British journalists before his scheduled visit to London, also stirred Spain's Christian Democrats, grouped together in the Popular Democratic Party, into action.

On Monday, party deputies called for the Foreign Minister to appear before the powerful lower house, the Congress of Deputies, next Friday, on its last day of sessions before holidays, to explain the policy over Ceuta and Melilla.

Kremlin praises press

Moscow (Reuters) - Mr Mikhail Gorbachev, the Soviet leader, has told editors of leading Russian journals that he approves of their open treatment of the country's problems and once-taboo issues from its history. According to literary sources here, Mr Gorbachev and his close ideological aide, Mr Aleksandr Yakovlev, called the editors to a six-hour meeting last Friday to discuss the role of the journals in the reform process.

Chinese concern on 'plot'

Hong Kong - Chinese officials have informally asked the Canadian Government to reduce the flow of qualified professional people from Hong Kong to Canada (David Bonavia writes). They are concerned at the depletion of human and financial resources in the British-ruled territory in advance of the reversion of sovereignty to the People's Republic of China in 1997.

Informal sources here said that the complaint to the Canadian Government had been made privately in Peking through Canadian diplomats.

Gandhi casts a vote

Delhi - Mr Rajiv Gandhi, the Indian Prime Minister, left, as he voted yesterday in a poll of both houses of the Indian Parliament and the 25 state assemblies to elect a successor to President Zail Singh on July 24. More than 95 per cent of the electorate went to the polls (Kuldip Nayar writes). The office has assumed importance in recent months because of differences between President Zail Singh and Mr Gandhi.

Lorries banned

Herborn (AP) - Heavy lorries have been banned from the main street of this West German town after the disaster last week when a tanker crashed into an ice-cream parlour killing five people. Thirteen people are still in hospital as a result of the accident.

The tanker, carrying 9,360 gallons of petrol, crashed into the ice-cream parlour causing several explosions and igniting fires that destroyed most of a block.

Record by caveman

Ascona, Italy (Reuters) - An Italian who lived alone in a cave for 210 days has set a world record for complete isolation.

Organizers said that Signor Maurizio Montalbini, aged 33, who went into the Frassassi caves near here on December 14, had lost track of time and thought it was March 3 until he was woken and told that it was July 12. The previous record was 203 days. He will be brought to the surface today.

Cavaco Silva looks like the candidate voters want in the driving seat

From Richard Wigg, Oporto

Professor Antão Cavaco Silva, Portugal's acting Prime Minister, is hoping for an outright majority in next Sunday's general election so his right-of-centre Social Democrat Party can govern alone for the next four years.

The 47-year-old economist, the victim of a censure motion against his minority administration last April, is promising to "govern Portugal as it should be governed".

Sunday's rally in this northern city where his party mobilized a larger crowd than turned out to see the Pope in May 1982, showed both his assets and manoeuvring skills.

But attracting fervent admirers of his highly personal style may prove easier than securing the estimated 800,000 extra votes he must find this time to turn his party's 30 per cent support at the 1985 general election into a majority in the 250-seat National Assembly. For this, aides say he needs 43 per cent of the vote.

Professor Cavaco has prudently kept alive the possibility of parliamentary support from the right-wing Christian Democrats who had only 22 seats in the dissolved parliament, by talking of a "majority for a future Social Democrat government".

But he is adamant that he does not intend to copy the formula of a coalition government with the Christian Democrats adopted by Dr Sá Carneiro, who in 1980 led the Social Democrats to their previous best general election performance.

It is, however, the divided opposition which gives Professor Cavaco his best hope.



Professor Cavaco Silva: A skill for manoeuvring.

ity government in the old parliament, also helped Professor Cavaco.

In a campaign overwhelmingly depressing after just 11 years of democracy - both General Eanes and Dr Constancio warn the voters against what they charge are the authoritarian undertones of Professor Cavaco's leadership style.

Their all-consuming aim is to prevent him from obtaining an outright majority.

North says Reagan's policy was legal

Partial text of Lieutenant-Colonel Oliver North's congressional testimony yesterday.

Senator George Mitchell (Democrat, Maine):... You said last week that you've obeyed the law. You haven't claimed and you don't now claim that you are in any way above or exempt the requirements of the law. Is that correct?

That is correct, sir. You agree that every American, whatever his or her position, must obey the law?

I do. And that's true even if a person doesn't agree with a particular law?

Yes, sir... I continue to believe that the President's

What we did was constitutional in its essence

policy was within the law, that what we did was constitutional in its essence, that the President's decisions to continue to support the Nicaraguan democratic opposition in the way that they were carried out from 1984 through my departure in 1986 fully fit within the strictures of the particular statutory constraints that were contained in Boland (the amendments to the United States Constitution)... It is my understanding of the Constitution and the laws that there is no separation between what we did and the Boland constraints... in my going out to talk with foreign heads of state or foreign leaders or to arrange for non-US government monies to be used that met the rigorous constraints imposed by Boland.

... We clearly attempted to establish contact and, ultimately, the objective of a strategic dialogue with pragmatic or moderate or less unreasonable elements of the Iranian Government and, even if we could have, people who were willing to bring about a cessation of terrorism, a more pro-Western view of the world, an end to Shi'ite-sponsored revolutionary fundamentalism and, ultimately, secure the relationship between the United States and

Iran to the point where we could bring about an end to the Iran-Iraq war... I see nothing inconsistent with the fact that the characterization of the Iranian Government as the President made it vividly clear does not in any way prevent trying to establish contact with a more reasonable channel within it.

Mitchell: ... In fact the President's publicly stated policy at that time was not to provide arms to Iran and to work actively to keep other nations from doing so... The President (had) said: "America will never make concessions to terrorists. To do so would only invite more terrorism. Once we head down that path there will be no end to it..."

We have never said nor should we say that we will not negotiate.

We have a policy of no concessions. We have a policy that is very clear, and I still do not to this day believe that we made concessions to terrorists. We were dealing in hopes of establishing a strategic dialogue with elements within Iran that could bring about a more pro-American, pro-Western, anti-terrorist philosophy within that country.

Every person advising the President was his subordinate, and when the finding authorizing the sale of arms to Iran was signed by the President, it specifically directed that no one in Congress be notified of the covert action - you recall that?

I do.

The reason for that was concern over leaks and the problem that, because it might be leaked, it would jeopardize the action... There's another point of view on that same issue that hasn't been expressed... In our democracy, public policy is made in public... The American people have a right to know what their Government is doing and why. If all points of view are heard, especially opposing points of view, the person making the decision is more likely to make the right decision that's in the national



A fighter from Lebanon's pro-Iranian Hezbollah (Party of God) in Beirut catching up on Colonel North's testimony as reported in the cover story of this week's Time magazine.

interest. Open data is one of democracy's greatest strengths. Its absence is one of the great weaknesses of totalitarian societies, and I believe it's one of the reasons why freedom is going to win the worldwide struggle, in which we're now engaged. When covert action is necessary, as it is from time to time, obviously there can't be an open debate. And that's a real loss, especially to the decision-maker who is deprived of the full range of opinion on an important issue.

So the law tries to compensate for that... It requires

doesn't mean that all members of Congress leak, just as the fact that some members of the Administration leak cannot fairly be said to mean that members of the Administration leak.

Many people in the executive branch of the Government knew. Prior American citizens, some without security clearances, knew. Some Israelis knew - some of them government officials, some private citizens. Some Iranian officials knew. Some Canadians knew. At least Saudi Arabian knew. And Ghorbanifar, an Iranian citizen who you said is an agent, and who you and others have described as a liar and a cheat - he knew.

In those circumstances, much would the risk of exposure have been increased by the presence of the highest level officials in the United States Congress? And against

Freedom is going to win the worldwide struggle

how much did the President lose when he was deprived of the independent advice of those eight officials?

I am convinced that the President had told the independent public officials his intention to sell arms to Iran to swap arms for hostages, to pursue a policy that directly contradicted his public policy. I am sure that some of them, Hamilton (chairman of House Iran-Contra investigation committee), or Dick Cheney (Republican, Wyoming), or Bob Dole (Republican, Kansas), or Bob Helms (Republican, Texas), or some of them would have said before the President, we respect your concern for hostages, but it is a mistake to sell arms to Iran.

It is a mistake to sell arms for hostages, for you for the country. Don't do it. Perhaps then the President would have chosen another course. We'll never know, but I think it important to say that point of view expressed.

Iranian gunboats fire on French ship as diplomatic rows worsen

Paris (Reuters) - France's problems with Iran escalated yesterday when a naval raid on one of its ships in the Gulf added to tensions caused by two diplomatic wrangles involving Iranian Embassy employees in Paris.

Gulf-based salvage operators said two Iranian gunboats strafed the container vessel Ville d'Anvers with machine-gun and cannon fire in the early hours, causing damage but no injuries.

The ship's radio operator said the attack occurred in bright moonlight, but he could not be certain that the gunboats identified the ship as French.

"There was moonlight. The gunboats placed themselves in order to have us in the light. They could see us very well," he said.

M. André Giraud, the French Defence Minister, said he could not rule out that the attack was linked to diplomatic wrangles between Paris and Tehran, which have brought the two countries close to rupture.

French police have staked out the Iranian Embassy in Paris in wait for Mr Vahid

Gordji, an interpreter who is wanted for questioning over the bombing campaign that killed 13 people in the French capital last year.

M. Jacques Chirac, the Prime Minister, last week threatened to cut diplomatic relations unless Mr Gordji, believed by France to be a senior intelligence agent, leaves the sanctuary of the embassy to give evidence.

The diplomatic stand-off worsened on Sunday night when one of the diplomats in Paris was "assaulted and mauled" by officials at the French sector of Geneva airport on Saturday.

Iranian officials said Mr Moshen Aminzadeh, an attaché at the embassy, was in hospital in Geneva after being beaten about the head and body.

The French Foreign Ministry confirmed that its senior diplomat in Tehran, M. Pierre Lafrance, was summoned to hear French protests over the incident.

According to Paris sources, the diplomat refused to allow French customs to search his attaché case. He threw a fit

Yard is blamed by Swedes for delay in Hayward charge

From Christopher Mosey, Stockholm

The Swedish public prosecutor preparing the case against Captain Simon Hayward, the Queen's Life Guard who has been held for five months on suspicion of smuggling cannabis without being charged, yesterday blamed Scotland Yard for contributing to the delay.

A court in Uppsala, 38 miles north of Stockholm, will decide on Friday whether there is sufficient evidence for Captain Hayward to be charged. If there is, Mr Ulf Forsberg, the local prosecutor, said he expected the trial to take place "some time between July 22-27". There is no provision for bail in Sweden, but if Captain Hayward is finally convicted the time he has already spent in custody will be deducted from his sentence.

Mr Forsberg said he had no sympathy with criticism in England at the delay in charging Captain Hayward, who faces a maximum prison sentence of 10 years if convicted. "This has been a highly complex investigation with a lot of people involved and

many details and technicalities to be taken care of." He said that when Sweden announced that Captain Hayward's brother Christopher was also suspected of smuggling drugs, Scotland Yard had "become interested" and this had contributed to the delay.

He also said he "regretted a decision by Scotland Yard not to accede to his request for two British detectives to be sent to assist with the investigation of Captain Hayward."

Captain Hayward, arrested near Uppsala March 13 driving a British registered sports car, was found to contain 110g of cannabis concealed in the chassis.

He has consistently denied all knowledge of the drug says the car was owned by brother Christopher, lived on the Spanish island Ibiza until his disappearance shortly after Captain Hayward's arrest. Uppsala police have asked Interpol for help tracing Christopher Hayward.

Strike threat in South Africa

Metalworkers to down tools over pay

From Ray Kennedy, Johannesburg

A strike by more than 80,000 metalworkers throughout South Africa has been called to start today while the country's biggest black union, the 200,000-strong National Union of Mineworkers (NUM), has also decided on strike action on a date yet to be fixed.

The metalworkers' strike follows balloting last week by the newly-formed National Union of Metalworkers of South Africa (NUMSA) which claims a membership of 130,000.

The employers' body, the Steel and Engineering Industries Federation (SEIFA), yesterday rejected an offer by the union for last minute talks to avert the strike.

A spokesman said it would probably only issue a statement today "once the strike action has started."

The union says 95 per cent of its membership voted in favour of strike action over claims for improved pay and benefits.

Meanwhile, the National Union of Mineworkers is poised to strike on 27 gold and 18 coal mines after its rejection of pay offers by the Chamber of Mines.

The union said yesterday that ballots showed members wanted strike action but a date had yet to be set. It appeared there was a chance of last-minute negotiations between the union and the Chamber to avert a stoppage.

Both the NUM and NUMSA are affiliates of the radical Council of South African Trade Unions (COSATU) which is to hold its second annual congress in Johannesburg later this week.

The council's headquarters in central Johannesburg were the scene of confrontation with the security forces two months ago during a strike by black railway workers.

The multi-storey building was nearly brought down by expertly-laid bombs planted in the foundations.

Last week Mr Piet du Plessis, the Minister of Manpower, issued an ominous warning that the Government was closely watching "efforts to politicize issues in the labour field" and said that if an unhealthy situation developed counter-measures would be taken.

Some unions, he said, were degenerating into pressure groups with aims which had little to do with the welfare of their members.

Botha may try to stop further ANC meetings

From Our Correspondent, Johannesburg

Changes in South African law are being considered to prevent further meetings such as that in Dakar last week between South Africans and the African National Congress, a pro-government newspaper reported yesterday.

The Government continues to maintain a strong silence about the Dakar talks. A spokesman at President Botha's office said yesterday that there would be no comment on the joint communiqué issued after the conference.

But the pro-government, English-language Citizen newspaper said that government sources had told it some changes in the law were being considered, although no actual legislation had yet been formulated.

The newspaper pointed out that it was not illegal for South Africans to meet members of the ANC and that action could be taken only if the group, or members of it, did something to promote the goals of the organization.

The Citizen said it was more likely that the Government

would use the fact that the Institute for a Democratic Alternative for South Africa (Idasa) used funds from foreign sources to help pay for the trip as ammunition to curb foreign funding of extra-parliamentary activity.

The withdrawal of the passports of some of the delegates was possible, but unlikely, the newspaper added.

QUAGADOUGOU: The white South African liberals and leaders of the banned African National Congress who met for three days in Senegal arrived here yesterday for talks with President Thomas Sankara and senior officials (AFP reports).

The group of more than 50 South Africans and 10 ANC members, accompanied by Senegalese officials, was warmly welcomed on arrival by Burkinabe government representatives and a cheering crowd.

Official sources said the two-day visit was the first by white South Africans to this West African country, which is to host an international anti-apartheid forum in October.

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Soviet report describes fierce battle near Kabul

From Christopher Walker, Moscow

As fighting inside Afghanistan intensifies despite the Government's six-month ceasefire, the Soviet authorities have published an account of a fierce battle which they claim rebuffed an attempt by a guerrilla force of "several hundred" to mount a rocket offensive against Kabul.

The dramatic account of the fighting to prevent the guerrillas cutting off the key arterial road leading south from Kabul to the provincial town of Gazni, about 50 miles away was printed in the Soviet trade union daily, *Trud*.

Western diplomats said that the article was a significant indication of the severity of the revamped campaign being fought by the guerrillas assisted by American Stinger and British Blowpipe missiles. "It is the first real Soviet confirmation of the many recent reports from guerrilla

Moscow — Afghanistan's Revolutionary Council has endorsed a new draft constitution which is to be published for nationwide discussion, *Tass* said (AFP reports). The Kabul leadership has urged all Afghans to take part in the discussions. The document will be adopted after consideration of amendments.

sources of the effectiveness of their latest offensive," one Afghan expert said.

The report by Mr O. Kvietovski, the *Trud* correspondent who was at the heart of some of the fighting, gave no Soviet casualty total, but indicated that it was high. It admitted that early in the battle guerrillas had shot down two helicopters and two jet fighters.

The tone of the report was markedly different from recent glowing accounts in the Soviet media of the alleged success of the national reconciliation process launched last January by Dr Najib, the Soviet-backed Afghan leader, in an attempt to bring the eight-year-old war to an end.

An Afghan army commander was quoted as saying that hundreds of rocket shells were captured by the Soviet and Afghan troops.

"They were all intended for a massive raid on Kabul," he told the reporter, who acknowledged that rumours of

the advancing guerrilla force had earlier caused "growing anxiety" in the capital.

Military analysts in Moscow noted that the Soviet account followed recent reports from both Western and guerrilla sources of fierce fighting in the Paghman Range to the north of Kabul, another rugged location from which the guerrillas had planned to renew intensive rocket attacks on Kabul.

The *Trud* correspondent gave an eye-witness account of the fighting for the control of Sikhara, one of the villages which he claimed had been taken over as the rebels prepared their assault on Kabul.

"The village was piled with empty cartridge cases, there were shell craters and fields of wheat scorched by fire.

"Several hours earlier, Senior Lieutenant Oleg Monastyrkov performed a heroic deed when, despite wounds in the hand, he organized a defensive circle," he said.

"The *dushmans* (guerrillas), having fortified themselves by taking drugs, pressed forward to try and seize our fighters alive. Sergei Arman, a medical assistant defended himself with grenades while trying to dress the wounds of others, forgetting that he himself was wounded in the head. Another injured soldier, Oleg Komonko provided accurate covering fire to protect his colleagues.

The report coincided with a growing conviction in the West that arrival of sophisticated missiles and the shooting down of scores of helicopters and planes which they have facilitated, has lifted guerrilla morale and forced Soviet and Kabul commanders to change tactics.

In Moscow, the Afghan Embassy has refused to provide any information about the fate of a planned trip of Western correspondents from the Soviet capital to Kabul which had originally been promised to arrive there tomorrow to coincide with the six-month anniversary of Dr Najib's unilateral ceasefire. In diplomatic circles, speculation has been rife that the trip was postponed because of the increasing precariousness of the security situation in and around Kabul.

Extremist vote hurts Paris right

From Diana Geddes Paris

The right-wing coalition in France has been deeply embarrassed by Sunday's victory of the Right-National Front alliance in municipal elections in Grasse, and by pro-Botha comments by a Right-National Front parliamentary delegation that has just visited South Africa.

The Gaullist RPR party and the centre-right UDF party who, together with the small Parti Radical make up the ruling right-wing coalition, have always insisted that there was no question of their joining forces with the extreme-right National Front.

Yet without the National Front's support, the UDF-Radical Valoisien list, led by the outgoing mayor, the Marquis Hervé de Fontmichel, could not have won with 56 per cent of the vote the second round of the municipal elections in Grasse.

The National Front, which advocates repatriation of immigrants, won 21 per cent of the vote in last year's parliamentary elections in the town where 5,000 of the 38,000 inhabitants are immigrants.

The leadership of parties of the traditional right pointedly did not give any support to M de Fontmichel who may face expulsion by his own party, Parti Radical.

The traditional Right has been further embarrassed by the comments of a nine-member UDF-RPR-National Front parliamentary delegation, which returned on Sunday from a fortnight's visit to South Africa, at the invitation of the South African Government, singing the praises of President Botha and denying the existence of apartheid.

"Apartheid has been abolished ... no discrimination exists any longer between whites, Coloureds and blacks in public places," the nine declared in a joint statement. They also paid tribute to President Botha for his "courage, determination and clear-sightedness".

One of the delegation, M Jean Kiffer, of the RPR, attacked President Mitterrand's wife, Danielle, for organizing the recent meeting in Dakar between white South Africans and members of the African National Congress.

200 hurt in Dhaka protests

Dhaka — More than 200 people were injured and 100 detained as simmering protests against a government bid to give a role to the Army in administration turned into violent street clashes (Ahmed Fazl writes).

Life remained paralyzed in Dhaka and 20 other district capitals for the second day yesterday as a 24-hour protest strike was extended by the main opposition alliances campaigning against the civilian Government of President Ershad.

Tamils shot

Colombo (Renter) — Four Tamil guerrillas were shot dead by police after a weekend in which at least 22 rebels and soldiers were killed in clashes.

Snake scare

Nairobi — A python that dropped from a tree and coiled itself around a Luo chief supervising polling in a Kenyan village was killed by party youth members.

Hammer raid

Tokyo (Renter) — A masked man armed with a hammer hijacked a bank security van in Osaka and escaped with more than £600,000.

Car killers

New York (AFP) — Gunmen shooting from a moving car killed two people and wounded seven others in attacks at three New York intersections known as centres for cocaine sales.

Bad news

Khartoum (AFP) — The entire Sudanese press will soon have to suspend publication indefinitely because of a shortage of newsprint, the Sudanese Newspapers Association said.

Strike over

Belgrade (AFP) — About 2,500 workers at a tractor plant in western Yugoslavia ended a six-day strike in exchange for a 50 per cent pay rise.

Bus tragedy

Medina, Saudi Arabia (AFP) — Ten Pakistani Muslim pilgrims, eight women and two children, died when a bus from the holy city of Mecca overturned and caught fire.



Mr Yun Sun Hwan, a former Assembly member, hugging his wife yesterday after his release from prison.

Reform in South Korea Moderates reap rewards as Roh chooses new Cabinet

From David Watts, Tokyo

South Korea has its second new Cabinet in a little more than six weeks as Mr Roh Tae Woo, chairman of the ruling Democratic Justice Party, reshapes his Government ready for this year's elections.

The previous Cabinet, under the Prime Minister, Mr Lee Han Key, was never approved by the National Assembly and did not get beyond an acting capacity.

In the new line-up moderates are rewarded for backing Mr Roh in his "coup" against the hardliners. He clearly hopes his choice will find acceptance among those looking for a Cabinet that will "play fair" in what will be an extraordinarily charged political session to February when President Chun steps down.

The changes neatly encompass Mr Roh's backers, give a nod to supporters of President Chun and recognize those of the former President, Mr Park Chung Hee. The new Prime Minister, Mr Kim Chung Yul, chaired the Democratic Republican Party under President Park and was more recently on the Advisory Council for State Affairs. The Interior Minister is Mr Chung Kwan Yong, a career civil servant.

Mr Chung Ho Yong is the new Minister of Defence. His appointment is perhaps the

most interesting of all, given his pivotal role in the resignation of the last full Cabinet on May 26 which set the scene for the later triumph of the liberalizers and the subsequent acceptance of Mr Roh's reform plans.

Mr Chung volunteered to resign over the death of tortured student Mr Park Chong Chul, and left such hardliners as Mr Chang Se Dong, director of the National Security Planning Agency, and Mr Huh Moon Do, the Minister of National Reunification, no choice but to follow suit.

The new Minister of Education is Mr Suhb Mijoung Won, and the Minister of Sports is Mr Cho Sang Ho, vice-president of the Olympic Organizing Committee.

The Cabinet is expected to be approved when the National Assembly meets again. But that may now not be for some time, given the continued wrangling over the next steps. Just how tense the political bargaining will be was underscored yesterday when 150 recently-released detainees caused a rumpus at a press conference given by Mr Kim Young Sam, president of the National Reunification Democratic Party. They burst into the proceedings and demanded that there be no negotiations on

constitutional revision until all remaining political prisoners were freed.

● **Alternative constitution:** The Reunification Party yesterday drafted its version of a new constitution with a preamble describing the bloody 1980 popular revolt in Kwangju as a righteous uprising against the military intervention in politics (AFP reports).

Some 190 people were killed, according to official figures, when troops quelled the uprising during President Chun's rapid rise to power.

Party officers said that their constitutional proposals would ensure strict checks and balances between the administration, the legislature and the judiciary.

Mr Lars-Erik Nordstrom, head of the authority's inspection section, said Tarom had been asked for a full report on safety measures on board aircraft. "Unless we get definite guarantees that the Romanian airline will in future follow international safety regulations, we will withdraw its licence to fly charter flights from Sweden."

Mr Age Reed, heading inquiry, said the airline carrying 164 Swedish passengers, "should never have left the ground". Some of the seats were not equipped with seat belts and many life jackets were missing.

Mr Kim Chung Yul: The new Prime Minister in Seoul.

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Russians break the ice in Israel after a freeze of 20 years

The long-expected Russian consular delegation to Israel arrived on Sunday evening, breaking in almost unnoticed the same time as the latest prisoner of Zion to be freed by the Soviet Union, Mr Yuli Edelstein. It is the first official Soviet visit since diplomatic relations were broken off 20 years ago.

While hundreds gave a notional welcome to Mr Edelstein, carrying him off in triumph to the Western (Wall) Wall, the eight Russians were spirited away by Finnish officials, who are responsible for Soviet interests in Israel.

The delegation's job is to make an inspection of the \$250 million worth of decaying real estate belonging to the Russian church, which has been neglected during the 20 years the Soviet Union has been an absentee landlord. It is also to reprocess passports for Russian nationals, mostly churchmen.

The fact that they have come, however, is a real

From Ian Murray, Jerusalem pointer to the very slowly improving relations between the two countries and a sign that the Soviet Union is at least thinking about renewing relations so that it can play a meaningful role in the Middle East.

The visit was first requested in April of last year and was discussed during a meeting between middle-rank officials in Helsinki last August. That meeting ended after just 90 minutes when Israel put forward its case for the free emigration of Soviet Jews and complained about the way Russia supplied arms to Israel's Arab enemies.

At the time Israel demanded "reciprocity" for any Soviet consular visit, with its own officials to be allowed to go to Moscow to see Soviet Jews. Although Foreign Ministry officials here insist there is "an understanding" that return visits will be allowed no application has been made for one.

Soviet jury activists are planning protests to coincide

with the visit and Mr Natan Sharansky, the most famous former "prisoner of Zion" warned there was no real proof that glasnost (openness) was genuine. The release of Mr Edelstein, he said, should not make the world forget the tens of thousands of other Jews who were still being refused visas.

The last remaining "prisoner of Zion" is Mr Alexei Magarik. In the last letter he managed to smuggle from his prison at Rostov, Mr Magarik wrote in May about his feelings when he learnt that Mr Edelstein was to be freed "like a bird".

"I do not try to conceal my pleasure at the miraculous release of my friends and want to thank everybody who made it possible. Birds are out now, although very few of them. And those who are not have an opportunity to observe from within their cells the humanity of what is going on. The humanists too can say that they are not at all powerless."

Ortega praises Costa Rica's regional peace plan



President Daniel Ortega of Nicaragua inaugurating a new customs facility and a duty-free dollar shop at Peñas Blancas on the Costa Rican border at the weekend.

The shop, stocked with luxury import goods, aims to attract Costa Rican shoppers who traditionally buy

such items in Panama and earn Nicaragua badly-needed foreign currency (Martha Honey writes).

In his speech, President Ortega struck a conciliatory note. He praised a Costa Rican-initiated regional peace proposal and called for the creation of an international commission to patrol

the two countries' common frontier.

He indicated that if such a commission were to be established, Nicaragua might drop its World Court suit against Costa Rica. In the suit Nicaragua accuses Costa Rica of harbouring anti-Sandinista guerrillas. It has until July 21 to decide whether

to proceed with the action.

President Oscar Arias of Costa Rica has in the past argued that a border commission along the long frontier is unworkable and has proposed instead a regional peace plan, which he hopes will be endorsed by all five Central American heads of state.

EEC sanctions against Syria

Howe aloof as hard line is eased

From Richard Owen, Copenhagen

The EEC yesterday lifted its nine-month-old ban on high-value exchanges between Syria and member countries, and lifted for fresh moves toward an international peace conference on the Middle East involving all interested parties. Syria and the Soviet Union included.

But Sir Geoffrey Howe, the Foreign Secretary, said that while Britain had agreed to the lifting of the ban, it would not self take part in any high-value visits to Damascus and could continue to discourage Syrian ministers from visiting London.

EEC foreign ministers, meeting in Copenhagen under the new Danish Presidency of the Community, decided to keep in place the three other anti-Syrian sanctions agreed by the Common Market last November after allegations of Syrian involvement in terrorist activities in Europe, including the attempted blowing up of an El Al plane at Heathrow airport. The remaining measures are a ban on arms sales to Damascus; strict surveillance of Syrian aircraft in Europe; and reduced Syrian diplomatic missions in the EC.

In addition, Britain is continuing to block EEC economic aid to Syria. West German officials at the Copenhagen meeting confirmed that Bonn was releasing £50 million of frozen capital aid to Syria because of growing proof that the Syrian Government was attempting to distance itself from terrorism. But Bonn stood by the overall ban on Community aid as such, officials said.

Sir Geoffrey acknowledged that Syria had taken some steps to satisfy the EEC, including closing down the Damascus offices of the Palestinian terrorist Abu Nidal. He said this was a tribute to EEC firmness against terrorism. But no further softening of the European stand could be expected until there was further evidence that Damascus had stopped supporting and financing terrorist acts, Sir Geoffrey said.

The ministers reiterated that the Middle-East peace conference proposal endorsed by the EEC last February was the best way forward in the Arab-Israeli dispute. Peace efforts: Mrs Thatcher and King Hussein of Jordan spent two hours yesterday

discussing efforts to convene an international peace conference on the Middle East (Nicholas Beeston writes).

The talks follow similar discussions last month between Mrs Thatcher and Mr Shimon Peres, the Israeli Foreign Minister. A Downing Street spokesman said the Prime Minister would be pursuing the matter when she meets President Reagan and White House officials on Friday.

The spokesman added that the two leaders — the King in London on a private visit — emerged from yesterday's meeting and working lunch emphasizing the importance of not missing the opportunity that currently presented itself for holding talks between Arab and Israeli leaders under the auspices of an international conference.

In spite of opposition from hardliners in the Arab world and within the Israeli Government there are growing signs that talks are possible with the support of Washington, Moscow, the EEC and the permanent members of the United Nations Security Council.

Leading article, page 15

Why 5,000 Contras gave up the fight

From David Gollob, Managua

The Sandinista officer in charge of security in La Calamidad, a village of dirt streets and boardwalks reminiscent of the Wild West, was interrogating two journalists whose visit he regarded as unauthorized when a nervous young man in cowboy boots burst in, saying: "I have some information for you."

The officer curtly told him to wait outside among cacti growing in hammocks on the patio of a burnt-down school building. There, speaking in hushed tones, Pedro, who declined to give his real name for fear his former comrades might take reprisals, told his story.

"I was with the Contras for four months," he said. "I joined voluntarily. The Contras said the war would be over soon."

"But one day I got lost in the jungle. So I took advantage of the Government's amnesty law and gave myself up."

He admitted he was an informer for the Sandinistas, reporting on Contra troop movements through this mountainous region 17 miles north-east of Managua, where rebel forces have established a firm area of operations.

He said the *nom de guerre* of his former commander was "Seven Leagues". A fortnight later, Seven Leagues was reported in the official government newspaper as having been "annihilated" by Sandinista forces in combat in the area.

One of 5,000 Contra rebels who have given up the fight over the past two years, Pedro represents an important victory for the Sandinista Government and its 1985 amnesty law, under which rebel fighters were allowed to return to civilian life without fear of punishment.

Contra officials discount the importance of the desertions, claiming the numbers lost are made up by new recruits. President Ortega is so pleased with the amnesty programme, however, that last week he ordered the Sandinista-controlled National Assembly to extend it for another year.

When the Sandinista revolution came to La Calamidad, officials tried to change its name, which means "calamity", to "revolutionary village". But somehow the old name has stuck.

The Sandinistas built a school here; six months ago the Contras destroyed it and, according to local residents,

kidnapped four teachers. No more teachers have been sent. Sandinista medical centres and co-operative farms in the vicinity have suffered a similar fate.

"Anyone who is in any way identified with the Sandinistas becomes a target for the Contras," said Father Jim Feliz, an American Roman Catholic priest who covers his parish of 2,500 square miles on horseback.

He explained that the result of this tactic was to frustrate the Government's efforts to win peasant loyalty by providing much needed services to a backward rural area that has suffered decades of neglect. He said the failure of the revolution to have a positive impact has helped the Contras to build support among peasant farmers living in isolated homesteads.

Some peasants say they collaborate with the Contras, supplying food and information on Sandinista troop movements, because the Contras are known to kill or abduct anyone who refuses to help. Others say they collaborate because they oppose Sandinista economic policies, which have made them poorer than they were under the Somoza dictatorship. Still others have family members who

have joined the Contras and collaborate out of family loyalty.

These families are the targets of government propaganda on the amnesty programme. Throughout La Calamidad, and other villages in the war zones, posters have been nailed to wooden shacks and electricity posts urging Contra fighters to give themselves up. "The Contras have no future," the posters say.

The campaign is reinforced by press reports in which young men described as former Contras confirm the Sandinista portrayal of rebel forces as a demoralized and cowardly band of mercenaries that enlist recruits by force.

According to the Sandinista Army, the number of desertions among veteran rebel fighters is rising, indicating that war-weariness is taking its toll. "When you are conscripted to fight in the Sandinista Army, you know it's only for two years," Pedro explained. "But the Contras tell you you have to fight until the bitter end."

Wrangle in China over Aids man

Peking (Reuters) — China's state airline CAAC said yesterday it had offered to carry an American tourist stricken with Aids from the southern city of Kunming to Shanghai but withdrew the offer after a US airline refused to fly him out of China.

The tourist, Mr Brent Anderson, aged 38, from Michigan, fell ill while travelling alone and was taken to hospital last month.

American diplomats said yesterday they were considering calling in the US Air Force to fly him out after scheduled airline services had refused to carry him.

In Hong Kong, US consulate sources said they were on standby to airlift Mr Anderson from Kunming, but no decision had been taken.

CAAC said it had given two conditions for flying Mr Anderson from Kunming to Shanghai — that he charter a whole plane, or failing that, book six rows on a scheduled flight in which a special medical unit with nurses would be set up. Cups and other necessities would be destroyed after the flight and a toilet would be reserved for the patient.

Back from the brink Mexico awaits an heir

Stability rests on President's choice

From Charles Bremner, Mexico City

The right-wing doomsayers of Washington could have saved themselves some lost sleep. Mexico, their ultimate domino, seems under President de la Madrid to have survived its worst economic crisis for decades and begun slowly to make its way back towards shaky growth without the upheaval that many predicted.

If it was Eastern Europe, or somewhere else in Latin America, Mexico would probably have faced strikes, riots, a guerrilla movement or worse.

After standing on the brink of prosperity in the late 1970s, economic mismanagement and collapsing oil prices dealt a shattering blow to living standards, cut the purchasing power of the peso by 40 per cent and recruited millions of people to the army of the hungry.

Inflation remains well above 100 per cent; the capital, with

● Mexico is not about to explode... but it's an option ●

a population of 19 million, the world's largest city, is on the verge of choking on the flood of impoverished migrants from rural areas; about 50 per cent of the rapidly expanding workforce is without a full-time job; the country owes foreign creditors \$100 billion (about £62 billion); and corruption in the ruling bureaucracy is widely held to be a way of life.

Yet despite much public cynicism and apathy — as well as discontent over the official bungling after the earthquake of 1985 that killed thousands of people in the capital — the crowds, with the exception of a few student protesters earlier this year, have stayed off the streets.

"They haven't forgotten the civil war," said one senior Western diplomat with 20 years' experience in Mexican affairs. "They don't want to destroy the country again." Hundreds of thousands of Mexicans died in the fighting after the 1910 revolution.

"Mexico is not about to explode," another diplomat said. "But it's an option that cannot be ruled out."

Now a steadier oil price, a return of dollars from abroad,

a booming local stock market and signs of an industrial revival all point to a turn for the better in the economy. Local optimists are even talking about Mexico as Latin America's South Korea.

Mexico's extraordinary passivity in the face of hardship is testimony to the power and skill of the Partido Revolucionario Institucional, the broad coalition of interests that has ruled for nearly six decades and is now in the throes of choosing a successor to Señor de la Madrid.

Given the power of the six-year presidency, the choice will dictate Mexico's course until the middle of the next decade and beyond. Mexican businessmen, foreign bankers and the US Government are waiting nervously for the heir to become apparent, probably from among three young favourites.

A technocrat in the mould of Señor de la Madrid, who started off bankrupt with an unpopular austerity programme, would be welcome abroad. More worrying would be a move to a more populist politician who could return the country to the kind of unpredictable behaviour seen under President Echeverría in the 1970s and in the final years of President Portillo, his successor and the architect of the economic mess inherited in 1982 by Señor de la Madrid.

Under a process unique to Mexico the President consults interest groups within the party, from trade unions to businessmen, and then chooses his heir. Señor de la

Panama City — General Manuel Noriega, Commander-in-Chief of Panama's National Guard, flatly rejected calls for his resignation in a television interview last night after weeks of protest against his rule. He said the only people calling for his removal from the military, which rules behind the scenes, was a small group whom he referred to as "the living dead" and US-backed "racists".

Madrid is expected to announce his choice in September or October during the *Destapado* (unveiling) — a reference to an old Aztec ceremony.

The candidate will then campaign for virtual certain election next year. Such is the skill of the party in co-opting and absorbing almost all the forces across the political spectrum that opposition parties win little support.

The right-wing Partido Acción Nacional, representing business interests and the Church, has little national strength despite recent successes in the prosperous north. The fractions left-wing parties, recently united under the umbrella of the Partido Socialista Unificado de México, are dismissed by the ruling party as a band of feuding intellectuals.

But the economic crash has not left the party unscathed. It has come under unprecedented criticism for failing to move fast enough to a more open and accountable political system and for hampering Mexico's transition to a modern self-confident state.

"This is not a party with a national programme, it's just a fractious instrument for guaranteeing the rule of certain groups over Mexican society," said Luis Javier Garrido, a critical columnist.

In recent months reformists within the party have staged an unusual demonstration of dissent, rallying around the charismatic figure of Señor Crubén Cardenas, a former state governor. The "Democratic Current" group late last month by "marginalizing" its leaders, or stripping them of most of their membership rights.

Despite his effective banishment, on July 3 Señor Carde-

nas became the first openly-declared party presidential candidate in recent Mexican history.

Commentators say the "current" is not likely to influence the succession this time, though it has probably hastened the eventual end of the secretive one-party monopoly.

The joint favourite to succeed as president is probably Señor Alfredo del Mazo, aged 42, the Energy Minister, who, according to local commentators, is treated as a younger brother by the President.

The Interior Minister, Señor Manuel Bartlett, however, recently has become a stronger candidate with a succession of public appearances.

Another technocrat, the 39-year-old Budget and Planning Minister, Señor Carlos Salinas, holder of a doctorate from Harvard, is seen as the least likely successor.

● Poor Mexico — so close to the US and so far from God ●

Among the three, Señor Bartlett, a tough 50-year-old, is seen by some analysts as more likely to appeal to the popular electorate as the man with the right macho profile for a Mexican leader.

The United States, which for its own security and economic interests has a huge stake in Mexican stability, would probably be content to see any of the three take over.

The Americans think Señor de la Madrid did the best he could with the chaos he inherited and they approve of the way he staved off default on the debt, brought Mexico into the General Agreement on Tariffs and Trade (GATT), and co-operated on such issues as drug trafficking.

What Washington fears is the emergence of a Mexican leader who could invoke national interest, endanger the debt repayment and inflame the country's deep sensitivity about its superpower neighbour. Talk to any taxi-driver in Mexico City on the subject and you will hear the oft-quoted lament of the pre-revolutionary President Díaz: "Poor Mexico — so close to the United States and so far from God."

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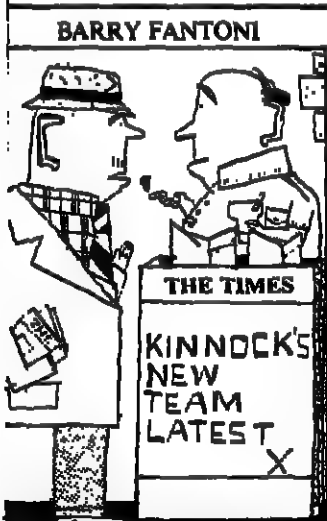
Early odds are emerging at the church of England's General Synod in York on a successor to Robert Runcie, the Archbishop of Canterbury. Although there is no official retirement age for archbishops, Runcie who is 65, is widely expected to step down after next year's international gathering of bishops - the Lambeth Conference. The front runners actually include the number two in the hierarchy, John Habgood, Bishop of York, but opponents claim the science-trained intellectual is too clever for the job. The Bishop of Winchester, John James, is also viewed as a contender although, at 60, he may be considered too old. One outsider is the Bishop of Liverpool, the personable former England cricketer, David Sheppard. I understand he recently turned down the Oxford diocese, which he had been asked to head, and then went to Richard Harris, a candidate, and Sheppard's supporters are now wondering whether that reluctance to move from his north-west base will stand against him - or improve his chances.

Puffed out

Public war is breaking out in West Germany over smoking in public. The federal republic is waiting to see whether the country's first employee to lose his job for smoking at work will win his appeal. Ralf Salm, a 35-year-old technician in a local authority planning office which he shared with 14 others, continued smoking only when 10 of his colleagues - non-smokers - persuaded the boss to impose a ban. The other smokers accepted the ruling and slipped off to the loo for quick puffs. Salm stayed put and puffed his 10 cigarettes a day regardless, claiming he worked better when he smoked. Pressed by the non-smokers, the management fired him for breaking the rules. With allegations that I'm glad I gave up two years ago.

Inter-service

Prisoners at the Church of the Holy Name in Esher, Surrey, were taken back on Sunday when Father Eric Flood, the locum priest, called on the congregation to pray for Lt-Col Oliver North. He was thinking about him for Mass and as he is a Catholic, he needed to pray for him. Father Flood told me yesterday that his religious inclinations of America's latest hero - a former war boy - have in fact turned in recent years to the Episcopalians, whom he was introduced by his first daughter. North holds regular prayer meetings at his house and also attends his local church, the Apostles, where faith healing and speaking in tongues are part of the liturgy. Perhaps that's why his delivery at the congressional hearings is so inspired.



Smart idea, promoting the man whose campaign lost the election

Shell shocked

Labour-controlled Sheffield City Council has an odd sense of timing. This week Environment Secretary Nicholas Ridley's bill to prevent councils discriminating against companies in awarding contracts reaches its committee stage in Parliament, yesterday Sheffield councillors decided to re-examine the council's fuel contract with Shell, whose links with South Africa have made it a prime target for the left since the Barclays Bank withdrawal. The only trouble is that by May 1988, when the contract comes up for renewal, such principled stands may already have been made legal by Ridley's legislation.

By upgrading her sex's political out, Jo Richardson, the new shadow cabinet member for women's interests, may have won a little, but she looks like losing the art. Since there is no equivalent in the government benches, she will have to turn her guns on the first Lord of the Treasury herself.

Lost valleys

The Cardiff Festival of Music programme has disappointed many concert-goers. Designed as a rock holiday brochure entitled 'You Were Here', it offers individual concerts as 'package tours' to the composers' native country. There is an added incentive of a prize draw for a many Islands holiday. But missing from the list of resorts is the land of Song itself.

PHS

Public concern has been aroused by well-publicized and sometimes sensational cases in which a sentence appears quite inadequate for the gravity of the crime. The Ealing vicarage rape case and the fine and suspended sentence imposed on Geoffrey Collier for insider trading in the City are only the latest examples.

The attempt to remedy this situation by giving the prosecution the right to appeal against lenient sentences is one of the few genuinely controversial issues (another is jury challenges) remaining in the Criminal Justice Bill, which has its second reading in the House of Lords today. Despite a barrage of criticism when the bill was debated in the last parliament, the clause has been re-introduced. However, the air is now heavy with hints of a ministerial change of heart.

The government's original idea (contained in the Prosecution Offences Bill 1984/85) was that the Attorney General should be able to refer to the Court of Appeal any case in which he considered there were grounds for regarding the sentence as inadequate. Although the sentence could not be increased, the Appeal Court would review and pronounce upon what the proper penalty should have been. In this way, it was argued, public confidence in the administration of justice would be upheld, while the defendant would not again be put in a position of jeopardy.

This compromise satisfied almost no one. The Law Officers were apprehensive that the Attorney General would be subject to public clamour or political pressures. In the House of Lords, eminent judicial voices echoed these doubts: four past or present law lords joined one ex-Lord

Appeals: the two-way path to justice

by Lord Windlesham

Chancellor and one former Attorney General in speaking against the clause in committee, despite a spirited defence by Lord Hailsham from the Woolsack, the Lords rejected the clause by 140 votes to 98. It was not re-introduced when the bill went to the Commons.

In the last session the government revised so that the Court of Appeal would not be asked to carry out a post-mortem on an individual case, or to express an opinion on what the correct sentence should have been, but to confine itself to making a statement of the principles which sentences should follow in similar cases in the future. As before, the defendant's actual sentence would be undisturbed.

The process would be triggered only when and if the Attorney General deemed a sentence to raise a question of public importance and the court granted leave to appeal. But how was the yardstick of "public importance" to be assessed? The perception of public attitudes is notoriously subjective, and it is hard to avoid the conclusion that it is the

volume and intensity of public protest that would be the test.

This cannot be a proper basis for an Act of Parliament authorizing a new system for reviewing criminal sentences. Any such arrangement would inevitably prove capricious and unpredictable, introducing non-judicial standards of leniency or severity resting upon some unknown, or unknowable, process of interpreting public sentiment.

Nor is it likely that a declaration on appropriate levels of sentencing (a facility already enjoyed by the Court of Appeal) would have the intended effect of mollifying public anxiety so long as the sentence which had provoked the outcry was left unaffected. As the Lord Chief Justice bluntly asserted when the House of Lords last debated the clause on April 27, it could do nothing to show the public that a miscarriage of justice had been put right for the simple reason that it had not been put right.

Against this background the higher judiciary in the shape of Lords Lane and Ackner, supported by Lords Denning and Roskill, have recently come down

in favour of the Court of Appeal having the power to increase sentences as well as reduce them.

Such a change should not be made lightly. The situation of a man fined or given a suspended sentence, who returns home to his wife and family, perhaps resumes his job, and who is brought back to the Court of Appeal some months later to face possible imprisonment is very different from someone already in custody whose sentence is reduced on appeal.

Nevertheless a two-way appeal against sentence, which exists in Canada, New Zealand and some of the Australian states, has the supreme advantage that it would operate independently of public attitudes. It must be right that convicted and sentenced offenders should be treated in the same way, irrespective of whether their cases have attracted public outcry.

Consistency in sentencing is not just a matter of neatness and order. If the prosecution believes that a sentence is manifestly out of line with normal sentencing practice, then that should be clear-cut and rationally defensible mechanism for upward adjustment in the interest of justice when the sentence is too high.

The issue here is one that transcends party differences and shuns the compromises and fallacies of the previous attempts. The fact that it is the judges, rather than the government, who are now giving the lead should not dissuade Parliament from reaching a decision on where the true public interest lies.

The author is Chairman of the Parole Board. His book, *Responses to Crime*, will be published by Oxford University Press next month.

Can socialism survive? The Times this week explores the left's choices after its third punishing electoral rejection. Today: Alan Ryan

Labour's conundrum

There are two views of what happened to the Labour Party on the night of June 11. According to one view it ran a wonderful campaign, put forward perfectly rational policies, and was slaughtered by demagogues: there are simply not enough unskilled and semi-skilled workers, whether in or out of employment, to outvote the 40 per cent of the population that has done very nicely out of the past eight years.

Elections are decided on bread and butter, not on morality; the 87 per cent in work have mostly seen their standard of living rising faster than it did in the 1970s; the property-owning classes have been recruiting new members as council houses and nationalized industries have been flogged off at knock-down prices. There simply wasn't a market for even the diluted socialism offered by such nice people as Bryan Gould and Roy Hattersley.

The other view, apparently held by Gould himself, is that Labour could have won, and therefore can win again in future, but only by tailoring its policies to what the people want. Too many policies, says Gould, have been handed to the party by "experts", have been swallowed uncomprehendingly by the party, and have then been rejected by the voters.

No amount of presentational skill can get round the voters' suspicion that Labour's defence policy is either impractical or defeatist, or both, that Labour's ideas on wealth creation are hazy, that the party would really like to return to the cosy paternalism of the 1930s and 1940s and has only reluctantly responded to the popularity of Mrs Thatcher's rhetoric of rugged individualism. The party cannot flourish if it is forever on the defensive; it has to speak to the emotions and aspirations that Mrs Thatcher has so successfully played on, and to do so out of conviction and with imagination.

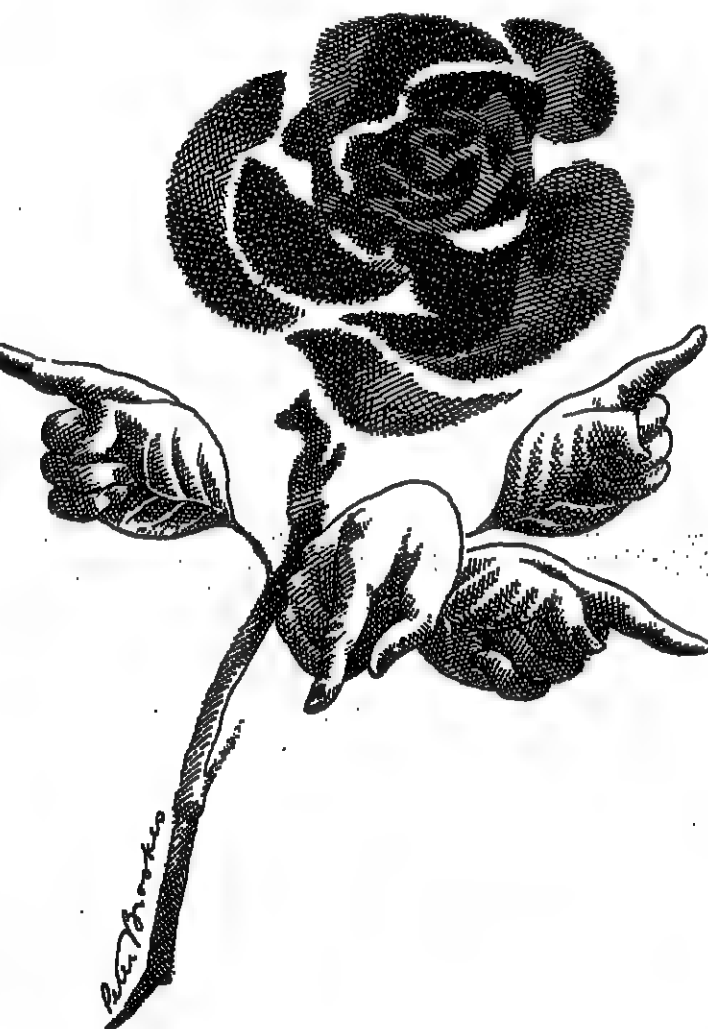
Some version of this view appears to be common coin among Fabian readers of *New Statesman* and Labour-leaning academics. It is at first sight a more cheerful view than the one that the party is essentially that of a dwindling constituency. But at a second glance, one wonders.

If what the electorate really likes is Mrs Thatcher's rudeness to bureaucrats and administrators, how can Labour compete? Indeed, why should it compete? It can hardly be its task to rescue union members from their leaders, patients from the NHS bureaucracy and tenants from the town hall; its socialist credentials may be a matter of debate, but its labourist credentials are its essence.

If it does not believe that the workers must organize in self-defence against their bosses, that public provision must save the homeless from the private landlord, and generally that politics is about controlling the market rather than letting it rip, what is the Labour Party for?

The sensation that Labour can be distinctive but not electable, or electable but not the Labour Party, is, I think, stealing up on even the most devoted Labour supporters. Relief at an election that at least didn't repeat the massacre of 1983, pleasure at the disarray of the Alliance, and the excitement of yet further constitutional tinkering, cannot quite suppress the uneasy feeling that the party is facing a slow march to the dustheap of history.

No doubt Labour could decide to become a party of permanent opposition; it could reconcile itself to being the voice of the dispossessed and of those left behind by social and economic change; that would be neither ignoble nor futile - somebody must speak for them, at a national as well as a local



It may be that too many of its supporters would rather see Labour destroyed than transformed into a party capable of forming a government

level, and a party which had no hope of forming a government might none the less have enough power over national opinion, as well as in the workplace and at a local level, to exact concessions as well as merely appeal for them.

After the party's 1959 defeat at the hands of Harold Macmillan, Richard Crossman toured the country arguing that Labour was by its very nature a party of opposition, and that its supporters should not mind if it never formed a government again. (Characteristically, he soon came to believe that Labour was the natural party of government.)

None the less, the British system of government makes permanent opposition a deeply unappealing prospect. If Britain is less formally and legally centralized than France, it is politically and socially more centralized, and even in France the history of the Communist Party shows how painful permanent opposition can be. History is not reversible; the Labour Party began as a sectional and grassroots party, but gaining national power is one thing, conceding the impossibility of ever gaining national power and retreating to the grassroots is quite another.

Labour is a national party, it is financed by a union movement which is itself national movement. Any suggestion that it is not seriously interested in forming a government would be suicidal. It would find both the voters and serious radical politicians deserting it for a party with national aspirations.

Is the Labour party stuck, then? It may be. It may be that too many of its supporters would rather see it destroyed than transformed into a party capable of forming a government; equally, it may be that Nigel Lawson's extraordinary

run of luck will hold, and nobody will ever again ask whether the government is capable of managing the economy. Fears of renewed inflation may prove illusory, currencies and commodity prices may move in just the way they have to if the rundown of North Sea oil production and its replacement by manufacturing exports is to take place without balance of payments difficulties.

Still, it would be unwise to bet on it, even President Reagan's luck with the economy didn't last for ever. When the unpredictable economic troubles of the late 1980s turn up, the electorate will ask whether the Labour Party is any more likely to solve them than the Conservatives or the Alliance - so the Labour Party had better have an answer.

However, the answer has got to appeal to the people Harold Wilson appealed to in 1964, to the administrators, managers, innovators, and entrepreneurs. It is not as though there is no room for such an appeal. We have, even on the government's figures, something like three million unemployed; but the recent boom is already running into difficulties over a shortage of skilled labour. Every survey reveals that companies are using machinery and computer systems that almost none of their employees understands or can cope with if they go wrong. It is plainly quite mad to advance into the 21st century with the most ignorant workforce in the EEC - let alone Portugal.

It is equally mad to suppose that the best we can do is to run the economy at four-fifths capacity if we are to escape roaring inflation. It is a matter for argument how best to repair our deficiencies, but surely a Labour Party hungry for power would wish to be seen as the party of serious vocational education rather than the party of racially aware elementary reading

schemes; it must be a party devoted to, rather than fearful of, skilled management.

The Labour Party was unconvincing on June 11 because nobody really believes that it knows how to keep employment up and inflation down at the same time. Or, rather, everyone suspects that the Labour Party knows that it requires an incomes policy of the sort the party and the TUC have solemnly sworn not to touch with a barge pole.

There are plenty of Labour supporters who are none too unhappy with the present government's assault on the unions, sometimes because they blame them for the catastrophe of 1979 and are glad to see them punished, more sensibly because they suspect that it will take years of suffering at the hands of Conservative governments to persuade the unions that they would be better off co-operating with a Labour government.

The British public is not by nature confrontational and oppositional; fudged and muddled though the Alliance's policies may be, opinion poll after opinion poll reveals that the electorate would like there to be an Alliance government, because the Alliance looks as if it is devoted to co-operation and compromise.

Not only the Scandinavian countries, but West Germany, and to some extent Japan as well, incorporate the workforce into the process of deciding what the economy can afford. They all do better than we do on employment, growth and inflation. They are all pretty good advertisements for co-operation rather than confrontation. Why cannot the Labour Party steal these clothes?

It need not be any less a Labour Party if it does. A prosperous mixed economy - social market, managed capitalism, call it what you like - will need the willing co-operation of the workforce, and the sensitive assistance of government; a Labour party has plenty to do in pressing the argument that social justice is essential to achieving it. Whether people choose to buy their houses or rent them from private landlords or from co-operatives is not itself an issue on which to destroy a party.

The interlocking and miseries of the controlled economy, the other matter, though the kind of political tinkering which will reduce homelessness, assist job mobility, and maximize freedom of choice is a technical question - to which the answer is unlikely to be simple. The same might be said of education - give the resources to those who will use them to benefit themselves and others is the principle, but there is plenty of room for dissension about the means to achieve it.

If this is to be persuasive, the party has to keep its distance from all forms of privilege - ludicrous working practices defended by union men as well as the monopolies of the well-heeled. The cry that privilege has to be earned, not grabbed, is an attractive cry, but only if the party's behaviour matches up to it.

All the evidence suggests that over the next five years the Conservative Party will cling to the thought that the free market is sacred, and almost all interventionist policy will be captured by whichever party can most plausibly present itself as capable of reconciling social justice and economic efficiency. The Labour Party has obvious, but not obviously fatal, problems in becoming that party.

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The author is a fellow of New College, Oxford.

Tomorrow: V.G. Kiernan

Tom Hastie

Bowled out by equality

The Inner London Education Authority has declared its disapproval of competitive sports and games, on the grounds that they foster an anti-social spirit rather than one of co-operation.

I find this rather puzzling coming from a body which likes to think itself as radical left, Marxist even, because the basic tenets of Marxist dialectical materialism include the concept of the unity of opposites and the notion that all social development is the result of a thesis being opposed by an antithesis to produce a synthesis. Surely a football or netball match is a unity of opposites, for both sides are united in their acceptance of a given set of rules for the game and in their common enthusiasm for the game itself.

There have even been reports of London schools amending the rules of cricket so that no one was the winner and no one the loser. Here's another case of fiction becoming fact as a boy I read a hilarious sketch by A.P. Herbert about cricket in "Bolshevism Russia" whereby new rules ensured that all players scored the same number of runs. Obviously, however, A.P.H. had not read Lenin's speech, "On Deceiving the People with Slogans about Liberty and Equality", and neither have today's ILEA pundits. "We want to abolish classes and in that respect we are in favour of equality," said Lenin. "But the claim that we want to make all men equal to each other is an empty phrase and a stupid invention of the intellectuals."

What really worries me is that some science fiction should become reality. In my favourite type of sci-fi the author projects contemporary issues into a future society and experiments with them on paper in a context freed from the inhibiting effect of current political parties and allegiances. Such works are, in a sense, theoretical experiments which can alert us to the possible dangers of extending indefinitely the application of this or that social or political ideology. One short story which comes to mind is *Harrison Bergeron* by Kurt Vonnegut, Jr. It begins:

"The year was 2081 and everybody was finally equal. They weren't only equal before God and the law. They were equal every which way. Nobody was smarter than anybody else. Nobody was better looking than anybody else. Nobody was stronger or quicker than anybody else. All this equality was due to the 211th, 212th and 213th Amendments to the Constitution and to the unceasing vigilance of agents of the United States Handicap General."

In a few pages Vonnegut depicts a hell on earth, where accomplished ballet dancers have to wear belts and anklets filled with lead shot to prevent them outstripping the less talented members of the corps de ballet, and where pretty young women and handsome young men have to wear masks in public.

Such a society would not be

reached overnight, of course, but by a sequence of individual measures, each defensible individually, such as the abolition of the grammar schools, mixed ability classes instead of streaming, the abolition of school prize days and the discouragement of competition in any shape or form. The consequence of an ever-increasing number of such changes will surely result in the fulfilment of yet another Marxist basic tenet whereby quantitative change precipitates qualitative change. Our difficulty lies in determining the point at which the qualitative change is about to become a change for the worse and in ensuring that we do not take the next step which will take us beyond that point.

I find it odd how trendy lefties (or "opportunists" as Lenin used to call them) who are so very self-righteous in their "more democratic than thou" attitudes should be so opposed to the competitive spirit. It is not competition in the political arena the very stuff of democracy itself? During the war in Italy I frequently saw embazoned on walls the fading words, "Il Duce ha sempre ragione" - the leader is always right. I find it disturbing that the same totalitarian attitude should be so highly developed in so many self-avowed anti-fascists. Indeed, I can now see with greater poignancy the truth of the statement by US Supreme Court Justice Louis D. Brandeis when he said, "The greatest dangers to liberty lurk in insidious encroachment by men of zeal, well-meaning but without understanding."

One begins to wonder if there is a neurosis which affects trendy lefties, a sort of political nymphomania, an excess of political libido which drives them on to reduce everything to absurdity in their lust for more and more political gratification. They seem determined to reduce everyone to the same low level.

In trendy educational circles achievement has become a dirty word, equated with elitism. They obviously overlook the fact that it is the achievers, at school, in the workplace, indeed everywhere, who create the wealth and provide the services which alone make it possible for society to meet the needs of the non-achievers. A society of non-achievers would quickly perish.

The trendy educationists' view of life makes them regard failure in one area of activity, i.e. at school, as total and utter failure in life, a supposition which any teacher of long standing knows to be absurd whenever he meets such a former "failure" at school who now has a better house and a better pair of shoes than he himself has. They are blissfully unaware of the wisdom of Kai Lung who said, "He who fails to become a giant need not remain content with being a midget."

Quite. The author was formerly *Warden of the ILEA's History and Social Sciences Teachers' Centre*.

however... Henry Stanhope

Shred a tear for Ollie

"Sshhh... Ollie, wake up... 'Wha-wha-whamamama'. Holy smoke! Or rather, Holy Father - sorry about my language your reverend but

"No, no Ollie, it's me, Joshua." "Joshua? Is this... is this some kind of biblical vision?"

"No, no Ollie. It's ME! Have you forgotten our code? I had to dress up like this to get past the guards. It's pretty warm hot in this collar and

"A very catfish! Mr President! This is a jumping honour, sir."

"Yes, I realize that, Ollie - and I'd like you to know how grateful I am for it, being able to see a famous person like you."

"I'm afraid I can't offer you a chair, Mr President. But if you'd like to sit on the end of my straw, sir."

"Gee, thanks Ollie. That's a real swell pair of striped pyjamas they've given you. See, I've er, brought you some cup cakes which Nancy made. She thought you'd, er, find them a change from the bread and water."

"Aw, that's real kind of her, Mr President."

"Well, it was the least we could do, Ollie. After the way you played the scape... I mean hero, over Iran. You know, the way you took those punks apart on the Hill, was like watching *Two Jims* 2 in the White House cinema."

"Aw shucks, Mr President, it was nothing."

"I rate you among the great Americans of our time, Ollie, among men like John Wayne, Bob Hope and General Eisenhower."

"You make me feel proud to be in that company, Mr President. Very proud."

"Well, you made me feel pretty good too, Ollie. I'd like you to know that when you said in your testimony to be a leader who cared deeply about people Nancy had real tears in her eyes. I haven't seen her so moved since the LA Raiders went down to the Chicago Bears in the Superbowl. Do you mind if I ask you something, Ollie?"

"Go ahead, Mr President..."

"It's just that when you, er, told that load of Democrats and Sandinistas that you admired the president's policies and his strength and, er, how did you put

it, 'his ability to pull the country together'? When you said all that, Ollie, did you, er, really mean it?"

"Sure thing, Mr President."

"Gee, do you know Ollie, it's an awful long time since anyone said that about me - except Nancy, of course, and Mikhail Gorbachev."

"There's one question I'd like to ask you too, Mr President. I'm just wondering, if it doesn't sound too unpatriotic, how long you think I might have to stay here? It's not that I mind sir, not if it's for America. But..."

"Well, they did say about 20 years, Ollie. Until the fuss dies down a bit - *The Washington Post* goes out of business."

"Twenty years, Mr President?"

"Give or take a few weeks, Ollie. I mean, you've been here for 10 days already. And it'll soon pass. I remember saying to Nancy only the other day, how quickly time has flown by since we first entered the White House. 'My, oh my, I said, 'Can it really be that long...'

"Do you, er, think I might go back to my old job when I come out, Mr President?"

"Well, I don't know about that. But you're a famous man now. It's a pity you're not free to play yourself in that movie they're making about you, *Colonel Ollie*. But I know that Sylvester Stallone will make you very proud when you see it, I'm sure it'll still be around then."

"I've always wanted to try my hand at acting, Mr President."

"Well, to tell the truth, so have I, Ollie. But I never really got the chance till I went into politics. Tell you what, why don't you aim at doing the same?"

"Go into politics?"

"Uh huh. Sure thing, Ollie. The GOP will be looking round for someone to slip into my shoes at some stage. And anyone who can lick *Dallas*, *Dynasty* and *The Johnnie Carson Show* in the ratings sounds just like the kind of man they're after. Holy cow, Ollie, you had 'em singing 'God Bless America' in Washington the other week. Not even I can do that."

"Well, God bless you, sir. And thank you for the chance to serve my country in this way."

"Think nothing of it, Ollie. I'd do it for anyone. So long pal - if you'll pardon the phrase..."



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TELEVISION SHADOWS

Mr Kinnock, in distributing his phantom Departments of State, has borne in mind that these really are shadow ministers. There are no Departments for them to preside over, no red boxes, no private secretaries and chauffeurs either to bully or to rely on. Hence policies are not so important. Everything depends on appearances.

These shadows will have no power whatever over people's lives. They represent a party which has been beaten three times in a row by the same woman. Yet for the next four or five years they must try to convince the voters that they are as important as the Tories doing the real jobs which they are shadowing.

To achieve that feat, there is one overriding requirement. They must look as important on television. Mr Kinnock is aware of the importance of television. Last month, he tried to become Prime Minister almost solely by looking agreeable on it. The lingering tradition of British elections meant that after a while he had to answer some questions, and defend some of the policies with which he had been associated. So he lost. But Mr Kinnock, and his key allies, were convinced they had got the television presentation right. It was the policies which had let them down.

For the next four years they intend to persevere with the television presentation, and hope the policies will moderate themselves. To that end, Mr Kinnock has given what at present look like being the two most important shadow jobs — the Exchequer and Trade and Industry — to the inevitable Mr John Smith and Mr Bryan Gould respectively. To that end too, Mr John Prescott — who comes across on television as a loud-mouthed, trade union bully who can easily be cut down to size — has been moved from shadowing Employment, and consigned to the relative obscurity of Energy.

As the party expert on social security, Mr Michael Meacher had a genius for finding poverty amid any affluence. At Employment, he can be relied upon to put the worst possible

interpretation on any descending set of monthly unemployment figures. But he is less offensive than Mr Prescott, and Mr Kinnock must be assumed to know what he is doing in giving Mr Meacher such a prominent monthly television spot.

In keeping Mr Denzil Davies as shadow Secretary of State for defence, Mr Kinnock appears tacitly to accept that Labour's unilateralism was one of the main reasons why they lost the election. Mr Davies drifted along with unilateralism. But his credentials are non-unilateralist. His retention will upset the left, soft and hard. Mr Kinnock should be able to placate them by lamenting that it, alas, one has to make compromises in this right-wing world.

Mr Kaufman, the new shadow Foreign Secretary, does not always come across on television as reasonable. But foreign affairs are not to the fore at the moment. If they become so, he will perhaps have to be moved, since his tone does sometimes tend to give offence — moderate and master of a brief, though undoubtedly he is. Meanwhile, he will be harmlessly engaged mastering a new one.

Mr Hattersley will be harmlessly engaged in his old brief, the Home Office. His imperfect grasp of economics made him a feeble shadow Chancellor. Back as shadow Home Secretary, he will content himself with seeming indignant about allegedly insensitive immigration officers and related topics — and will surely be effective on television in the eyes of those who share his views. He remains a significant politician. Mr Hattersley, although he has denied it, is reported to be annoyed with Mr Kinnock and Mr Gould for wanting to make Labour less socialist. His annoyance would be understandable. He has a history of being regarded as the right-wing one. Mr Kinnock rose by indulging those who said that people such as Mr Hattersley were not socialist enough, and Mr Gould rose by indulging Mr Kinnock.

SLOWLY TO DAMASCUS

Eight months is a long time in international politics. It was only last November that the European Community agreed to impose a package of sanctions against Syria, following evidence of its involvement in international terrorism. One incident with which it was linked, was the explosion in a West Berlin night-club. The other was the attempt to blow up an Israeli jet after take-off from Heathrow Airport. It was in the aftermath of that second attempt at mass murder, that Britain finally persuaded ten of its partners (the Greeks were the odd-men out) to adopt some punitive measures against Damascus.

Yesterday, however, they took the first cautious step towards repairing their damaged relations with the Syrians by agreeing to resume high-level contact with President Assad. This followed the United Nations decision last month to send its United Nations ambassador, General Vernon Walters, to pay a friendly call upon Damascus. West Germany too made clear at the weekend that it is dropping the economic sanctions it imposed last year. As for Britain, while not yet prepared to mend its own fences with Damascus, it agreed to drop its objections to yesterday's move to reduce the isolation of the Syrians.

There are several reasons why the West should want to do so. But the cautious step taken yesterday, was about as far as the Community should go now — and further progress should be very closely monitored.

One reason for the rapid change of heart, is an apparent attempt by Assad to distance himself from the terrorists. Abu Nidal at least has been winked out of his headquarters in Damascus. He has not gone very far — no further than Syrian-controlled Lebanon. But the gesture is arguably one which needs encouraging.

Another is the peacekeeping role which the Syrians have undertaken in Beirut. Nearly

thirty Western hostages are still being held captive — most of them, it is thought, by the Iranian-backed organization Hezbollah. As allies of Tehran, the Syrians might have some influence over their release — and have already helped secure freedom for some French hostages last year. How much influence even the Iranians might have over Hezbollah, is debatable — and Western powers cannot allow themselves to be blackmailed by terrorists anyway. But the Syrians look like better intermediaries than most, and it is easy to see why governments would like to secure their help.

A third reason is the importance of Syria as an interlocking piece in the Middle East, as one more attempt is made to get the lumbering peace machine into gear. The relevance of Syria to the proposed international peace conference, with its Soviet connexions and its own role as a front-line Arab state, is very obvious. While there will not necessarily be peace in the Middle East with the Syrians, there can arguably be none without them.

Whether these add up to a convincing argument for ending the diplomatic isolation of Damascus, is another matter. International terrorism has generally been in decline. But this is presumably a consequence of tough policies — and hardly an argument for adopting a softer line. Moreover, although Assad may have acted against Abu Nidal, he has still failed to do so against his own officers who were involved in last year's plot to blow up the El Al airliner.

While there is an argument for acknowledging a change in Syrian attitudes, it is an argument which is far from overwhelming. If the Europeans do not proceed with caution, they could quickly find themselves going backwards in their own anti-terrorist campaign.

COLONEL AND CONGRESS

Col. North's appearance before the United States Congress was one of those spectacular events the real significance of which may take time to emerge. Meanwhile, what did it tell us about the United States, and the difference between that democracy and its sister democracy of Great Britain?

Cries of "Off to North for President" are not entirely a joke. Col. North has a natural constituency which agrees with him that if you want to stop the enemy in Central America, you can't afford to be mealy-mouthed about it. He was also telling the top men in Washington that they weren't up to the job. Millions of Americans must have dreamed of doing just that: Hollywood used to thrive on movies based on just such simple daydreams.

The way the colonel did it tells quite a lot about American democracy, and other countries should not be contemptuous of what they see. One way to look at his performance — the vocabulary of patriotism, the judicious appeal to the notion of the simple soldier and his family exposed to danger — is as a brilliantly contrived piece of public relations. Even if there were no more to it than that, there would be a lesson there from which operators in Britain's secret war against terrorism could learn that courage, ingenuity and single-mindedness are not enough, that the case for carrying on that war has to be presented in a way that makes sense to the man in the street.

But Col. North's performance in appealing, over the heads of Congress and the Washington establishment, direct to the electorate could have happened only in a country where there is, far more than here, a kind of common language of political debate which is understood, and can be effective, at every level of society. It may seem an unsophisticated language to Britons. It deals with concepts of duty, and freedom, and the defence of freedom, which on this side of the Atlantic we would prefer to take for granted rather than talk about. But the people Col. North was

addressing, around his huge country, were brought up in schools where children are taught that there is nothing embarrassing about saluting the flag every morning and knowing that yours is God's own country.

All very simplistic, but also very fundamental. No wonder members of the Congressional committee have been looking uneasy. When Col. North told them how they ought to have been doing their job, he phrased his message not in the language of constitutional theorists, or military experts. He was talking in terms that registered directly with the electorate. His arguments may be specious. But he has been able to put them before the whole nation — who may end up by cheering the man but condemning much of the policy he has been carrying out.

None of this could have happened at Westminster. We don't expect mere colonels to set out great truths of what the country stands for. We tend to leave that to a Winston Churchill to do once in a century or so. And if Britain went in for committee room spectacles, Westminster traditions would take good care that somebody in Colonel North's position — a key figure certainly but not a great officer of state — couldn't end up lecturing legislators on their duty; or if he tried to do it, he would be brushed off tolerantly as a well-meaning eccentric.

The drama in Washington is far more than good television. It touches on issues, all-important for the peace of the world and the survival of our freedoms, about how to counter terrorism. It poses grim questions about how a nation can engage in what are necessarily covert operations within the framework of a free Western society. It is also bringing to light serious flaws in the White House's machinery of government. But it is worth noting, too, that it tells us something about the nature of a democratic system which is part of the United States' great strength.

Votes and principles for SDP

From Mr Robert Monk
Sir, I hope you will allow me, as an ordinary but locally active member of the SDP since its formation and one still undecided how to vote, to comment briefly on Mr McGivern's resignation statement reported on the front page of today's Times (July 8).

He complains about advice by the national committee to local parties "that deny them the right to take democratic votes at meetings or to discuss these matters with local Liberals". I received a copy of the letter and found it unexceptionable; indeed, it emphasised that local debates should be fully impartial. It seemed a welcome attempt to cool the increasingly partisan character the debate is taking at national level.

I am surprised that Mr McGivern is upset by advice that votes should not be taken at meetings. He well knows that a fundamental principle of the SDP constitution is the determination of major issues on the basis of "one member, one vote" specifically to avoid the possibility of decisions being forced through at meetings "backed" by activists.

Our local meeting last week was attended by about 8 per cent of the members, a not unusual turnout in all political parties where no particular effort has been made to whip up the numbers. Does Mr McGivern think a vote by 8 per cent more democratic than one by the whole membership in secret ballot?

As for contacts with local Liberals, the national committee advice was merely to avoid discussion of these matters between the respective local parties while the ballot is in progress. This is obviously sensible, as no formal SDP/Liberal arrangements at local level can be valid until both parties have settled their relationship at national level. There is no embargo on personal contacts with individuals, many of whom have become friends.

I have to say that the most active lobbying to come my way has so far been from the "Yes to Unity" group which Mr McGivern has now joined. I was sent a copy of their ballot statement in advance of its circulation with the ballot papers and invited to ask for further copies. This was followed by a telephone call asking what meetings had taken place and their outcome.

I suggest that the leading protagonists in both camps should now cool it and wait for the ordinary members to cast their votes.

Yours faithfully,
ROBERT MONK,
Tanglebrook, Cansdon Lane,
Ashurst Wood,
East Grinstead, West Sussex.
July 8.

From Mr Roger Liddle
Sir, David Sainsbury and Sir Leslie Murphy tell us in today's article (July 9) that "it is a fact of political life that David Owen will not join a merged party and it is pointless to vote for a merger on

the basis that he might be persuaded to do so later on".

I question that assertion. In May, 1980, I attended a conference in Birmingham of the Campaign for Labour Victory, a pressure group which was then resisting the drift to the left in the party. David Owen addressed us. He spoke passionately of his determination to stay in the Labour Party and fight "Ten years' hard slog" was what he said was necessary. Yet within three months he had become the most enthusiastic advocate of the creation of a new party, what became the SDP.

Repeating this piece of history is not an attempt to be snide. Politicians should stick to their principles: parties are merely vehicles for the fulfilment of wider objectives. One principle to which I know David Owen is deeply committed is that of one member, one vote. That, after all, was the immediate issue on which we all left the Labour Party.

Many Social Democrats should cling to the hope that if the SDP's democratic ballot goes in favour of union David Owen himself, whatever his current comments, may well reconsider his position in the months ahead.

Yours faithfully,
ROGER LIDDLE,
46 Cleaver Square, SE11.
July 9.

From Mr Stuart Jones
Sir, David Sainsbury and Sir Leslie Murphy predict that the SDP membership will reject the possibility of a merger with the Liberals. One wonders whether the two trustees of the SDP would have made this prediction had they been amongst the thousands of party members who have in recent months worked alongside the Liberals in local and general election campaigns.

Those ordinary party activists know that the two parties are already effectively merged at the local level; they know that there is no detectable difference in policy or outlook between most Liberals and most Social Democrats; and above all they know that the two trustees are wrong to suppose that the SDP is a one-man band. They will not therefore be intimidated by Mr Sainsbury's threat to withdraw his financial support.

Yours faithfully,
STUART JONES,
Nuffield College, Oxford.
July 9.

From Mr Norman Irvine, QC
Sir, In your footnote to your main article (July 9) I was surprised to read that the authors, Mr David Sainsbury and Sir Leslie Murphy, are (I quote) "the two trustees of the Social Democratic Party".

Surely this does not mean that the members of the SDP (presumably the beneficiaries of this trust) are in some way legally incapacitated?

Yours faithfully,
NORMAN IRVINE,
2 Garden Court,
Temple, EC4.
July 9.

Teaching science

From Mr Edgar W. Jenkins
Sir, The commitment of the Secretary of State for Education and Science to the provision of a broad and balanced scientific education for all pupils up to the age of 16 is to be welcomed. However, it needs to be seen in the light of two other aspects of Government policy which have perhaps not received the attention that they deserve.

The first is that the allocation to science of not more than 20 per cent of the total curriculum time in years four and five of secondary education means a substantial reduction in the time currently spent studying science by many of our most able pupils.

The second is that, in a significant number of schools, the introduction of integrated or other forms of combined courses in science involves graduates in physics, chemistry and the biological disciplines in the teaching of aspects of subjects in which they are not qualified and for which, in some cases, they have little or no enthusiasm.

It is difficult to see how either of these developments can help to achieve the objectives set out by the Government in the White Paper, *Better Schools*.

Yours faithfully,
E. W. JENKINS,
The University of Leeds,
School of Education,
Hilary Place,
Leeds, West Yorkshire.
July 1.

Pinpoint extremes

From Mr Mike Austin
Sir, Dom Aldhelm Cameron-Brown (July 9) is not alone. Not wishing to pick holes, but... the reason some documents look as though they have been printed with "thousands of tiny acupuncture needles" is because of ink-jet technology.

Now the "enlightened" Europeans have produced LED (light-emitting diodes) technology, which uses light to produce documents with print-like quality.

Hopefully, Dom Cameron-Brown will not be needed much longer!

Yours faithfully,
MIKE AUSTIN,
UK Sales Manager,
Business Imaging Systems,
Aga-Gevaert,
27 Great West Road,
Brentford, Middlesex.
July 9.

Community charge

From Mr Henry Newman
Sir, For scores of years schedule A (property tax) was a normal and acceptable method of taxing income or notional income from property.

A modified form of this tax (for example, without repairs relief) could easily be reintroduced; it would go a long way to redressing the imbalance that the proposed community charge might cause.

The constant accusation that the "rich man in his penthouse" would pay the same charge as the "poor man in his cottage" would have considerably less relevance if the rich man were asked to pay a substantial schedule A tax in addition to his community charge. The less well-off would, of course, pay less.

Further, the imposition of schedule A would be the responsibility of the Inland Revenue, not of the local authority; and thus the political content of rates imposition would be removed. The additional advantage would be to reduce the benefit to individuals of mortgage interest relief. Furthermore, tax receipts attributable to schedule A could be used towards Government support grant to local authorities.

No doubt the Chancellor may have already considered these matters, but nowhere have I noticed any debate by the public. Yours truly,
H. NEWMAN,
86 Newway, Highgate, N6.
June 29.

The Lord's Prayer

From the Rev R. C. L. Pilgrim
Sir, Your second letter, "Some words of prayer" (July 4), makes sad reading. Are you correct in assuming that there is little support for the newer version of the Lord's Prayer provided in the Alternative Service Book of 1980?

You claim that "very many Anglicans never really adjusted to the change". I can only claim to be one who has. However, there are thousands of young members growing up in the Church for whom no change is involved since this newer version is the version they know and use. They may come to defend what is familiar to them with as much vigour as your "very many" who were taught an earlier version.

Yours faithfully,
R. C. L. PILGRIM,
The Vicarage, 4 Hastings Road,
Pembury, Kent.

Recovery work in the inner city

From the Lord Mayor of London
Sir, Recent press coverage, particularly in *The Times*, suggests that British industry has neglected the problems of inner-city areas and does not recognise that any benefits can come from a company and its employees from community involvement.

This, I believe, is not true and industry leaders now generally agree that developing good public regard within their local communities is crucial to the success of their business. Nowhere is this more true than in the City of London and the highly competitive financial world.

For some time, City firms have been at the forefront of community project initiatives, investing considerable sums in manpower and money — £500,000 and more being not unheard of — and organisations such as Business in the Community (BiC) have been very effective in channelling these new energies and funds where they are most needed.

I very much hope BiC will receive a further boost from the forthcoming introduction of the "Dragon Awards" scheme which will set out to positively recognise those City firms that make a significant contribution both to the local community and employment opportunities.

Yours sincerely,
DAVID ROWE-HAM,
The Mansion House, EC4.
July 13.

From the Chairman of the Spitalfields Trust

Sir, The comments which appeared in your columns (July 3) following the Prince of Wales's visit to Spitalfields have alluded, among other things, to the lack of suitable space for small industry and the contrast between the lifestyle of new residents of the area and those already living and working there.

The Spitalfields Trust was formed 10 years ago, primarily to preserve the remaining 18th-century buildings in Spitalfields. The trust recognised that if any were to be returned to residential use it would be necessary to find suitable accommodation for the small businesses which were using them, *faute de mieux*.

One of our earliest projects was the purchase of an 18th-century brewery and redundant factory premises in Henage Street, financed by an interest-free loan from a City source, in which we constructed small workshops, which were then made available to those holding short tenancies in one of the finer 18th-century houses.

We have identified other 19th-century buildings which we believe would be suitable for such conversion to workshops and have been discussing with the Tower Hamlets Council ways in which funds might be made available for such projects, in

Plight of Mr Vanunu

From Mr Graham Greene, OM, CH and others

Sir, In the autumn of 1986 Mr Mordechai Vanunu, an Israeli nuclear scientist, disclosed to the British press that Israel, a country in the most inflamed region of the world, was secretly preparing an arsenal of nuclear weapons having been supplied with technical means by a member country of the European Community. Mr Vanunu stated repeatedly that he made the disclosure "for the good of the world" and indeed it is obvious that the divulged facts ought to be known by the international community as this may lessen the risk of a nuclear catastrophe.

Shortly after publication of the facts Mr Vanunu disappeared and, following initial denials, the Israeli Government admitted that they held him in a Jerusalem jail and that he was to stand trial, *in camera*, for treason. According to available information and good sense Mr Vanunu was kidnapped from the territory of a European country by the Israeli secret service, known to have been involved in previous abductions.

Unbelievably, so far, the relevant governments and human rights organisations have not voiced a serious protest against this outrage. The situation is intolerable as it offends against justice and international human rights standards. Besides, it creates a dangerous precedent which may further encourage secret services to operate at large and thus constitutes a great threat to all those who have sought asylum outside their homeland and whose activities or statements are thought illegal by their home regimes.

In conclusion, we call for an immediate and unconditional release of Mr Vanunu from imprisonment. Yours faithfully,
GRAHAM GREENE,
PIERS PAUL READ,
AUBERON WAUGH,
ANDREW WILSKI,
42 Candemas Lane,
Beaconsfield, Buckinghamshire.

Getting the point

From Mrs Tesni Bornemann
Sir, The solution to Dr John Hunter's dilemma (July 9) is to chill make-up pencils in the fridge prior to sharpening. In warm weather this hardens the centre and allows the pencil to be sharpened to a pleasing point.

Yours faithfully,
TESNI BORNEMANN,
28 Chester Way, SE11.
July 9.

connection with the proposed development of the Spitalfields Market site.

Your article on July 2 mentioned the postponed demolition of what you describe as "a crumbling block of shops on the Prince's route". This is presumably a mixed block of 19th-century shops and flats in Brick Lane. We have been advised that because the buildings were compulsorily purchased before 1974 the council has no option under the present law but to demolish them. This would seem to us one example among many where well-meaning legislation, conceived in a different climate, has prevented a sensible solution to a current problem.

Your article on July 4 ("City yuppies move to sweatshop area") seemed to us misleading. Many of the new residents of the area are actively involved in and concerned about the community and indeed some are members of our trust.

In our submissions to the Tower Hamlets authorities on the proposed redevelopment of the market we have argued that any "planning gain" which emerges should be spread to all parts of Spitalfields. An imaginative approach could provide not only for additional workshop accommodation but also for further provision of low-cost housing in the area.

Yours sincerely,
FRANCIS CARNWATH,
Chairman,
The Spitalfields Trust,
17 Princelet Street, E1.
July 9.

ON THIS DAY

JULY 14 1919

Edward Carson, Baron Carson, of Duncairn (1854-1935), was elected leader of the Irish Unionist Party in 1910. The following year he declared that should Home Rule for Ireland become law Unionists would resist it, by force if need be. The Dictionary of National Biography says, "To the eloquence, courage and capacity of Carson in critical years, Ulster owes its existence..."

DOMINION HOME RULE

SIR EDWARD CARSON DEFIANT.

(FROM OUR OWN CORRESPONDENT.)

BELFAST, JULY 13
Sir Edward Carson was the chief speaker at the principal "July the Twelfth" demonstration of Orangemen in Ulster on Saturday held at Ballymacninch, Hollywood, about seven miles from Belfast...

Sir Edward Carson received a great ovation on coming forward to propose the repeal of the Home Rule Act in the following resolutions:—"We demand the repeal of the Home Rule Act, which has been imposed by every party in Ireland, and we confidently assert that a Parliamentary union is essential for the preservation of our liberties and for the security of the British Empire."

In moving the resolution, Sir Edward said it was the greatest Twelfth of July he ever remembered. The Battle of the Boyne, which they celebrated annually, was an historic occasion that fixed for ever a landmark in the progress of civilisation and human liberty. The day they had added another great landmark in the progress of civilisation and the maintenance of liberty in the great Peace which had just been concluded, and to which their own dear old Ulster contributed so much. That day they welcomed back unfortunately far too few of their brave men who were in arms to preserve their freedom before ever there was a war, and who, when the war broke out, so willingly waged the greater war of the world's freedom...

"May what they have done," he said, "be an example to you and to me, and to those who come after us through all time — an example that will demonstrate to the world that in the cause of freedom Ulstermen will always be to the fore, and Ulstermen, in the words of the King, know how to fight and know how to die. Ulstermen never, under the help of God, will be conquered by a foreign or by a domestic foe."

An Irish Republic? What is the British Empire as compared with an Irish Republic? Just imagine how small the British Empire will look when the Irish Republic is established, and just imagine how the British Navy will bow their heads in shame when they see two canal boats with the Irish Sinn Féin flag — (laughter) — and Admiral Devlin — (laughter) — bringing them into action at Scapa Flow!...

That may seem to you and to me very ridiculous, but don't let us underestimate those that are working against us. Don't let us merely talk. Let us be prepared for all and every emergency. I tell the British people this from this platform here in your presence to-day, and I say it now with all solemnity. I tell them that if there is any attempt made to take away one jot or tittle of your rights as British citizens and the advantages which have been won in this war of freedom, I will call out the Ulster Volunteers...



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— *Journal of the American Medical Association*, 1997

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PUBLIC NOTICES

**IN THE HIGH COURT
No. 100287 of 1986
CHANCERY DIVISION
RE A DECREE OF ADJUDICATION
IN THE MATTER OF
A COMPANY LIMITED
AND
IN THE MATTER OF THE
COMPANIES ACT 1985**

I, the undersigned, being the Liquidator of Priory Court, 60 Orchard Street, London, East, do hereby appoint the following persons to be Joint Administrators of the said Company:

Dated 18th day of June 1987
D. I. Morgan
Liquidator

LEGAL NOTICES

TRAVEL INTERNATIONAL LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 46(1) of the Insolvency Act 1986 that a MEETING of the creditors of the above named company will be held at the offices of LEONARD CURTIS & CO., who are at 30, Cannon Row, LONDON EC2A 4DF, on Thursday 18th day of July 1987 at 12.00 noon intended for the said purpose being to consider the proposed appointment of STEPHEN DANIEL SWADLOW, FCA, Liquidator of the said company, and Curran & Co., whose address is 25, Abchurch Lane, LONDON EC4N 3JE, as joint administrators of the said company with such information as to the Company's affairs as shall be made available to them until the 15th July 1987.

JORN BALD
Director

SUSSEX FIBRIC LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 46(1) of the Insolvency Act 1986, that Raymond Hickling and Peter Richard Cope of Stow Hayward, 8 Baskin Street, London W14 1DA, were appointed Administrative Receivers of all the property of the above company on 15 June 1987 by Bank Leval (UK) plc under the powers contained in a mortgage deed bearing containing fixed and floating charges dated 13 November 1986. Dated this 3rd day of July 1987

Peter Richard Cope
Joint Administrative Receiver

TODA FABRICS LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 46(1) of the Insolvency Act 1986, that Raymond Hickling and Peter Richard Cope of Stow Hayward, 8 Baskin Street, London W14 1DA, were appointed Administrative Receivers of all the property of the above company on 15 June 1987 by Bank Leval (UK) plc under the powers contained in a mortgage deed bearing containing fixed and floating charges dated 13 November 1986. Dated this 3rd day of July 1987

Peter Richard Cope
Joint Administrative Receiver

SUSSEX FIBRIC LIMITED

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Peter Richard Cope
Joint Administrative Receiver

SUSSEX FIBRIC COMPANY LTD & DAVIDSON

CERTIFICATE NUMBER: 1049110

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Peter Richard Cope
Joint Administrative Receiver

LAURA DIE LIMITED

The Companies Act 1985

I, George Alexander, Chartered Accountant, of Messrs Stew Hayward & Partners, Limited, 100, Piccadilly, London W1A 1AA, do hereby certify that I was appointed Liquidator in the above matter on 17 February 1987. All claims should be sent to me at the above address.

G A ALLEN
Liquidator

THE INSOLVENCY RULES 1986

RULE 4.106 (1)

PARFUMS AUTOMATIQUE LTD IN CREDITORS VOLUNTARY LIQUIDATION

NOTICE IS HEREBY GIVEN that the following creditors have been appointed Liquidators of the above named company on 11 June 1987.

Dated 18th day of June 1987
B. HICKMAN
Administrative Receiver

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THE ARTS

Longing for lift-off

Television reached for the stars last night with *Space* (ITV) and *Star Cops* (BBC2) but did not get very far off the ground. Indeed, in the first episode of *Space*, a marathon mini-series based on James Michener's blockbuster about the American space programme, they were still fighting the Second World War, content with the knowledge that they have another 12 hours to get in all the small steps for men and big leaps for mankind.

The war was fought on a broad front — land, sea, air, beds. Style and tone were also

TELEVISION

eclectic. Most enjoyable were the intentionally comic *Carnal Knowledge*-style scenes with David Dukes doing his stuff as a con-man student with two names, several faces and even more women: "Do you think you would be so emotional about this if I wasn't tumbling your daughter?" he let slip to the head of his college.

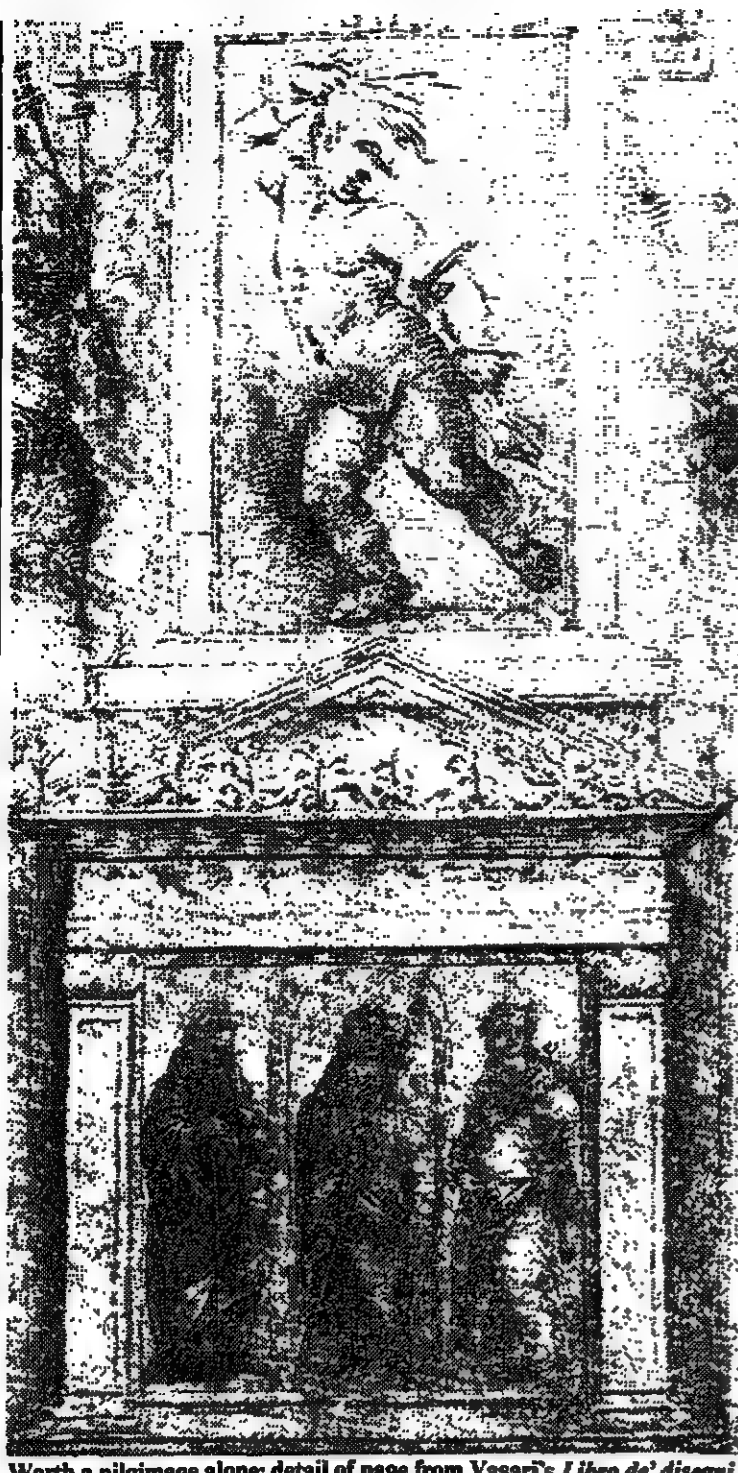
James Garner was also getting very emotional as the Navy war hero when, on his return, his wife was less than keen on being tumbled — he went so far as to raise an eyebrow and sigh. But he had been through it, losing his ship and playing the hero in a *Jaws*-like encounter with a shark.

The admirable Bruce Dern returned to television after 17 years to demonstrate his German as an American scientist sent to Germany to grab their bionics. When he got there, though, the agents advised him to speak German as little as possible to avoid capture. This was no doubt because the Germans, with Michael York as the good German, all spoke English — well they would, wouldn't they?

David Calder is a very versatile actor — perhaps best known for his brilliant portrayal of Wynne in *Wynne and Penkowsky*. Tomorrow he plays the half-Vietnamese *Maitre Verges* in *The Trial of Klaus Barbie* (BBC2). On Mondays, though, he is star cop Nathan Spring. Unfortunately, his versatility does not extend to the impossible task of acting weightlessness in a television studio which is why, though convincing as a tough cop, he does not really take off as a space traveller. *Star Cops* has neither the compass of *Dr Who* nor the imagination of *Dr Who* to overcome its technological limitations.

Andrew Hislop

WIGMORE HALL
THURSDAY
LUNCHTIME CONCERT
12.30 p.m. (Last in series)
JONATHAN FLOWRIGHT
piano
GRIEG: Ballad No. 1
Schubert: Sonata in A major, Op. 120
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All sold out (01-240 2000) (1)
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Worth a pilgrimage alone: detail of page from Vasari's *Libro de' disegni*

Master drawing to delight the connoisseur

GALLERIES

The Woodner Collection
Royal Academy

Ying Yung Li
Gillian Jason

Flatweaves Explored
David Black

Britain is awash with drawings. The Queen, the Duke of Devonshire and the British Museum possess three of the finest collections in the world. The conservators keep most of them strictly under lock and key, so our unjaundiced eyes feast on Durers, Goyas, Scourats and an extremely rare Cellini from The Woodner Collection (Royal Academy until October 25), though it has only been built up in the last 30 years.

For centuries drawings have been the test and delight of the true connoisseur. Woodner, an architect and a part-time painter heavily influenced by Odilon Redon, follows in the tradition of the artist collector. George IV complained of Sir Thomas Lawrence: "I have paid him £24,000 and have not yet got my pictures. The Duke of Wellington is £2,800 in advance to him. All the world is ready to employ him at a thousand pounds a picture, and yet I am told he never has a farthing." He spent his money on drawings. The American Ian Woodner is the same; he is constantly borrowing money to buy another drawing. His previous purchases guaranteed the next. He refuses to be limited by his own resources, which encourages him to outbid the Getty Museum.

The Woodner Collection cannot possibly be expected to compete with the great conglomerations of collections amassed by long-dead grandees. The exhibition at the

Academy does not present one outstanding masterpiece after another. There are many familiar images: one of the Leonardo Grotesques and a page from Vasari's *Libro de' disegni* from the main Chatsworth sale, a Hans Hoffman squirrel and a Guido Reni study of Christ's head from Althorp. The page from Vasari's book of drawings is worth a pilgrimage in its own right.

Considered to be the first major collector of drawings, Vasari was not content to put them away in portfolios. With his usual and much-vaunted flair for antique decoration he arranged them together so that they would illustrate the history of Italian art and be a companion to his *Lives*. Perhaps the only good thing to come out of the British Museum's notorious

and abortive attempt in 1984 to save 71 of the Chatsworth drawings for the nation is the attribution of the central panel to Botticelli. However the collection does not rely on such sensations. There is a consistency behind the variety and range.

The earliest listing in the German section is *Two Studies of St Christopher Carrying the Christ Child and a Study of an Aedicule*, c. 1340 and speculatively attributed to the Austrian or Bohemian School. It is a page from a model-book and its conflicting stylistic elements could lead to endless debate. The strong Tuscan influence in the building is in stark contrast to the northern features of St Christopher. Its inclusion is testimony to an enquiring mind which values the less obvious alongside the famous.

A love of draughtsmanship appears to be Mr Woodner's only yardstick. Goya's *Loco furioso* (*Raging Lunatic*), which shows a madman calmly gazing into the sky with his sun-swollen head stuck between the restraining bars, appears in total opposition to the cool *Interior of the Cathedral of St Brava, Haarlem* by Saenredam. Woodner rejected the latter when it was first offered him, but then his architectural instincts were intrigued by this spectacular study of space. Several Scourats, Redons and Cezannes stop the exhibition from falling off at the end, though a few

contemporary works would have been reassuring.

Despite the blast of colour that greets the visitor to Gillian Jason's gallery (42 Inverness Street, NW1) drawing is at the heart of Ying Yung Li's exhibition (until July 31). Although the first impact is made by the hangings, wool on canvas using a Turkish knot, there are pencil drawings and designs on vellum. His work has the traditional virtues of bright colours and bold delineation. A comparison with the old kelims and dhurries in *Flatweaves Explored*, however (at David Black, 96 Portland Road, W11, until Saturday), reveals a completely different mood. The flatweaves from Eastern Europe to India rely on a strong decorative pattern, whereas Li's work can only be understood as whole composition.

Two themes dominate Li's show, water and architecture. His concern for the movement of fish in water pays homage to his Chinese origins. Yet the formality of the swirling carp and indeed the water itself has been injected with a new force reminiscent of Ballo and the other Futurists. *Construction Design A* appears at first sight to be a complicated pattern. It is, in fact, an imaginative floor-plan for a dream-house. The wool brings a new life to the bare bones of an architectural drawing. The lush material brings a new dimension to the work of this talented artist.

Alistair Hicks

Muti revives Mozart

OPERA

Le nozze di Figaro
La Scala, Milan

The under-representation of Mozart in Italy's opera-houses can fairly be described as a scandal, but Riccardo Muti is currently intent on putting at least his own house in order. His first season as La Scala's music director is drawing to a close with a splendidly sung revival of Giorgio Strehler's production of *Le nozze di Figaro*, and his second will open with *Don Giovanni*. Thomas Allen taking the title-role.

Figaro may be an opera buffa, but for Muti it is clearly no laughing matter, since he accentuated its serious aspects to a degree that sometimes upset its overall balance — the Countess's plight is not best highlighted by dampening the spirits of those around her. The orchestral accompaniment to her great arias was masterly at evoking the depths of her sadness, but in the ensembles light tended to be eclipsed by a preponderance of shade.

By contrast, Samuel Ramey's *Figaro* demonstrated the merits of developing every

facet of a character to the full, and letting the whole speak for itself. His fury at the Count's intentions was real — and frightening — as was his temporary misogyny in the last act, but *Figaro's* essential charm and good humour were also given generous measure. Ramey's ability to shape every phrase immaculately while sounding spontaneous, exploiting the natural advantages of a voice that ranges from rich bass to ringing baritone, makes him one of the finest performers of our time.

William Shimell enjoyed a personal success in his Scala debut as the Count. His dark, powerful voice is ideal for the part — it can bully and hector without losing definition, and reduce to an intense piano for the purposes of seduction and

contrition. But he was the worst victim of the vague stage direction at this revival, and of the unfruitful idea that the Count is a complete fool as well as a beast.

Ann Murray, possibly with Muti's help, has developed an unusually serious, almost introverted interpretation of Cherubino, to which she gave expression in some beautifully sustained soft singing — in fact, both arias almost came to a standstill. It is an interesting idea, although it does rob the page of much of his exuberance.

Susanna was sung by Patrizia Pace (taking over from Barbara Hendricks), who deployed her bright, finely-focused high soprano with unfailing musicality and a keen sense of drama. Lella Cuberli was an expressively care-worn Countess, but lacked the requisite seamless delivery.

If a Mozart revival can be as well sung as this, we shall be expecting a great deal from the new *Giovanni*.

Nigel Jamieson



Samuel Ramey: every facet of *Figaro's* character developed

Schubert's all

Richard Fairman reports from Hohenems

Unlike so many festivals, Hohenems has not lost its original atmosphere. Nestling in a picturesque corner of Austria close to the Swiss border, this small town still provides a retreat for the musical traveller anxious to avoid the bright lights of the major European festival cities.

With Salzburg radiating prosperity to the east, it must be a temptation for the organizers to build Hohenems up as a twin event, but so far they have happily stood their ground. Dress remains relatively casual. From the beginning Schubert has been the guardian spirit here and his music continues to be dominant. Without opera there may be an absence of glitter, but the programme this year had its fair share of major performances, chief among them the appearance of Brigitte Fassbänder singing her first *Winterreise* in public.

This was everything a festival event ought to be — not least because it staked out important ground. Women have not often sung this cycle in the past, though there have been a couple of glorious precedents in Gerhardt and Lotte Lehmann, and, if any female singer today is going to carry the flag right into the heart of Schubert territory, then Fassbänder is the one to do it. Like Lehmann she is an instinctive creature of the stage. Her *Winterreise* is a story that she tells unmistakably in the first person, catching hold of the grim and tragic personality of the central figure in the opening song and not letting her attention be deflected right through to the end. Rarely has the cycle seemed so unrelievedly bleak.

There were times when emotions were brought into play at the expense of good singing. Hohenems gets an audience which learnt its Schubert from an older generation, and there were disapproving looks at some of the more extreme features of Fassbänder's style — especially the ugly way she pushes the chest voice and the unevenness of long vocal lines.

Yet all the component parts work towards her total concept. Above all, this was singing with great communication. Where so many singers interpret words in isolation, Fassbänder thinks in whole sentences or paragraphs and the meaning of the words is far more clearly projected than usual. Again and again statements struck home with a force that will not easily be forgotten.

As a major star of the festival, Fassbänder sang in the Stadthalle in the neighbouring town of Feldkirch, which holds a larger audience than the other halls but is far less attractive as a building. Most of the other concerts take place in the Renaissance Palace at Hohenems itself, a setting where it is easy to generate the atmosphere of a genuine Schubertiade.

Andreas Schiff gave his Sunday morning piano recital in the Rittersaal there and chose an ideally balanced programme of smaller Schubert pieces. The festival is an ideal opportunity to hear lesser works like these and there seems to be no limit to the fine music hidden away in such trifles as the *Deutsche Tänze*, at least when they are played with as much sensitivity as Schiff showed here.

Altogether the Hohenems Schubertiade covers two weeks well filled with worthwhile recitals and concerts. The composer who wrote "An die Musik" must be relieved to find that in his festival, at least, music still holds the most important place.

Noël Goodwin

CONCERT

Medici Quartet
Wigmore Hall

expansive first movement, an adante of impassioned sentiment on the keyboard invigorated by a gypsy-like interlude from the strings, and a finale of unbridled dance character. At this performance the piano-playing reflected more concern with sonority than sheen, but the balance of keyboard and strings was generally well sustained, as it was again in the *F minor Quintet* by Brahms, Op 34.

Both this and the Glinka benefited from the resolute rhythmic basis of the ensemble playing and the control of dynamics, although the slow movement in the Brahms needed more of a lullaby-lift to set the music's rocking phrases on their beguiling course.

The programme began with the Medici players reinforced by Michael Cookson as second violin for the great *G minor Quintet* of Mozart, K516. Here the measured gravity of the opening movement set the tone for a performance of assured style and amiable expression, finding grace as well as dignity in the work, and a perceptive sense of its emotional colouring. To place the Glinka in such company and not to find it diminished was an unexpected bonus.

Noël Goodwin

By adding Michael Britton on double bass and John Bingham at the piano, the Medici Quartet were able to put at the centre of their programme what the young Glinka composed and published in Italy as his *Gran sexteto originale* in 1832.

The Russian traveller made the profitable musical acquaintance of Bellini and Donizetti, as well as at least the pianistic ability of his doctor's daughter, for whom the sextet was primarily written. As she was married, propriety required him to dedicate the work elsewhere, but she must have been more than passably good as a pianist.

The sextet, a romantic rarity, is virtually a concerto in miniature, with the piano as protagonist in a vigorous and

While there is always a fruitful supply of young soloists, the appearance of an interesting new chamber group is more of a rarity. The Krestzer Trio was founded just under a year ago and, though as yet it may lack something of the corporate identity of the best ensembles, promises to be a welcome addition to the ranks.

Each of the members is clearly a fine musician, but the pianist, Martin Hughes, is the most positive personality. His fresh, crisp rhythms dominated their Haydn trio and he brought a quite different range of impressionist tone-colours to the *A minor Trio* of Ravel.

He listens to the others, too. The occasional glance that he shot at Pauline Lowbury, the violinist, kept the entries in the first movement of the Ravel neatly dovetailed and the cello solos of Joanna Borrett in the *B major Piano Trio* by Brahms were sensitively accompanied. All the group needs is to risk a little more interpretative fire.

In the programme itself,

however, they did take one risk: the first performance of *Shining Forth* by Andrew Toovey, a concise and clear-headed single movement whose chant motifs on string harmonics and other textural effects were just original enough to hold the interest.

Two Wigmore Hall debuts on successive days displayed quite different ideas as to how young artists might best show off their potential. The cellist Shauna Rolston, a Canadian who has already won warm opinions in her home country, chose to present three of the standard works of the repertoire. As yet, her Debussy was less fantastic than, for example, Tortelier's and her Brahms less impassioned. But the basic tone she produces is beautiful and even, easily strong enough to encompass the expansive melodic lines in Brahms's *E minor Sonata*.

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FASHION by Liz Smith

Pictures of extravagance

A preview of the designs
all Paris waits to see:
the first collection
from the couture house
of Christian Lacroix

Although she is a Parisienne and moves in the smartest circles, Martha is not your typical couture customer. She is a bulldog, owned by Paloma Picasso. It was something of a coup, therefore, that the first number off the sketchpad of Christian Lacroix, Paris fashion's controversial new couturier, and stitched in his Faubourg Saint-Honoré atelier, is tailored for her.

In Lacroix's turquoise taffeta coat, with bustle and train, and a Tiffany jewel pinned to her pleated collar, Martha stars in the next edition of French *Vogue*, upstaging the cluster of fashion fanatics who will gather in Paris on July 26, to be at the birth of a new couture house.

The expectant excitement of fashion's own big-bang event is reminiscent only of Yves Saint Laurent's wilder years and the launch of his label 25 years ago. Lacroix, at 36, is already some 11 years older than Saint Laurent was then.

If it were not for Lacroix and his refreshingly provocative ideas, Paris couture would simply not be the lively, thrusting powerhouse of international style that it is today. The fashion world did not take long to recover its sang-froid after it had first watched Lacroix, with his outrageous purple mink minis and pom-pommed pouffes in upholstery silk, revamp the staid image of Jean Patou, the couture house where in the past six years he has established his name.

It quickly recognized the significance of Lacroix's revolution in style, and the breath of fresh air his whackier notions waft through the couture salons. When Lacroix won fashion's shiniest award, the six-inch gold thimble that is the *Dé d'Or* early last year, the offers started rolling in from manufacturers and textile empires. But it took a 30 million franc (£5 million) investment from Financière Agache, Dior's parent company, and the chance to open his own couture house on his own terms, to lure Lacroix. In tandem with Jean-Jacques Picart, fashion's marketing wizard who has been the designer's mentor for 10 years, Lacroix resigned from Patou in January.

A tour of the studio and atelier in the rue du Faubourg Saint-Honoré in which Lacroix today presides over his youthful team, under the guidance of the former chief executive of Dior, Paul Audrain, confirms the exuberance and reactionary chic that this fashion designer with a fine arts training plans to inject into couture.

The sort of conventional *hôtel particulier* on the Avenue Montaigne in which couturiers customarily ensconce themselves with Louis XV gilt and ormolu was rejected. "Too bourgeois," Lacroix says. "I want to create a theatre for fashion, in which a woman feels she is



L'Arlesienne layered apron dress in silk taffeta scattered with violets — a traditional Provencal pattern, from a 19th-century document, reworked for Lacroix

dressed for a part." So Lacroix, who in the past has been known to dress women as squaws and molls, flamenco dancers and trapeze artists, has staged a backdrop of riotous colour in which to costume his new clientele à l'Arlesienne, evocative of the bullrings and ranches of the Camargue, and the sunny landscape of his childhood in Arles, which provides the inspiration for his first collection.

The design team of Garouste et Bonnetti was called in to interpret the sophisticated fantasies of Lacroix, homesick for the south. A blue sky is painted on the ceiling of his salon with its Provencal arches, its walls a jangle of fiery red and fuchsia. The furniture adds a touch of the surreal with primeval chairs and tables wrought in iron twisted like branches. "I am not a city man," Lacroix says. "I do not feel a Parisian. I am a peasant."

Looking like a youthful Brando dressed in a typically offbeat blend of Ralph Lauren classics worn with purple and black spotted shirt and paisley tie, a good-luck cotton cord knotted on his wrist, Lacroix denies he is about to stage another fashion revolution. Yet his first collection of just 55 ensembles comprises few neat, spare *tailleurs* in the couture

tradition. Nearly every one of the sketches pinned with luscious swatches of predominantly violet, brown, and red fabrics looks defiantly and extravagantly a *robe de fête*.

One, a huge taffeta baby-doll frock in sizzling pink that hangs in his office beside a heavily encrusted antique matador's jacket and steeron from Santa Fe, was created for his favourite muse and partner for more than a decade, his wife Francoise. Lacroix customers will be an exclusive sisterhood. With a tiny team of just 25 cutters and *petits mains* working in his atelier, only 120 outfits can be completed in any six months.

The mega-million investment in his talents is not a reckless gamble. Audrain confidently predicts profits in four or five years. Licence deals for Lacroix accessories and furs are signed. Scent and menswear will follow. In October a limited, and de luxe, off-the-peg collection will be launched, to sell in Lacroix's own ground-floor boutique and selected shops. Lacroix ready-to-wear, manufactured in Italy by Genny, will be unveiled next March, an event as exciting to Lacroix himself as it is to his followers. "Ready-to-wear is the important test," he says. "I want to deserve this success."

PEOPLE Capsule kit

"I hated having to spend hundreds of dollars on one simple outfit." Frustrated in her search for affordable clothes that were stylish and versatile, Andrea Jovine took a simple way out. She decided to design them herself. She has been in London with the results — her own ideal capsule wardrobe — hanging them up in the latest showcase of the Principles fashion chain, opened last week in Bond Street by Sir Ralph Halpern.

A basic pull-on skirt; two shapes of top, one snug and close to the body, the other less fitted; a cardigan jacket to toss on top; Jovine ticks off the essentials in the wardrobe of any busy woman. Mostly in that lightweight wool jersey which drapes like a dream, comparisons can easily be drawn between her soft, wrapped style and that of New York's current female design star, Donna Karan. Prices for the Jovine line, however, are modest in comparison. Made in Hong Kong, the cost of her clothes runs from £55 up to £220 for, say, a softly tailored coat in window-

pane checked alpaca wool suiting. Each item has, of course, passed the strictest of all quality control tests, worn by its glamorous and fast-paced designer.

Set up on her own since 1982, Andrea Jovine shops are mushrooming in major American stores. Licence deals have been signed in Canada and Japan. But she has a tough target to pursue. When graduating from FIT, Manhattan's Fashion Institute of Technology in 1977, Jovine won a Future Great Designer of America award.

Two of the Formula One racing cars zooming around Silverstone at the weekend provided a vivid spectacle, dressed in Benetton's "United Colours". Although they were not first past the chequered flag, Benetton is secure in the last lane of fashion. The Italian family firm, whose worldwide chain is run from a 17th-century villa, in the Veneto, has now introduced bright green racing overalls and T-shirts smothered with badges and slogans into its summer range.

Left: Christian Lacroix and his favourite model, Marie Szemek, in a preview of his couture collection. Provencal wild flowers in fuchsia on a twisted puffball skirt of red moire, with train, and poppy red alpaca cache-coeur. Below: Lacroix with partner Jean-Jacques Picart in the rue du Faubourg Saint-Honoré studio

Photographs by CHRISTOPHER MOORE



DRESS RAIL



From left: Tobacco check linen dress, £34.99 (was £65), Hobbs, The Piazza, WC2. Biscuit shantung coatdress, £39.99, branches of Principles. Brown/cream silk dress, £32.99 (was £42.99), Next Too. Tobacco linen dress, £39 (was £198), Ally Capellino from Beauchamp Place Shop, SW3

Sales chic

Separates are the mainstay of the hard-working wardrobe. But versatile though the various ingredients may be, pulling together an outfit every day is often just that — hard work. How reassuring it feels sometimes to have just one streamlined dress, hanging pressed and ready to step into. You just snap on a pair of earrings, buff up your sandals, and you are all set to go.

At this point in the summer season, look for a dress cut on simple lines in the sales. In good-looking cloth (nothing fussy or prim), it adds a strong presence in any wardrobe. Somehow it feels cooler than just a top and skirt, flowing more loosely across the body; it looks sleeker, certainly, and carries right through the day — and on — looking chic. Linen feels marvellous. Silk is not only delicious to the touch, but is better behaved, with less-sharp creases obligingly smoothing themselves out as you walk. The performance, the good looks of some of today's man-made fabrics, particularly some of the silky polyesters around, should dispel any prejudices you may

still have against them. Printed with the season's fashionable little sprig and trailing leaf prints, made into a simple short-sleeved easy dress, they add to this summer's wardrobe a suitably nostalgic touch of romance.

A variation on the coat-dress, short-sleeved again or with the cuffs pushed up, always provides a sharp, elegant line and looks crisp in the new, shorter length. The unfussy style is perfect for those who feel happiest in tailored separates, or who want a softer look with a skirt that flatters if it is allowed to drift around mid-calf.

There is never anything excessive or unchic about Nicole Farhi's designs. Hunt for her label in the sales, on a sleek coatdress or a cotton jersey shift. Ally Capellino also has the knack of creating drop-waist styles for summer with cool, uncluttered necklines and which flutter to a longer length. The high street chains like Next and Principles score too, with simple button-through styles, plain or printed, that bring a seasonal bonus to everyday dressing.

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THE HOLIDAY IMBIBER.

David's suitcases were so well-travelled they looked as though they were suffering from some rare skin disease. He tucked a copy of *France Soir* over them as the waiter approached. Ah, bliss... ordering a long glass of Ricard, knowing that here, at last, the perfect Pastis would arrive with the water decently iced, the glass sparkling clean.

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David took a sip, smiled, and looked at the sky.

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TELEVISION CHOICE

WORLD SERVICE

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News 7.05 Twenty Four Hours 7.30 The
World Tonight 7.45 World News
Reflections 8.15 Characters in Court 8.30
New Music 8.00 News 8.00 review of
the week 8.15 World News 8.30
Financial News followed by: Look Ahead
8.45 10.00 News 10.00 News 10.00 News
8.45 10.00 News 11.00 News About Britain
11.15 Wakeup 11.25 A Letter from
Scotland 11.30 World News 11.35
Radio Newsweek 11.35 Musiclink 12.35
Sports Roundup 12.50 News 1.00 Twenty-
four Hours 1.05 World News 1.05
Recording of the Week 2.00 Outcast 2.45
The Last Days of Pompeii 2.45
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Newsweek 3.15 World News 3.15
Commentary 4.15 English by Radio 4.45
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World News 7.00 News 7.00 News
Religion 8.00 News 8.00 Twenty-four
Hours 8.30 World News 8.30 News
9.00 News 9.00 News 9.00 News 9.00
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News 3.15 News 3.15 News 3.15 World
News 3.45 Morgenblatt 4.45 World
News 5.00 News 5.00 Twenty-four Hours

RADIO CHOICE



Clive Merrison: R3, 7.30pm

● Taking no account whatsoever of the holiday mood engendered by the current sunny spell (and, indeed, what chaos would bit radio schedules in this country if weather were the determining factor!), Radio 3 has chosen the pre-holiday season to re-broadcast Cherry Cookson's production of Camus's *La Peste* (7.30pm), adapted for radio by Guy Meredith. Ostensibly an account of an outbreak of plague in Oran, Algeria, in the 1940s, Camus's harrowing novel is, of course, much more than that. It is a deeply philosophical work which contemplates evil as it exists inside us and outside. But whether you take *La Peste* as allegory, or as straight drama, it makes riveting listening, and has a cast that can only be described as hand-picked — including Ronald Pickup as the doctor-narrator and Clive Merrison as the journalist trapped in the plague town.

● On the lighter side, composer-pianist Richard Rodney Bennett continues his own (very enjoyable) contributions to the current Gershwin celebrations with *Fascinating Rhythm* (Radio 2, 9.25pm); and pianist Susan Tomes shares her air time between Gershwin and Mayerl on Radio 3, 4.35pm.

Peter Davalle



Peter Waymark

Radio

8.06 Open University: Social
Science: Gravitate

8.55 **Warning: 7.50 News**

8.55 **Morning Concert**
Mendelssohn (B minor
Piano) Op 3, 3rd
Händel: piano; Alfred
Maslow, violin; Peter
Stainer, cello; Rodrigo
(Concerto de Aranjuez);
John Williams with
Philharmonia. **8.00 News**

8.05 **Concert (continued)**
Schubert (12 German
Songs) Op 780, 3rd
Lied; Bartók (Les Francs-
Jugos overture: LSO).
Weber (Wie nimmst mir der
Schmerz) Op 10, 1st
Hörner Weiss: Grimmer,
soprano, with Berlin PO.
Schumann (Konzertstück in
F, Op 88 for solo piano
and orchestra: Berlin PO). **8.00**
World Service News

8.10 **This Week's Composers:**
Höller-Choral Hymne from
Höller, Heide, Sacconi
Group (Royal College of
Music Chamber Choir, with
RPO); Japanese Suits (LSO).
Two Eastern Peoples (Ellie
Gardner, Royal College of
Music Chamber Choir).
Oriental suite Beni Mora
(LPO).

10.00 **Piano and Keyboard:** David
Heath and John Lanehan
(piano-harpichord); Heath's
Rumaria, Godard's Suite
Op 116, and Blavet's
Sonata in minor Op 10.
10.35 **Czech Choral Music: BBC**
Northern Singers. Dvorak
(Five Songs of Nature), Petr
Janáček (The cantata Amor;
Zauberspruch), Martinu
(Romance from the
diamonds).

11.15 **Chou-Liang Ltd: violin recital,**
with Peter Paterson (piano).
Grieg (Sonata No 3).
Stravinsky (Duo
Concertino), Kochanski
arrangement of Falla's Suite
in three expected parts.

12.10 **Carte blanche celebrates** **Bastille**
Day: BBC Scottish SO
under Fremaux. Part one.
The music of Maurice Strakos
from Dammation of Faust).
Roussel (Symphonic
fragments, The Spider's
Banquet, Ravel (La
tombeau de Couperin). **1.00**
News

1.05 **Bastille Day (continued):**
Offenbach (Orpheus in the
Underworld overture).
Chabrier (Frescoes).
España, Saint-Saëns
(Danse macabre), Dukas
(The Sorcerer's Apprentice).

1.45 **Carte blanche continues:**
Aussel plays Lauro's
Variations on a Venezuelan
children's song; Browner's
Crisis: Crisole, Danczuk
(cumbical); and...

Rodrigo's Fandango, from
Three Spanish Pieces.
Vaughan Williams in his
Time: Vaughan Williams
(Symphony No 8: LSO).
Britten (Scottish Ballad:
Op 26) (Donkopa and Fowke,
pianos, and CBSO). Mozart
(Marriage of Figaro
overture: BBC SO under
Colin Davis). Bach
(Concerto in C minor, BWV
1060: Paris Orchestral
Ensemble, with Benoit and
Colard, pianos).

3.40 **Bach Cantata: the Nos 140**
and 178, Smetina Bach
Players, London Bach
Society Choir, Stephen
Cleobury (organ), and
soloists Kwaka, Eastwood,
Morton, and Varcoe

4.25 **Carte blanche and News:**
Susan Tomes (piano) plays
Gershwin songs including I
got rhythm, Do it again,
Fascinating rhythm, and
Mogart wotce includes
Margold and The harp of
the winds.

5.00 **World Service News**

5.10 **Melody for Pleasure** with
Richard Baker. **5.55 News**

7.05 **Venetian Sacred Music: The**
Sixteen, with Margaret
Phillips (organ). Lotti
(Cicculus), Giovanni
Gabriel (Ergo sum qui sum)
Monteverdi (Ergo flos
campi), Bassano (De nobis
maria), Andrea Gabriel
(Parcar del sacro tono),
Caldara (Crucifixus).

7.30 **La Pesce: Guy Maddeth's**
adaptation of the Camus
play. The cast is headed by
Ronald Pickup. John
Shrapnel, Clive Mamson,
Maureen Denham and Alfrea
Burke (r).

9.30 **Deborah and Mathias:**
Gordon Fergus-Thompson
(organ) plays Debussy's
Préludes, Book 2 - Les
lies sont d'esquises
de couleurs: La lune sur les
audiences du clair de lune;
Feux d'artifice; and
Mazars's Sonata No 2.

10.00 **Music of the Romantic**
era: The music of the
ancient Chinese zither
music (guqin) performed by
Gong Y.

10.45 **Johnnie: Paul Benoit**
(violin) and William How-ard
(piano) play Mozart for 247
strings.

11.00 **First Night: The Jew of**
Marseille, by Méry, at the
Swan, Stratford-on-Avon,
is reviewed by Robert
Cushman

11.10 **Piano recital: Cyprien**
Kertész plays Liszt's
Bländetexte du Dieu dans la
solitude, and Liszt's
transcription of Beethoven's
Symphony No 5.

11.57 **News 12.00 Closesdown**

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ITV LONDON

6.00 TV—are introduced by Caroline Righton and Richard Keys. News at 6.00 and 6.30; weather at 6.25 and 6.55; financial news at 6.35; sport at 6.40; and exercises at 6.55.

7.00 Good Morning Britain presented by David Living and Mike Morris. News at 7.00, 7.30, 8.00, 8.30 and 9.00; cartoon at 7.25; sport at 7.40; pop music at 7.55; and postbag at 8.35. After Nine includes summer cooking advice and fashion news.

9.25 Thames news headlines. **9.30** Mr & Mrs. Quiz game.

10.00 Crown Green Bowling. Day two of the Crown Challenge, presented by Eton Walsby from Blackpool. 11.30 University Challenge. The Open University meet King's College, London, meet for a place in the quarter-final.

12.00 Tickle on the Tass. Village tales for children. (R) 12.10 Rainbow. (V) (Oracle) 12.30 The Saffrons. Drama serial about an Australian family during the 1940s.

1.00 News at One with Leonard Parkin 1.25 Thames news.

1.30 Good Morning Britain. Further coverage of the Crown Challenge in Blackpool.

2.30 Computation. Janice Long and Dr Richard Smith investigate computer coding. 3.00 That's My Dog. Aptitude tests for the animals; a quiz for their owners. Last in the series. 3.35 Thames news headlines 3.50 The Young Doctors. Medical drama series.

4.00 The Giddy Goose show with Bernard Bresslaw, Richard Vernon and Fleethers Kyle. 4.10 The Cat in the Hat. The Princess of Power. Cartoon fantasy series. 4.45 Splash Special. A profile of 12-year-old Jane Horn who attends a school in Italy.

5.10 Crown Green Bowling Update.

5.15 Survival. Will Coward, Arnold Small. A tribute to the late Ian Homety who was chief veterinary officer of Ezoata National Park, Namibia.

5.45 News with Fiona Armstrong

6.00 Thames news headlines.

6.30 The Bony. Pop music programme featuring tonight Boy George, Cliff Richard, Kenny G, Swing Out Sister, The Beastie Boys and Madonna.

7.00 Emmetdale Farm. Jack Sugden has an angry row with Joe.

7.30 Reporting London. Lindsay Charlton investigates how private hospitals in London are cashing in on the Jubilee.

8.00 Highway to Heaven. Jonathan Smith, the probationary angel, comes to the aid of a family threatened by a greedy land developer. Starts in London, London and, tonight, Ron Moody.

9.00 Space. Part two of the mini-series tracing the story of the United States's space effort, based on the novel by James Michener and starring James Garner. (continues after the news) (Oracle)

10.00 News at Ten with Sandy Gall and Alistair Stewart. Weather followed by Thames news headlines.

10.30 Space continued.

11.30 International Football. The final of the South American Championships from the Estadio Monumental, Buenos Aires.

1.00 Nashville Swing featuring the Kendalls and Con Hunley.

2.00 News headlines followed by Film: Out of the Darkness (1986) starring Martin Sheen. A made-for-television drama about the infamous "Son of Sam" who terrorized New York City more than a decade ago. Directed by Jud Taylor. Ends at

CHANNEL 4

2.15	Their Lordships' House. (r)	7.50	Comment followed by
2.30	Tins Intimate - A Love Story (b/w) (1938) starring Ingrid Bergman and Leslie Howard. Bergman, in her first Hollywood film, plays the part of a young piano teacher who has an affair with a married violinist. Directed by Gregory Ratoff.	8.00	Weaver.
3.45	Years Ahead. Magazine programme for the older viewer, presented by Rona Whitall.	8.00	Brookside. Pat suggests that Alison might not be as wholesome as she seems.
4.30	Countdown. Yesterday's winner is challenged by Dreen Nunn from Orpington.	8.30	Moneyspinners. Advice on cutting down car or insurance; a comparison of High Street bank charges; and a look at shareholders' perks.
5.00	Bewitched. Vintage American comedy series about a latter-day witch. Starring Elizabeth Montgomery and Dick Sargent.	9.00	Film: <i>I Know Who Killed My Caged Bird</i> (1975) starring Dianna Carroll. A made-for-television drama about a young black girl growing up in a rural Arkansas community during the 1930s. Directed by Felix Clive.
5.30	The Pocket Money Programme. Financial advice for the young audience today, the dangers of part machines. (r)	10.50	Club Mix with DJ Tiger, Kassav, Maxi Priest, Cyrena and Robbie G.
6.00	Symphonic. Part two of the three-programme documentary series examines the work of conductor Richard Kux. (r)	11.30	Comedian Alan at Canadian Local. The Pakistani musician in concert. (r)
6.30	Tour de France 1987. Stage 14: the 166km leg from Pau to the ski station, Luz Ardiden.	11.50	Film: <i>Wings of Death</i> (b/w) (1961) Scotland Yard investigate the reasons why a plane exploded in mid-air. Starring Harry H Corbett. Directed by Allan Davis.
7.00	Channel 4 News with Peter ...	12.30	Their Lordships' House.
		12.35	The Inragene Hearings. Ends

VARIATIONS

CENTRAL As London
Auction 12-13-99pm-1.00
Garaging Times 1.30-1.30-1.30 News
5.15-5.45 Easy Street (K&L) 2.00 Hove
5.15-5.45 Easy Street (K&L) 2.00 Hove
1.00-1.30 The 1000th America's Top Ten 1.30
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1.00-1.30 The 1000th America's Top Ten 1.30
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CHANNEL As London
Auction 12-13-99pm-1.00
1.00 Getting On 1.30-1.30-1.30 News
5.15-5.45 Stars & Daughters 6.00 Channel
Report 6.30-6.30-6.30 News
7.00-7.30 The 1000th America's Top Ten 7.00-7.00-7.00 News
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GRANADA As London
Auction 12-13-99pm-1.00
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Reports 6.30-6.30-6.30 News
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7.30-7.30 The 1000th America's Top Ten 7.30-7.30-7.30 News
7.30-7.30 The 1000th America's Top Ten 7.30-7.30-7.30 News

HTV WEST As London except: 9.
Mondays 11.15-12.45 Tuesday

WTV WALES as ITV WTV
 1.00pm-1.30pm except 6.00pm
 8.30 Wales etc.

SCOTTISH as London
 except 12.30pm-
 1.00 Getting On 1.30-1.30 News
 1.30-1.45 The 1000th Falcorn Crest
 1.45-1.55 Entertainment Film 1.55-2.00
 Scotland Today 2.00-2.05 Very Close
 2.05-2.10 The 1000th Falcorn Crest
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Radio

LF (long wave), (s) on VHF
8.55 Shipping: *Suez Mail*
Briefing: 9.05 Prayer: 9.10
9.30 Today, Inc: *6.30, 7.30,*
8.30, 9.30, 10.30, 11.30, 12.30
9.30 News: *6.55, 7.55 Weather;*
Travel: 7.00, 8.00 News
7.30 Lottery: 7.55, 8.55
9.45 *466 Theatre: The Day*
9.53 Yesterday in
 Parliament: *8.57 Weather;*
Travel
9.59 News
9.05 Call: *Black Rots: 01-580*
 4411. Lines open from
8.00-9.00
10.00 News: From Our Own
 Correspondents: *9.00*
 and politics abroad, reported by
 BBC reporters on the spot
10.30 Morning Show: The Talk
 Time: Hosted by *Edwina*
Poe. The reader is Brian
Gair
10.45 Daily Service: *New Every*
morning, page News
11.00 News: *Travel: Thirty Minute*
Theatre, On a Plate.
 Comedy by *Steve May*
 shows a young man who
 moans on a youth training
 scheme. One tries to make
 the other think big-time
 crinis. With *Chris Crook*
 and *Simon Jackson* (s)
11.32 The Living World: *Jeremy*
Chertis answers some
questions about elephants,
elephant seals and our
emotions
12.00 News: *You and Yours.*
 Consumer advice, with *John*
Hughes
12.37 Brain of Britain 1987: First
 round: *Scotland. The*
contestants are Ian
Carstairs, William Campbell,
Alan W. Laar, and John
Dunlop. The question-
master: Robert Robinson (s)
12.53 Weather
1.00 The World at One
1.40 The Archers 1.45 Shipping
1.55 News: *Tomorrow's*
Suez Megaproj. How should
children with learning
difficulties be integrated into
mainstream education? An
investigation by Jenny
Cufio. Also the impact
of a moment of Reflection:
Doubts, by Joan Lindsay.
Read by Colette O'Neill
3.00 News: *The Afternoon Play.*
Jenna, by Veronica
Richards. Starring
Maureen Lipman. A Camus
story about how love and
excitement came
unexpectedly to a woman
who went with her husband
to
 Algerian Interior (s)
4.00 News
4.05 Forest Frontier (3) *Power*
and Responsibility. Another
great discovery
potentially threatening
technological developments
in the Amazon Basin
4.30 Kaleidoscope: A second
 chance to hear last night's
 addition, which included
 comment on The Storm at
 the RSC Pl, and the
 Summer at the Hampstead
 Theatre. Also, George
 Lloyd's Symphony No 11 (s)
5.00 PM: News magazine 5.55
 Shipping Forecast 5.55
6.00 Weather
6.30 News: Financial Report
6.50 *World Passport* with
Frank Muir, David Norden,
Drays Powell and Antonia
Fisher. The chairman:
Michael O'Donnell (s)
7.00 News
7.05 The Archers
7.20 File on 4: How does the
 individual cope with the
 power of the
 manufacturers? *Hugh*
Pryson-Jones reports on the
issues arising out of the
consumer controversy
8.00 Travellers' Tales: *Jeremy*
Siemann on Busoni in
Siepmann. With Edward
Petherbridge as the
composer (s)
8.30 Enterprise: *Where Are They*
Now? How have companies
which have featured on the
programme fared since?
9.15 In Touch: For the visually
 handicapped
9.45 Kaleidoscope: Includes
 comment on Fathers and
 Sons at the Lyttelton
 Theatre: *La Tempestad*, at
 Sadler's Wells; and
 Hungarian traditional music:
 Presented by *Christopher*
Cook
10.15 A Book at Bedtime: *I'm*
the King of the Castle by *Susan*
Hill (7). The reader is Lynn
Fairlie
10.25 12.20 Weather
10.30 The World Tonight: With
Alexander Mackenzie
11.15 The Financial World Tonight
11.30 Today in Parliament
12.00 News: *Weather: 12.30*
Shipping forecast
VHF (available in England and S
 Wales only) as above except:
5.55-6.00 Weather: *Travel*
5.55-2.00pm Listening Corner (s)
5.50-5.55 PM (continued) **11.30-**
12.10pm Open University: **11.30**
 Open Forum: *University Magazine*
11.50 Technology: *The Costs of*

**SHE NO LONGER HAS
CANCER.**



SO WHY ARE WE STILL HELPING HER?

The doctors had given her a clean bill of health.

But mentally, she hadn't even begun to recover from cancer.

What she really needed was someone who could help her through the aftermath of this cruel disease.

And that's where the Cancer Relief Macmillan fund comes in.

We're already well known for the specialised care our Macmillan nurses provide for those who live with cancer.

But we also fund other cancer charities such as the Mastectomy Association, The National Association of Laryngectomy Clubs, The Colostomy Welfare Group and CancerLink.

helping cancer patients to face life again, guiding them through the minefield of psychological and emotional difficulties left by the disease.

And they can provide trained volunteer visitors or supporters who've all suffered from the disease and are living proof that life after cancer can be active, fulfilling and above all, normal.

All this work depends on the support we can give these charities. And that in turn depends on your generosity.

Please send your donations to Major Henry Garnett CBE, Room T78, Cancer Relief Macmillan fund, 15-19 Britten Street, London SW3 3TZ. Tel: 0800-01-351 7811.

Cancer Relief HELP TO BEAR THE COST OF CARE
 Macmillan fund Sponsored by the National Society for Cancer Relief Regd No 761727

PART 2
THURSDAY, JULY 14, 1983

Executive Editor
Research Fleet

STOCK MARKET

THE POUND

North Sea oil goes above \$20

Reischild to drive on BP

Summary

FIX MARKET'S

PRICE CHANGES

INTEREST RATES

CURRENCIES

GOLD

NORTH SEA OIL

ons Sketch
a study in
postures

Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1877.5 (+9.0)
FT-SE 100
2388.6 (+4.6)

Bargains
62414 (64970)

USM (Datastream)
212.82 (+3.06)

THE POUND

US dollar
1.8185 (+0.0045)

W German mark
2.9797 (+0.0011)

Trade-weighted
73.1 (+0.2)

North Sea oil goes above \$20

North Sea oil prices broke through the \$20-a-barrel level yesterday after fears of supplies from the Arab Gulf being disrupted by military action were renewed and refiners in the West admitted they would have to restock during the next three months to meet demand for the winter.

The rise of North Sea Brent crude to more than \$20 in deals early yesterday — the average for officially reported prices for contracts is just below that mark — will increase pressure on Opec to move its official price from \$18.

But it is unlikely that consumers will have to pay more for petrol and heating oil because of competition among the oil companies.

Rothschild to advise on BP

The Government has appointed NM Rothschild and Sons as its main financial adviser for the sale of the Government's remaining share of British Petroleum during this financial year. Mr Norman Lamont, Financial Secretary to the Treasury, said in a Commons written reply.

E&E up 77%

Ellis & Everard has reported pretax profits up 77 per cent to £6.6 million for the year to the end of April. Turnover was up from £91.9 million to £135.9 million. A final dividend of 4.5p gives an annual increase of 19 per cent to 7p. There is to be a one-for-two scrip issue. *Times, page 24*

SUMMARY

STOCK MARKETS

New York	Dow Jones	2444.04 (-11.95)
Tokyo	Nikkei Dow	24118.01 (-15.02)
Hong Kong	Hong Kong	3218.11 (+8.90)
Amsterdam	Amsterdam	313.6 (+2.4)
Sydney	Sydney	1880.7 (+15.5)
Frankfurt	Frankfurt	1900.9 (+7.5)
Commerzbank	Commerzbank	1900.9 (+7.5)
General	General	6016.9 (-17.3)
Paris: CAC	Paris: CAC	547.20 (+4.70)
Zurich: S&K	Zurich: S&K	1210.66 (+4.48)
London: FT	London: FT	2388.6 (+4.6)
FT 100	FT 100	2388.6 (+4.6)
FT 30	FT 30	1877.5 (+9.0)

MAIN PRICE CHANGES

RISES:	
BTR	358p (+14p)
Harmer Bros	460p (+45p)
Oakwood Group	785p (+25p)
Williams	920p (+18p)
Tarmac	345p (+19p)
Faber	320p (+11p)
Marshall Loxley	240p (+36p)
Sabcock	265p (+19p)
CH Bailey	213p (+18p)
Freeston Hodge	225p (+18p)
AC Holdings	195p (+85p)
Rank Org	825p (+24p)
Morgan Grenfell	482p (+32p)
Hill Samuel	701p (+11p)
Hoag Robinson	575p (+35p)
Charles Baynes	220p (+165p)
Holt Lloyd	184p (+29p)
Courtauld	517p (+18p)

FALLS:

Deagan Holdings	275p (-75p)
Mercantile House	435p (-55p)

Prices are as at 4pm

INTEREST RATES

London Bank Base: 9%
3-month Interbank 9% 9 1/4%
3-month eligible bills: 8 1/4% 8 1/2%
buying rate

US Prime Rate 8 1/4%
Federal Funds 6 1/4%
3-month Treasury Bills 5.57-5.58%
30-year bonds 102 1/2-102 3/4%

CURRENCIES

London:	New York:
£: \$1.8185	£: \$1.8180
DM: 2.9797	DM: 2.9797
Swf: 2.4844	Swf: 2.4844
FF: 6.5596	FF: 6.5596
Yen: 244.07	Yen: 244.07
Index: 73.1	Index: 73.1
ECU: £0.6972	ECU: £0.6972
SOR: £0.78869	SOR: £0.78869

GOLD

London Fixing
AM \$445.70 PM \$446.50
Close \$445.50-447.00 (\$275.75-276.25)
New York
Comex \$446.90-447.40*

NORTH SEA OIL

Brent (Aug.)	pm \$19.85ob (\$19.70)
Denmark latest trading price	
Bre Summary 24	Unit Trusts 26
Stock Market 24	Commodities 26
Teapies 24	USM Prices 26
Wall Street 24	Share Prices 27
Foreign Exch 24	Money Mkts 27
Comment 25	Traded Opt 28
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Sharp rise in factory costs

Personal and financial borrowing increases

By Rodney Lord, Economics Editor

Prices paid by manufacturers for materials and fuel showed the biggest increase last month on a seasonally adjusted basis since June 1981. Gilt-edged prices fell temporarily on the news, but the Department of Trade and Industry said yesterday that it was too early to conclude there was any increase in the underlying level of inflation.

Markets derived some reassurance from output prices charged by manufacturers which rose only slightly by 0.1 per cent on the month, not seasonally adjusted. The 12-month rate of inflation at the factory gate remained subdued at 3.7 per cent which although slightly higher than the May figure of 3.6 per cent was still well below the level of 4.2 per cent to 4.3 per cent at the turn of the year.

Input prices rose much more sharply last month than markets were expecting with an increase in the index of 0.9 per cent to 129.2 (1980=100) compared with a fall the previous month of 0.1 per cent. The increase reflected a rise in world commodity prices, especially for metals.

Prices paid by manufacturers, especially for electricity, are subject to large seasonal fluctuations, and adjusting for these the rise on the month was 1.9 per cent. Over the 12 months to June the rise in input prices jumped to 4 per cent compared with a revised 1.3 per cent in the year to May. This partly reflects the sharp falls in input prices recorded a year ago when the index fell 1.7 per cent in June and 3.5 per cent in July as oil prices fell.

Mr Giles Keating of Credit Suisse First Boston said yesterday: "The rise in input prices does not preclude an increase in the underlying level of inflation though the year-on-year rate in the next few months will be higher than it has been recently. Last year when we had a big fall in

Bell Group buys 4.06% of Sears

By Colin Campbell

Mr Robert Holmes & Court, the Australian entrepreneur, yesterday ended weeks of stock market speculation by confirming that through his Bell Group of Perth he has bought a 4.06 per cent stake in Sears, the British retailing company which owns Selfridges, Mappin & Webb, William Hill and Doicis, and was further increased in an additional 18.77 million shares (1.25 per cent).

Mr Geoffrey Maitland Smith, Sears chairman and chief executive, said yesterday he was not immediately aware of Mr Holmes & Court's intentions, but added that if asked "I would be happy to meet him as I would be to meet any other substantial shareholder".

Sears's shares rose from 174p to 180p, at which the group has a market worth of £2.71 billion, as analysts debated the possibility of a full scale bid.

Mr Holmes & Court is known to have moved in and out of Sears shares before but his ultimate intentions are not always clear.

This is the first time, however, that Mr Holmes & Court has reached the level in Sears at which he is obliged to disclose his interest, though his stake via a straight 60.713



Holmes & Court: obliged to disclose his interest in Sears



Partners Brian Williamson of Liffe and Shiro Uramatsu of the Tokyo exchange

Strong future for Japan

By Our City Staff

Trading in the new Japanese government bond (JGB) futures contract got off to a brisk start on the London International Financial Futures Exchange (Liffe) yesterday with contracts worth more than ¥1 trillion (\$4 billion) being dealt with in the first half-hour.

The first-day enthusiasm for the new instrument — the world's largest bond futures contract — took volume for the day up to 36,500 contracts or ¥3.65 trillion. Most of the business was carried out by the 29 Japanese member firms of Liffe.

Yesterday's level represents about half the average daily Tokyo volume in the Japanese government bond futures contract. However, Liffe expects volume to settle at around 10 per cent of the level of business conducted in Tokyo. Mr Brian Williamson, the

Morgan Grenfell denial on Rudani

By Lawrence Lever

Morgan Grenfell, the merchant bank, claimed yesterday that Mr Elliott Bernard, chairman of an associate company, had no beneficial interest in an unresolved payment by Guinness of £1.95 million to a Netherlands Antilles company.

Mr Bernard, the chairman of Morgan Grenfell Laurie, was linked to the payment in weekend reports claiming that he advised an unnamed Swiss investor to buy shares in Guinness and Distillers.

The investor is believed to

Morgan Crucible agrees Holt bid

By Cliff Feltham

Morgan Crucible, the industrial materials company, agreed an £85 million bid for Holt Lloyd, the car care products and speciality chemicals group yesterday — with both sides keeping their fingers crossed that no one would break up the merger by launching a rival bid.

Mr Tom Heywood, the Holt chairman, said: "I realize we have put a price on ourselves by recommending the deal and we must be attractive to a number of multinationals. We just hope the merger will go through."

The all-share offer from Morgan Crucible values the Holt shares at 181p against 158p in the stock market before the announcement. But since the first approach was made to Holt on June 1 its shares have shot up from 131p.

Mr Heywood admitted he had been concerned by the rise in his company's shares. "There was certainly no leak on our side. The rise in the price did concern me and at one stage I was worried it might put the merger at risk because of the narrowing gap between our price and the terms being offered."

"I believe the explanation is probably in a circular very favourable to us which came during this period and the fact that there is a narrow market in our shares with institutions controlling more than 70 per cent of the stock."

Last night Mr Simon Eccles-Williams of Morgan Grenfell, the merchant bankers who have been advising Morgan Crucible, said: "The rise in the share price was odd and of great concern. It was one reason why we were keen to announce the merger as soon as possible."

The companies have much to gain by a get-together. The speciality chemicals division of Holt accounts for the bulk of its trading profits and will broaden the base of Morgan Crucible's expansion moves in this area.

The company is also a leader in the car care market, best known for its Turtle Wax range.

The deal also gives Morgan Crucible a much more significant position in the retail trade. Dr Bruce Farmer, the Morgan Crucible managing director, said: "The chemistry is good all round. We will be able to push our speciality chemicals through their outlets. They have no research and development. We have."

"It is possible someone else will come in. But we are paying a fair price and someone else would have to pay a lot more," he said.

Following the announcement the Holt shares jumped to 184p, a rise of 26p.

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BUSINESS SUMMARY

Daimler chairman poised to resign

Herr Werner Breitschwerdt, chairman of the managing board of Daimler-Benz, intends to leave his post before his contract expires, a company spokesman said in Stuttgart yesterday. He was confirming a report in *Der Spiegel*, the news magazine, which said Herr Breitschwerdt would ask to be relieved of his responsibilities next week. His contract was reportedly due to run until the end of 1988.

Herr Breitschwerdt took over the board in 1983 and has presided over a period of record profits and strong expansion, but his leadership has often been controversial. Reports have long speculated that he would be eased out in favour of Herr Eduard Reuter, his deputy and finance chief.

Sharna Ware acquisition Ansbacher offer lapses

The Sharna Ware toy company is expanding its manufacturing base through the \$650,000 takeover of Telsport Trades, the pram and nursery merchandise maker. The final consideration will depend on Telsport's net tangible assets. The move is part of the re-building of the Sharna subsidiary, Tri-ang Toys.

Russia to join fund

The Soviet Union said yesterday that it would join the United Nations Common Fund for commodities, a multi-million dollar pool set up to support price stabilization agreements. Mr Boris Arisov, foreign trade minister, told a plenary session of the UN Conference on Trade and Development (Unctad) in Geneva that he had been authorized to sign the agreement during the course of the seventh full session of Unctad, which opened there last Thursday.

The Common Fund was created in 1980, but has remained dormant for lack of sufficient ratification from Unctad member states, including the United States.

Exports aid for Scots

Glasgow University has launched a service to help small to medium-sized companies in Scotland break into the European export market. The European Contracts Information Service supplies subscribers with daily details of works and supply contracts offered for tender by the EEC for an annual payment of £100, plus VAT.

KCA slumps to £2m

Pre-tax profits at KCA Group, the British-owned drilling contractor whose operations in the United Kingdom offshore and onshore oil industry have been hit by sluggish oil prices, slumped to £2.01 million last year from £4.43 million. The disposal of KCA Kingfisher, its offshore drilling ship, to Orion Royal Bank, which finances the operation, forced another £5.61 million writedown in 1986. That followed losses of nearly £16 million run up by the vessel.

After revaluation of KCA's other assets, the total extraordinary debit climbed to £7.33 million. Turnover sank to £30.21 million from £38.79 million. Once again there is no final dividend.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES

Market rates	Market rates	1 month	3 months
July 13	July 13		
N York 1.8108-1.8110	1.8108-1.8110	0.33-0.33pm	0.33-0.33pm
Montreal 2.1258-2.1278	2.1258-2.1278	0.33-0.33pm	0.33-0.33pm
Amsterdam 3.4494-3.4514	3.4494-3.4514	1%-1%pm	1%-1%pm
Brussels 36.65-36.67	36.65-36.67	1%-1%pm	1%-1%pm
C. Japan 11.2362-11.2384	11.2362-11.2384	1%-1%pm	1%-1%pm
Dublin 1.0951-1.0951	1.0951-1.0951	1%-1%pm	1%-1%pm
Frankfurt 2.0768-2.0768	2.0768-2.0768	1%-1%pm	1%-1%pm
London 222.07-224.11	222.15-224.11	1%-1%pm	1%-1%pm
Madrid 205.06-205.06	205.18-205.17	1%-1%pm	1%-1%pm
Milan 215.55-216.17	215.57-216.17	1%-1%pm	1%-1%pm
Oslo 10.8709-10.8745	10.8716-10.8745	1%-1%pm	1%-1%pm
Paris 9.9308-9.9323	9.9310-9.9323	1%-1%pm	1%-1%pm
St. Louis 10.3812-10.4102	10.3812-10.4102	1%-1%pm	1%-1%pm
Tokyo 243.51-244.39	243.59-244.39	1%-1%pm	1%-1%pm
Vienna 20.32-20.38	20.32-20.38	1%-1%pm	1%-1%pm
Zurich 2.4840-2.4871	2.4865-2.4898	1%-1%pm	1%-1%pm

Sterling index compared with 1976 was up at 73.1 (day's range 73.0-73.1).

OTHER STERLING RATES

Argentine austral	2.9784-2.9915
Australia dollar	2.2812-2.2844
Bahraini dinar	0.0055-0.0055
Brazil cruzeiro	7.1844-7.0275
Cypriot pound	0.7800-0.7800
Finland markka	7.2300-7.2430
Greece drachma	22.75-22.76
Hong Kong dollar	12.6091-12.6167
India rupee	20.35-21.05
Iranian rial	2.180-2.180
Kuwait dinar	0.4560-0.4600
Malaysian dollar	0.4961-0.4961
Mexico peso	2.180-2.180
New Zealand dollar	2.6732-2.6817
Saudi Arabia riyal	0.0225-0.0225
Singapore dollar	3.4773-3.4310
S. Africa rand (int)	5.3471-5.4404
S. Africa rand (com)	5.3156-5.3245
U.A.E. dirham	5.8875-5.8875
Lloyds Bank	

DOLLAR SPOT RATES

1,4500-1,4530	1,4500-1,4530
2,1225-2,1235	2,1225-2,1235
2,5300-2,5300	2,5300-2,5300
7,0773-7,0773	7,0773-7,0773
1,3195-1,3205	1,3195-1,3205
4,4225-4,4235	4,4225-4,4235
5,7450-5,7500	5,7450-5,7500
2,0075-2,0125	2,0075-2,0125
1,8450-1,8480	1,8450-1,8480
2,0765-2,0775	2,0765-2,0775
1,4400-1,4420	1,4400-1,4420
7,0105-7,0115	7,0105-7,0115
38.25-38.31	38.25-38.31
7,8080-7,8100	7,8080-7,8100
143.90-144.40	143.90-144.40
12.94-12.95	12.94-12.95

STOCK MARKET

Caledonia climbs to near peak on Brierley buying

By Michael Clark and Geoffrey Foster

The market should hear news soon that Mr Ron Brierley, the New Zealand entrepreneur, has bought a declarable stake in cash-rich Caledonia Investments, the low-profile investment group, which is 49 per cent owned by the Cayzer family.

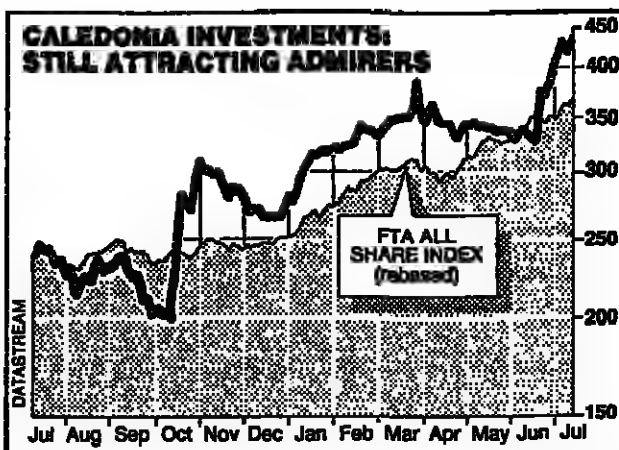
The word is that IEP Securities, his quoted subsidiary, has been a big buyer of the shares in recent weeks, helping to push the price 8p dearer yesterday to 430p — just a shade below its high for the year.

Investors do not have to look far for the reason behind Mr Brierley's interest in the shares. Last month, Caledonia reduced its holding in Mr John Gunn's newly-merged British & Commonwealth Group from 31.3 to 4.9 per cent in a deal which netted it a total of £427.5 million.

Earlier this year, the group became involved in the highly-fashionable merchant banking sector when it paid £3.5 million for a 10.6 per cent stake in Close Brothers.

At present, Caledonia's biggest independent shareholder is Sterling Industries which owns 16.42 per cent.

Mr Brierley already boasts a successful track record with his investment programme in this country. In July, 1985 he rescued Tozer Kemsley & Millbourn, the international



trader, from oblivion when he bought a controlling interest. He also owns a 23.48 per cent stake in Redfern, the glass and plastic container manufacturer, as well as a 12.9

Keep an eye on A&M Hire, the USM-quoted furniture hire company which attempted to merge with Promotions House a couple of years ago. Yesterday, the shares advanced by 2p to a fresh peak of 29.5p on whispers that someone was building a stake in the company. Hopes are high that another deal is in the pipeline.

per cent interest in Ultramar, the oil exploration group. But a full bid for Ocean Transport & Trading last year ended in failure, leaving him with a near-30 per cent stake. Mr Brierley's Midas touch has been viewed with interest by the market, which will be keen to discover what he has in mind for Caledonia. The rest of the equity

The firmer pound left gilts a ½p dearer at the longer end.

Leading shares enjoyed selective support with BTR 10p better at 354p, Lucas Industries, 15p at 786p and Ready Mixed Concrete, 18p at 543p.

Sears, the Selfridges and Saxon stores group and William Hill betting shop chain, rose by 6p to a new high of 180.5p following confirmation that Mr Robert Holmes à Court has been increasing his holding in the company. Courtlands surged 22p to 521p ahead of a meeting with fund managers at SG Warburg.

Bid hopes boosted Hogg Robinson, which has just announced plans to demerge its travel, estate agency and financial services operation. The shares jumped 37p to 577p on talk of a bid from the TSB and a possible dawn raid today.

Savory Milln, the broker, thinks a link-up with CE Heath is more likely.

Shares in Lopex, the international communications group, in which Cowan de Groot, the toy importer, has a 66 per cent holding, jumped by 15p to a new peak of 240p on the news that SPAL Management, an Australian financial services company, has built up a 5.02 per cent stake.

SPAL has also increased its holding in Asset Trust, the company controlled by Mr Brian Banks, an ex-Slater Walker man. It has bought another 1.4 million shares at 143.5p with its subsidiary, European Corporate, raising its total holding to 18.2 per cent. Asset Trust firmed by 1p to 141p.

Morgan Grenfell was popular, helped by the news at the weekend that Shearson Lehman, the third largest American investment bank, had bought a near-3 per cent stake in it. Some fund managers, who paid 500p a share when the company came to market, are now dreaming of a full bid. The shares closed 32p higher at 482p yesterday.

Bernard Matthews, the Norfolk poultry producer, rose by 11p to 168p on whispers that Heinz of the US was about to bid.

APPOINTMENTS

Industrial Finance and Investment Corporation: Mr Christopher Norland becomes executive deputy chairman, Mr Graham Harrison sole managing director and Mr Michael Whiddett finance director under a board restructuring.

TSB England and Wales: Mr Denis Lanigan has joined the board.

Nolton: Mr Robert Edmiston has been made a non-executive director. Floyd Oil Participations: Mr Garry Frier is to be finance director.

Turner Kenneth Brown: Mr David Wightman has become senior partner.

Winchester Bowring: Mr GHC Wakefield has succeeded Mr Alan Winchester as chairman.

Partridge Muir & Warren: Mr AM Segaller is joining the board.

Charles Letts: Mr Iain Harvey has been made financial director.

TEMPUS

Reasons why BAA is a buy

There are two ways of assessing BAA. Are you looking for the sort of short-term privatization profits which in the past have had a virtual government guarantee? Or are you a serious investor looking for a solid addition to your long-term holdings?

On either of those criteria, BAA is a buy. If you are looking to get in on the ground floor of a company which will provide excitement, and above-average earnings growth, there are scores of other established companies which will do a better job.

BAA must be seen as an extremely safe and firmly based utility, which has a large part of its income determined by outside regulatory authorities. They decide what it can charge for many of its services, and once every five years the Monopolies and Mergers Commission makes sure it is not flouting its privileged position.

These are unusual constraints which put pressure on the management to disprove City opinion that BAA can at best be seen as a worthy company with steady prospects. Sir Norman Payne, the chairman, and his team have already shown they can cope with unexpected setbacks to business such as Chernobyl or the US bombing of Libya; now they must prove they can handle the freedoms of privatization.

The hybrid nature of the BAA float makes applying for shares more complicated than in previous privatizations. The demand for the fixed price element, at 245p a share, is likely to be such that a scaling down is possible. Even a ballot cannot be ruled out, but that will be a last resort.

The tender element means a profit is built in for those applying at the fixed price. The level will depend on the price which bigger investors are prepared to tender. Current City estimates that 270p is the upper limit for tendering would mean deals could start at a 30p premium, providing an instant profit of £45, less around £15 dealing costs. Not a bad return on the £150 down payment, but hardly a get-rich-quick scheme.

If the stock market remains firm until Thursday morning when lists close, the temptation to bid higher than 270p would be strong. 280p would value BAA at only 14.8 times forecast earnings, and that could be a conservative estimate.

Multiple applications between those two prices could give the larger investor the best of all worlds.

Equities

In the beginning, there was the yield gap, with risky equities showing higher returns than so-called safe investments like Government stock. In the 1960s inflation made a nonsense of the safety of gilt edged stock by destroying the real value of investors' capital year by year. Then we had the reverse yield gap, which recognised that in an inflationary period equity investments were likely to do far better than bonds. Hence the switch to bond yields which were higher than those on ordinary shares.

The latest and most intriguing development however is the reverse index-linked yield gap which has made its appearance unheralded during the last couple of months. According to some, like Bill Ridley and Bill Bain, equity market strategists at Wood Mackenzie, the appearance of equity market yields which are lower than the guaranteed, fully inflation protected returns available on index linked stock may be another sizeable straw in the wind telling us that current share ratings are historically high.

E&E gathers pace

Ellis & Everard's preliminary figures should underpin the City's increasing confidence in the group. The shares have done little more than gently outperform but could now gain real momentum.

Admittedly, the results included a full 12 months from Cargo Fleet — now turning over £40 million — and maiden contributions for five and two months respectively from Apperson and Euro Chem.

However, Apperson is taking longer than expected to integrate and so was the one new company to fall short of expectations. But it has started this year well. The newcomers contributed much of the £2.8 million rise in operating profits, but the underlying businesses also did well.

Merchandising had a record year with sales up 10 per cent. Net margins were wider, but paradoxically an improving product mix has trimmed gross margins. As anticipated the loss of a major customer depressed manufacturing profits, but not as much as had been feared.

Cargo Fleet is unlikely to have such a bumper year this time, so analysts' forecasts of about £7.5 million are the most realistic. The shares have further to go on 17.7 times earnings.

IPC MAGAZINES GOES FROM STRENGTH TO STRENGTH

The past half year has seen 4,820,397 extra copies sold by IPC Magazines.

A total of 17 titles have shown increased net sales figures, according to the Audit Bureau of Circulations, for the January-June '87 period compared with the same period last year — generating the extra 4.8 million sales.

IPC Magazines is the major consumer magazine publisher in the UK with brand leaders in many of the key market sectors. The impressive sales increases have further strengthened our position in these markets.

IPC Magazines' commitment to product quality and editorial excellence, supported by aggressive marketing and promotion, will ensure IPC's continuing pre-eminence in the consumer magazine market.

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IPC MAGAZINES THE MARKET LEADER

The Publishing Divisions and their titles:

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The Women's Monthly Magazines Group Woman's Journal & Ideal Home & Homes & Gardens & A la Carte & 19 & Hair and Good Looks & Folio The Holborn Publishing Group NME & No. 1 & Melody Maker & New Scientist & Mizz & Loving & Girl & My Guy & My Guy Monthly & Oh Boy Monthly & Photolove Monthly & Shoot The Specialist and Leisure Magazines Country Life & Horse and Hound & Golf Monthly & Amateur Gardening & Practical Boat Owner & Yachting Monthly & Angler's Mail & The Antique Dealer and Collectors Guide & Practical Wood Working & Television

asons why
A is a buy

Chase loss of \$1.38bn on Third World

New York (Reuters) — Chase Manhattan Corp reported a net loss of \$1.38 billion (£857 million) for the second quarter, reflecting a previously announced addition of \$1.60 billion to its loan loss reserve, primarily to cover problems in its portfolio of Third World loans.

The loss is equivalent to \$16.98 per share. In the second quarter of 1986 Chase earned \$145.8 million or \$1.65 per share.

For the first half of 1987, Chase reported a loss of \$1.27 billion or \$15.94 a share, compared with a profit of \$289.5 million or \$3.28 per share a year earlier.

Excluding the special provision, Chase would have reported quarterly profits of \$122 million or \$1.31 per share.

Net interest income before loan-loss provisions was \$751 million for the second quarter, up slightly from \$740 million a year earlier. Net interest income would have been improved by \$53 million had interest been received on Brazilian and Ecuadorian loans, Chase said.

Other operating income fell to \$416.7 million from \$448.6 million in 1986 due to trading losses of \$11.3 million and reduced gains from investment securities.

Book value per share fell to \$35.77 from \$50.84 a year earlier.

Fees from investment banking were up 128 per cent from a year earlier, representing most of the rise in Chase's earnings from fees and commissions.

Second-quarter net charge-offs remained stable at \$113 million compared with \$119 million a year earlier. For the first six months of the year, charge-offs totalled \$239 million, virtually the same as the \$233 reported in 1986.

Other operating expenses were \$848 million for the quarter, up only 2 per cent from a year earlier.

First Chicago Corp, parent of First National Bank of Chicago, reporting a loss of \$698.3 million, or \$12.74 a share for the second quarter, said the results reflected a previously announced \$800 million addition to loan loss reserves for exposure to troubled debtor countries.

A year earlier, the company reported earnings of \$63.62 million, or \$1.08 a share.

First Chicago said the allowance for credit losses at June 30 was \$1.38 billion compared with \$478.3 million a year earlier.

Europe 'lacks jobs enterprise of US'

By Edward Townsend
Industrial Correspondent

Lord Young of Grafton, the Secretary of State for Trade and Industry, yesterday bemoaned Britain and the rest of Europe's lack of success in creating American-style wealth and jobs.

Europeans did not have a "God-given right" to the standards of living most of them enjoyed, he said, adding: "The steps we take in the next 10 years will determine living standards for the 21st century."

Lord Young, who was opening an "inquiry" into competition and merger policy organized by the European Community Enterprise Research Centre in London, said that unemployment in the EEC was about 15 million.

Competition policy and deregulation had now become the most important activity in tackling unemployment.

Lord Young said that in the United States "small people have the right to hire, fire and borrow money and, if necessary, go broke. There is an enormous wealth of new jobs."

In Europe, the opposite was the case. Small people in the EEC found difficulty in hiring staff and borrowing money.

Mr Peter Sutherland, European Commissioner for competition, told the inquiry that competition policy maintained and created efficiency.

"You do not create efficiency by demanding a market,"



Lord Young: deregulation crucial in tackling unemployment

Lloyds ponders a new Standard bid

By Joe Joseph

Lloyds Bank is keeping an open mind on whether to dust down its failed £1.3 billion bid for Standard Chartered Bank, which slipped out of its grasp a year ago after several large Far Eastern players put their weight behind Standard in the final hours of the battle.

Under the City's takeover rules, Lloyds was handcuffed for a year from relaunching its bid. That anniversary went by at the weekend.

Sir Peter Graham, Standard's chairman, has been watching the date creep up in his diary. He fears the worst and hopes for the best.

The City also has not ruled out a fresh attack. Lloyds is still keen to boost its profile in the Far East and the Pacific, Standard's backyard.

It has a platform from which to build a new attack, having kept a 4.7 per cent stake in Standard. But battle is

unlikely to commence as early as this morning.

Both banks have a lot on their minds. Most immediately they must decide by how much to lift bid debt provisions for Third World loans, after similar moves by British and US rivals.

Meanwhile, the Bank of England is still investigating — at Standard's request — allegations that Standard lent money to buyers of its shares as part of its effort to scotch the Lloyds bid.

Lloyds is unlikely to have the appetite for a fight. But a friendly merger would need the backing of those who rescued Standard last year.

Sir YK Pao, the Hong Kong financier, Mr Robert Holmes & Court, the Australian entrepreneur, and Tan Sri Khoo Teck Puat, the Malaysian businessman, now hold 37 per cent of Standard.

Paribas launches HK\$1.5bn bond

From Stephen Leather, Hong Kong

Banque Paribas, the French investment bank, has launched a HK\$1.5 billion (£119 million) bond issue which is linked to the roller-coaster performance of the Hong Kong stock market.

The price of the bonds will fluctuate according to local interest rates and the performance of the Hang Seng Index.

The bank plans to sell the bonds to Hong Kong investors who are worried about the 1997 deadline when the Crown Colony is handed back to China.

Mr Joseph Yu, general manager of Paribas Asia, said the bonds will allow an investor to profit from a downturn in the colony's volatile stock market, which is particularly susceptible to unfavourable news from China.

It will also allow them to sell short the Hong Kong stock

Profit rise forecast by Molins

By Joe Joseph

Molins, the specialist machinery group, yesterday stiffened its rejection of the £82.2 million takeover bid by Mr Ron Brierly's Tozer Kemsley & Millbourn with a forecast for 1987 profits of at least £10 million, £1 million more than last year.

Publishing its formal defence against last month's hostile approach from Mr Brierly, the New Zealand industrialist, Molins said the bid made neither industrial nor commercial sense.

Mr Christopher Ross, the Molins chief executive, rebutted Tozer's charges that Molins had a stagnant trading record. He said it would be easy to make the company's results look more glamorous by cutting research and development spending, currently running at about £8 million a year.

But he said that would undermine the success that has pushed Molins' products into more than 100 countries. More than 90 per cent of production was exported.

In a letter to shareholders urging them to reject the bid, Dr Adolf Frankel, the Molins chairman, said: "The advances that Molins has achieved over the last three years — new product developments, successful rationalization and further reduction in borrowings — ensure that it has a strong future as an independent company."

COMMENT Kenneth Fiehl

Holmes à Court the catalyst for Sears

Sears is one of the last great retailing opportunities in the high street. The empire that the late Sir Charles Clow built — and Leonard Sainer faithfully governed after his death — covers Selfridges, the Lewis's department stores, British Shoe Corporation (from Lilley & Skinner to Freeman Hardy & Willis via Dolcis, True Form and Manfield), Garrard, Mappin & Webb, Shaw & Kilburn, William Hill and Olympus.

The logic that holds these businesses together is wearing thin. Major changes are inevitable: the only question is whether they will be carried through by the present management, itself in a process of change with Michael Pickard now deputy to Geoffrey Maitland-Smith, or by others through the medium of a takeover.

Two months ago, we said of Sears, then priced at 154.5p: "Buy. On a year's view, present price levels should prove cheap." Yesterday, the share price was 181p and the investment message still stands. Not only is the giant about to stir itself, fired by outside pressures and new zeal within (its four trading planks are in place); there is, in addition, the Robert Holmes & Court factor. His intervention is always good for a few pence rise, but more than that, his interest is likely to be a catalyst: it will concentrate the minds of both Sears and the predators circling overhead.

Mr Holmes & Court is first and foremost a financier with a shrewd eye for potentially rewarding stock market situations. Although he does run companies in this country as well as Australia he is not a man for the hard grind of industrial management. He looks an unlikely bidder for Sears but his confirmed 5.3 per cent stake in the company, acquired through Bell Group International, puts Sears firmly in play.

The current market capitalization is £2.71 billion, a figure that restricts the circle of prospective bidders, but certainly does not exclude an American or two. The surdies made by some of the major US retailers are impressive and some are known to have international ambitions.

In any event, Sears, with its clutch of famous names, looks on course for pretax profit growth from £218.7 million to £256 million this year with a further rise in the dividend. In its own right, Sears itself may not be far away from making acquisitions. The group ended the January, 1987 financial year with cash balances of £135 million, complemented since then by April's sale of the motor interests for £86 million. It will be keen to push forward where it can along the retailing front. Sears was interested in Combined English Stores, so another, more certain deal, may not be long in coming.

But having been a slow performer relative to the market, Sears can no

longer afford either tinkering or the sort of indecisiveness it has too often shown in recent years. And if it finally goes through the mangle, will that other great empire — Sir Isaac Wolfson's creation, Great Universal Stores — be far behind? In contrast with Sears, GUS has been a consistent high performer and change will come from strength and Lord Wolfson's evolving preferences; but it will come. It has an historical inevitability that will appeal to his Lordship, Leonard.

Cash is preferred

It is common knowledge, at least in the City, in the entrepreneurial business class and among readers of the financial sections of serious newspapers that the tempting time to make takeover bids is when the value of the acquisitive company's shares is high and those of the intended victim low. The reasons why the victim's stock exchange paper is depressed, or "undervalued", can be many and varied and on the whole they are well understood. Why the paper of predators is high, or "overvalued", is a more intriguing question to which the coming fashion for breast-baring by distinguished chartered accountants may provide some answers.

Be that as it may, there would appear to be a link between "the mispricing of securities by the market" in the period leading up to a successful takeover bid, and the subsequent disappointing performance of the predator's shares. Thus opined yesterday Professor Colin Mayer, a Centre for Economic Research Policy Research fellow. He found from an analysis of 2,500 acquisitions in the United States and the United Kingdom in the period 1955-85 that in the United Kingdom during the two years after a takeover for shares, the price fell 18 per cent more than the market. In his view this outcome is the result of the market's making a true assessment where previously the market had simply been over-impressed and got it wrong.

That does not take us very far, except perhaps to fuel the argument in industry that a lot of worthy companies have fallen victims to wicked predators and their devious financial ways. On former ground Professor Mayer, provided he has done his arithmetic correctly, demonstrates that cash offers are better for shareholders in bid-for companies.

He has also documented changes in financing fashions. In the US until 1965 an exchange of shares was overwhelmingly the most common method of acquiring companies. Twenty years later nearly 70 per cent of bids were for cash. In the United Kingdom the proportion of bids for cash has fallen since 1975. The preferred method, by a long chalk, has become the share exchange coupled with a cash alternative.

Trade mission for Argentina

By Colin Narborough

The first British trade mission to visit Argentina since the Falklands War is due to arrive in Buenos Aires tomorrow to assess the scope for restoring trade if and when the Argentines ease their sanctions against Britain.

The delegation, led by Mr Paul Eadie, a director of Eadie Brothers, a Manchester textiles company, will be treading a difficult path, given Argentina's rather unpropitious response to any overtures from Britain seeking a return to normal ties.

Diplomatic relations between the two countries have been cut since 1982 and there is little sign of any early resumption of normal links. Bi-lateral talks are, however, in progress on rescheduling Argentina's foreign debts within the framework of a multi-lateral agreement by creditor nations.

Argentina is allowed to export to Britain, but has imposed restrictions to prevent British goods entering.

In spite of the sanctions, about £4.9 million worth of British goods are recorded as

being exported to Argentina in the first four months of this year, and British trade officials believe considerably more is entering via third countries.

Britain's principal exports to Argentina have been road vehicles and other transport equipment, but whisky tops the statistics this year.

In the other direction, Argentina ships mainly meat and meat products, reaching a value of £16.8 million in the first four months.

It is this imbalance which is worrying Britain. Before the

Falklands War in 1982, trade was balanced.

The trade mission, which comprises 16 members of an official 40-member trade mission that has just visited Paraguay, Uruguay and Chile, will be the guests of the British Chamber of Commerce in Buenos Aires.

British exports to Latin America have recovered to the level seen before the region's debt crisis in the early 1980s. Last year, British exports to the region were £1.1 billion, while imports were slightly higher at £1.2 billion.

A mature taster of Bell's

The knowing winks being exchanged in City watering holes on the taken-as-read suggestion that Brian Evans' £128,000 purchase of Bell's shares four days before the Guinness bid approach was probably his first major share deal — and that it is likely as not to involve his entire life savings — I can reveal, based on erroneous information, Evans, aged 43, whose brother Philip was one of the Morgan Grenfell team that advised Guinness on the Bell's bid, is apparently fully au fait with the workings of the City and has managed his own substantial share portfolio for 20 years. His first serious job after leaving Charterhouse School — where he was a contemporary of Peter de Savary — was as a stockbroker with Buckmaster & Moore in the late 1960s, and he made a sizeable sum — the foundation of his present fortune — in Western Mining, which made millions for small investors when its shares multiplied in value several times after a lucrative nickel strike in Kambalda, South Africa. "£100,000 would not have been a lot of money to him, he regularly dealt in sums of that size," one old friend tells me. Driven by tax considerations, Evans left the City to work in South Africa where he ran a restaurant and married — and later divorced — a model. One of five sons, Evans' father was a surgeon and ran the Queen Elizabeth Foundation for the Disabled in Ham-

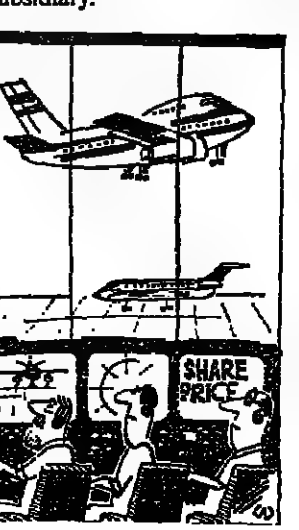
THE TIMES CITY DIARY

A chukka for Woolies

The Harrods Polo Cup maybe — but the Woolworth Polo Trophy? Could it be that good old Woolies is planning to go up-market after all? The company sponsored its first polo match at Smith's Lawn, Windsor, on Sunday, inviting 150 or so customers and other guests to a splendid marquee reception with the Duke and Duchess of York — as well as,

unexpectedly, Queen Noor of Jordan — as guests of honour. A good time was had by all and a cheque for £25,000 was handed over to the St John Ambulance Brigade Centenary Appeal by chief executive Geoff Mulcahy in the process — but how many of Woolies customers identify with this traditional sport of princes and kings, I wonder?

man, Cave's appointment will, I hear, herald a period of rapid expansion for Reading-based Sinton, mostly by acquisition — he was responsible for the restructuring of Control Data in the UK and, prior to that, the dramatic transformation from losses to profit of its South African subsidiary.



Out of Control

Expect news later this week that Terry Cave, aged 44, managing director of the UK offshoot of the giant US corporation Control Data, is to become the new chief executive of fully-listed computer peripheral specialist, Sinton. Its present chief executive, Tom Dabell — 65 later this year — will, in turn, become non-executive chair-

Worldwide sell-off

Which countries are most interested in following Britain's lead over privatization? To find the answer one could do worse than look through the list of delegates at the conference on privatization held under the auspices of the Adam Smith Institute last week. In addition to a group of cabinet ministers from Egypt, there were representatives from Jamaica, Guatemala, Sri Lanka, Grenada, Jordan, Nigeria, Kenya, France, West Germany, Austria, Spain, Italy, USA, South Africa, Norway, Turkey, Holland, Oman, South Korea, Canada, Brazil, Sao Tome, Gambia and New Zealand. According to Gerry Grimstone of Schroders, the merchant bank, the appeal of privatization lies partly in being able to satisfy so many objectives at once. Not only can one hope to run a country's large industries more efficiently, he explains, but one can raise funds for the government and, at the same time, develop a country's capital markets. Most important of all — although he unaccountably omitted this point — one creates a large group of shareholders likely to support the government.

Quote of the week: Robert Fomon, aged 62, just departed as chairman of US giant E F Hutton, talking to *Fortune* magazine about his \$4 million severance pay. "£612,000 annual pension and \$500,000 a year consultancy contract for up to seven years, says, 'I do not think it's too much money.'"

Carol Leonard

"Unless the business community puts its own house in order there is scant possibility that the free enterprise system will survive."

G. W. H. Relly

Abridgement of the annual statement by Mr G. W. H. Relly, Chairman of Anglo American Corporation of South Africa Limited.

Equity-accounted earnings of the Corporation for the year to March 31 1987 increased by 26 per cent to a record R1 501 million, or 887 cents a share, and attributable earnings, excluding retained earnings of associates, increased by 28 per cent to R1 029 million, or 450 cents a share, which was also a record. Higher dividends received from the gold, diamond, industrial and platinum companies controlled substantially to that improvement — indeed our export-oriented interests generally achieved excellent results with the exception of coal, where earnings suffered from the continuing deterioration in the international market for steam coal. The Corporation paid a total dividend of 225 cents a share, an improvement of 25 per cent on the previous year.

A common future

If South Africa is to be a prosperous and peaceful place in the 1990s, in other words a substantially non-racial society, respectful of individual freedoms, with a basically free enterprise economy, we have to find a way of translating into practical form the principles to which the State President, with wide support, has subscribed: an undivided South Africa, one citizenship, equality before the law, equality of opportunity, and full participation by all the people in negotiated democratic institutions. His appeal to representatives of all groups to join him in talks and negotiations "about our common future" must therefore be taken seriously, not least because it was followed by the initiation of discussions which apparently are intended to that improvement — indeed our export-oriented interests generally achieved excellent results with the exception of coal, where earnings suffered from the continuing deterioration in the international market for steam coal. The Corporation paid a total dividend of 225 cents a share, an improvement of 25 per cent on the previous year.

In the circumstances the imposition of the State of Emergency last year and its recent renewal, though regrettable, were necessary to contain the widening cycle of senseless violence. It would be foolish to pretend that communities exposed to violence benefit in terms of the security of daily living, or to deny that many South Africans prefer a state of affairs in which their attention is not drawn constantly to the realities of the nation's problems. That is the difficulty with states of emergency and accompanying media censorship: they represent a rational decision by government not to allow society to deteriorate into chaos, but at the same time they create an artificial environment which fosters illusion and complacency. In addition, the stand-off arguments develop: some believe that it is impossible for government to make proper strides in negotiation whilst the country is in a state of significant unrest, while others take the view that it is impossible for progress to be made as long as the emergency regulations exist. These dilemmas bear so directly upon our political prospects that full consideration ought to be given now to ways in which the regulations could be further amended so as to re-establish the legal rights of individuals and Press freedoms as soon as possible.

Political reform in South Africa

Reform, the government has commented, is an evolutionary process which cannot take place overnight, and up to a point no one would quarrel with that. But it is not a truism that should now be used, implicitly at any rate, to justify the retention of one of the last great pillars of apartheid, the Group Areas Act, which directly and indirectly denies people of colour full access to, and the benefits of participation in, the free enterprise system, with results that are also detrimental to economic growth — to say nothing of the effect on foreign perceptions of the government's commitments to reform. The Act effectively is a major constraint on the progress of urbanisation, which experience the world over shows is necessary to the industrialisation process, to the maximisation of employment opportunities through the informal economy, to a broadening of the tax base, and a reduction of the birth rate to levels which do not condemn succeeding generations to starvation and chaos.

Indeed the fate of the Group Areas Act may have a symbolic significance, beyond its immediate practical importance, in showing whether the government is prepared

to wipe the slate clean of apartheid, or whether South Africa faces another period of political inertia before the elections for the tri-cameral parliament fall due in 1989. Yet without further reform it is difficult, if not impossible, to see how "talks about talks" on the central issues before us can move toward the substantive stage.

Reform in our business

In the Anglo American Group we have been giving much thought recently to ways in which we can not only make further progress toward the goal of equal opportunity, but adapt ourselves to the needs and aspirations of the new South African society that is in the making. Unless the business community puts its own house in order there is scant possibility that the free enterprise system will survive. For businessmen to work to that end should not be seen in terms of cosy white self-interest. Those who have the future of the country at heart must strive to ensure the survival of a system which, notwithstanding its shortcomings, has the capacity to generate wealth more effectively than any other. The people who look forward to its outright replacement by a market state simply have not grasped — or do not wish to grasp — the enormity of the task that faces South Africa in feeding, clothing, housing and educating its burgeoning population.

In the wider context of the modernisation of South African society I am pleased to report that the gold mines we administer have been able to take a significant step toward the erosion of the migrant labour system. Last year, following the greater readiness of the authorities to proclaim land adjacent to mining areas for black residential development, the mines substantially broadened the scope of their home ownership schemes so that South African migrant workers at virtually all levels could acquire or build their own houses, should they want to live with their families as unskilled employees. The scheme has evolved considerable response.

Participation scheme

The development of our human resources presents us with many challenges, but we believe we have reached the stage where it is right to consolidate and extend our efforts. For some years now we have operated share participation schemes for senior management, which have worked well in drawing management and shareholders together in common purpose, and our desire to implement this policy on a wider scale has been encouraged by the developing practice for workers in Europe, the United States and Japan to hold equity in the enterprises in which they work. The merits of this in mature economic societies are evident.

In South Africa, where the wealth-creating processes of the First world must arrive at a durable synthesis with the needs and aspirations of the Third, there is a strong case for believing that the stake held in the country through growing home ownership can well be matched by workers holding a direct stake also in the business in which they are employed. This view is surely consistent with the world trend away from centralist socialism on the one hand and rigorous capitalism on the other, to something in-between, founded not on ideology but on pragmatism, deriving its strength and support from the fact that it is seen to work.

I am pleased to say that the Board has encouraged this line of thinking, and in due course we will place before members a shareholding scheme in which employees can participate on a wide, if necessarily modest, basis.



Anglo American Corporation of South Africa Limited

Incorporated in the Republic of South Africa
Registration no. 01-05909-02

Head Office
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Johannesburg
Republic of South Africa

London Office
10 Holborn Viaduct
London EC1A 1JL
England

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The image shows a document page that is severely degraded. A vertical line is visible on the left side, and a horizontal line is visible near the top. The main body of the page contains faint, illegible text and markings. There is a large, dark, irregular shape on the right side of the page, which could be a stamp or a large mark. The overall quality is very poor, with significant noise and artifacts throughout.

Portfolio
—Gold—

From your portfolio and check your own share price movements on this page only. Add them up to give you your own total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total prize money stated. If you are a winner, follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or Loss
1	Ward Hodge	Building/Roads	
2	Flintshire King	Property	
3	Wace	Food/Pharm/Adv	
4	Healwood Foods	Food	
5	Cont Stationery	Industrials A-D	
6	Marshall (Hull)	Building/Roads	
7	AGB Research	Industrials A-D	
8	Leigh	Chemicals/Pharm	
9	Ford Motor	Motors/Aircraft	
10	Bartlam	Industrials A-D	
11	Norton Optics	Paper/Print/Adv	
12	Stead & Stephens	Property	
13	Dares	Property	
14	Reins-Anderson	Industrials A-D	
15	Cowan D. Groot	Industrials A-D	
16	Bulley (CHI)	Industrials A-D	
17	Harris (Philip)	Industrials E-K	
18	Waterside	Property	
19	Grimech	Food	
20	Mounleigh	Property	
21	Howard Shaw	Building/Roads	
22	Town Centre	Property	
23	Lead Sec (an)	Industrials A-D	
24	Dynco (LBY)	Industrials A-D	
25	Barbour Index	Newspapers/Pub	
26	Scars (an)	Drugs/Stores	
27	Scapa	Industrials S-Z	
28	Bradford	Property	
29	Tunstall	Electricals	
30	P-E International	Electricals	
31	Unilever (an)	Industrials S-Z	
32	Dr. B. & E. App	Industrials A-D	
33	Spina-Servo	Industrials S-Z	
34	Hanson (an)	Industrials E-K	
35	Whitman Rowe	Industrials S-Z	
36	Ward	Chemicals/Pharm	
37	Randall Group	Drugs/Stores	
38	Arndell	Building/Roads	
39	Brammer	Industrials A-D	
40	Bridgend Gp	Industrials A-D	
41	Johnson	Industrials E-K	
42	Hopkinson	Industrials E-K	
43	Taylor Woodrow	Building/Roads	
44	Beco	Industrials E-K	

Please take into account any minus signs

Weekly Dividend
Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	TOTAL

BRITISH FUNDS

1987
High Low Company Price Div Yield % P/E

1987	High	Low	Company	Price	Div	Yield %	P/E
100	100	100	100	100	100	100	100
101	101	101	101	101	101	101	101
102	102	102	102	102	102	102	102
103	103	103	103	103	103	103	103
104	104	104	104	104	104	104	104
105	105	105	105	105	105	105	105
106	106	106	106	106	106	106	106
107	107	107	107	107	107	107	107
108	108	108	108	108	108	108	108
109	109	109	109	109	109	109	109
110	110	110	110	110	110	110	110
111	111	111	111	111	111	111	111
112	112	112	112	112	112	112	112
113	113	113	113	113	113	113	113
114	114	114	114	114	114	114	114
115	115	115	115	115	115	115	115
116	116	116	116	116	116	116	116
117	117	117	117	117	117	117	117
118	118	118	118	118	118	118	118
119	119	119	119	119	119	119	119
120	120	120	120	120	120	120	120

FIVE TO FIFTEEN YEARS

1987	High	Low	Company	Price	Div	Yield %	P/E
100	100	100	100	100	100	100	100
101	101	101	101	101	101	101	101
102	102	102	102	102	102	102	102
103	103	103	103	103	103	103	103
104	104	104	104	104	104	104	104
105	105	105	105	105	105	105	105
106	106	106	106	106	106	106	106
107	107	107	107	107	107	107	107
108	108	108	108	108	108	108	108
109	109	109	109	109	109	109	109
110	110	110	110	110	110	110	110
111	111	111	111	111	111	111	111
112	112	112	112	112	112	112	112
113	113	113	113	113	113	113	113
114	114	114	114	114	114	114	114
115	115	115	115	115	115	115	115
116	116	116	116	116	116	116	116
117	117	117	117	117	117	117	117
118	118	118	118	118	118	118	118
119	119	119	119	119	119	119	119
120	120	120	120	120	120	120	120

OVER FIFTEEN YEARS

1987	High	Low	Company	Price	Div	Yield %	P/E
100	100	100	100	100	100	100	100
101	101	101	101	101	101	101	101
102	102	102	102	102	102	102	102
103	103	103	103	103	103	103	103
104	104	104	104	104	104	104	104
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112	112	112	112	112	112	112	112
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114	114	114	114	114	114	114	114
115	115	115	115	115	115	115	115
116	116	116	116	116	116	116	116
117	117	117	117	117	117	117	117
118	118	118	118	118	118	118	118
119	119	119	119	119	119	119	119
120	120	120	120	120	120	120	120

UNDATED

1987	High	Low	Company	Price	Div	Yield %	P/E
100	100	100	100	100	100	100	100
101	101	101	101	101	101	101	101
102	102	102	102	102	102	102	102
103	103	103	103	103	103	103	103
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115	115	115	115	115	115	115	115
116	116	116	116	116	116	116	116
117	117	117	117	117	117	117	117
118	118	118	118	118	118	118	118
119	119	119	119	119	119	119	119
120	120	120	120	120	120	120	120

INDEX-LINKED

1987	High	Low	Company	Price	Div	Yield %	P/E
100	100	100	100	100	100	100	100
101	101	101	101	101	101	101	101
102	102	102	102	102	102	102	102
103	103	103	103	103	103	103	103
104	104	104	104	104	104	104	104
105	105	105	105	105	105	105	105
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110	110	110	110	110	110	110	110
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112	112	112	112	112	112	112	112
113	113	113	113	113	113	113	113
114	114	114	114	114	114	114	114
115	115	115	115	115	115	115	115
116	116	116	116	116	116	116	116
117	117	117	117	117	117	117	117
118	118	118	118	118	118	118	118
119	119	119	119	119	119	119	119
120	120	120	120	120	120	120	120

BANKS DISCOUNT HP

1987	High	Low	Company	Price	Div	Yield %	P/E
100	100	100	100	100	100	100	100
101	101	101	101	101	101	101	101
102	102	102	102	102	102	102	102
103	103	103	103	103	103	103	103
104	104	104	104	104	104	104	104
105	105	105	105	105	105	105	105
106	106	106	106	106	106	106	106
107	107	107	107	107	107	107	107
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109	109	109	109	109	109	109	109
110	110	110	110	110	110	110	110
111	111	111	111	111	111	111	111
112	112	112	112	112	112	112	112
113	113	113	113	113	113	113	113
114	114	114	114	114	114	114	114
115	115	115	115	115	115	115	115
116	116	116	116	116	116	116	116
117	117	117	117	117	117	117	117
118	118	118	118	118	118	118	118
119	119	119	119	119	119	119	119
120	120	120	120	120	120	120	120

STOCK EXCHANGE PRICES

Firm start to account

ACCOUNT DAYS: Dealings began yesterday. Dealings end July 24. Contango day July 27. Settlement day August 3.
Forward bargains are permitted on two previous business days.

Prices are recorded at 5pm. Changes are calculated on the previous day's close and may differ from changes calculated by comparing 5pm prices, published the previous day. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (an) denotes Alpha Stocks. (VOLUMES PAGE 28)

1987				Price		Gross	Yld	P/E
High	Low	Company		bid	offer	Change	%	
100	526	Hot West Ind		728	735	++	20.1	38
100	123	General		165	165		3.8	48
100	278	Overseas		470	470	++	22.0	54
100	278	Overseas		470	470	++	22.0	54
216	452	Comcast		115	115		4.2	48
216	452	Comcast		115	115		4.2	48
216	452	Comcast		115	115		4.2	48
216	452	Comcast		115	115		4.2	48
102	725	TSB Ind Corp		90	90		4.5	78
102	725	TSB Ind Corp		90	90		4.5	78
102	725	TSB Ind Corp		90	90		4.5	78
102	725	TSB Ind Corp		90	90		4.5	78
102	725	TSB Ind Corp		90	90		4.5	78
102	725	TSB Ind Corp		90	90		4.5	78
102	725	TSB Ind Corp		90	90		4.5	78
102	725	TSB Ind Corp		90	90		4.5	78
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ALPHA STOCKS

Company	Volume '000	Company	Volume '000	Company	Volume '000
Allied-Lyons	424	English China	952	Rank Hovis	1,300
Amstrad	2,500	Flora	1,300	Redland	436
Argyll	991	Gen Accident	282	Reckitt Colman	73
ASDA-MFI	10,000	GEC	11,000	Reed Int	1,000
Asa Br Foods	470	Globe IT	382	Reid	394
BET	1,400	Globe IT	382	Reid Group	394
BTR	1,400	Globe IT	382	Reid Group	394
BAT	2,500	Globe IT	382	Reid Group	394
Barclays	603	Globe IT	382	Reid Group	394
Bell	286	Globe IT	382	Reid Group	394
Beecham	1,300	Globe IT	382	Reid Group	394
Blue Circle	2,100	Globe IT	382	Reid Group	394
BOC	412	Globe IT	382	Reid Group	394
Blooms	5,000	Globe IT	382	Reid Group	394
BPL Ind	407	Globe IT	382	Reid Group	394
BPC	4,100	Globe IT	382	Reid Group	394
Br Aerospace	757	Globe IT	382	Reid Group	394
Br Airways	13,000	Globe IT	382	Reid Group	394
Br Comm	490	Globe IT	382	Reid Group	394
Br Gas	19,000	Globe IT	382	Reid Group	394
Br Petroleum	8,200	Globe IT	382	Reid Group	394
BT Telecom	5,200	Globe IT	382	Reid Group	394
BTel	2,700	Globe IT	382	Reid Group	394
Burnd	476	Globe IT	382	Reid Group	394
Burton	1,200	Globe IT	382	Reid Group	394
Cable & Wireless	2,700	Globe IT	382	Reid Group	394
Cadbury Schwepp	1,300	Globe IT	382	Reid Group	394
Coats Vyleta	1,400	Globe IT	382	Reid Group	394
Com Union	1,300	Globe IT	382	Reid Group	394
Corn Golethals	1,200	Globe IT	382	Reid Group	394
Cookson Grp	100	Globe IT	382	Reid Group	394
Courts	225	Globe IT	382	Reid Group	394
Dea Corp	1,700	Globe IT	382	Reid Group	394
Dixons Grp	4,700	Globe IT	382	Reid Group	394

Stock prices on page 27

LONDON FINANCIAL FUTURES

Three Month Sterling	Open	High	Low	Close	Est Vol
Sep 87	90.77	90.80	90.74	90.80	2,022
Dec 87	90.77	90.81	90.75	90.81	4,046
Mar 88	90.77	90.78	90.71	90.77	219
Jun 88	90.77	90.78	90.71	90.77	0
Sep 88	90.77	90.78	90.71	90.77	0
Dec 88	90.77	90.78	90.71	90.77	0
Mar 89	90.77	90.78	90.71	90.77	0
Jun 89	90.77	90.78	90.71	90.77	0
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Edited by
Matthew May

COMPUTER HORIZONS/1

Anything IBM do, we can do too, say PC-makers

The leading manufacturer of IBM-compatible PCs, Compaq, organized a joint meeting last week with big American software firms to try to counter what it described as "a growing misperception" that the next generation of personal-computer software will operate only on IBM's new Personal System 2 computers.

Microsoft will produce the new operating system for PS/2. The Seattle-based software house says the system will run just as well on compatible hardware - from the likes of Compaq, Olivetti and Apricot - as it will on the new IBM machines. So, by extension, any new software written for these new IBM machines should easily run on the



Microsoft's Gates, above, and Compaq's Canion: counter-balance

appears that many of the crucial corporate buyers of PCs are unclear about just where the future of PC standards lies. And the maxim - if in doubt, buy IBM - still applies to large companies.

That is why Compaq felt it necessary to gather Microsoft's Bill Gates, Lotus's president, Jim Manzi, Ashton-Tate's chairman, Ed Esber, and other software industry luminaries at last week's press conference in New York to combat customers' growing interest in IBM's new line.

The software houses also have a considerable stake in clearing up the confusion about OS/2 so they can produce one version of their new products to run on all PCs that use OS/2.

If the software-buying community thought that they needed to prepare one version for their Personal Systems/2 machines and another for existing PCs and ATs, they might not be so keen on the new software.

Thomas Rooney, an analyst with Donaldson, Lufkin & Jenrette, said: "In the last two months IBM has done a great selling job. It is convincing corporate America that it should look at its new offerings. But the bottom line is not whether or not the clones can run this new operating system - we know that all along. It is whether the clones can match what IBM plans to do with OS-2."

IBM still has a sting in its tail, though, as it is preparing a proprietary version of the operating system, called OS-2 Extended Version, to link PCs directly to bigger IBM systems. Because OS-2 extended version will include proprietary data-base and communications software, it could be extremely difficult to copy.



Rod Canion, president of Compaq

THE WEEK

From Geoff Wheelwright in New York

existing base of personal computers that copy the IBM AT computer design or offer their own compatible design based around the Intel 80386 processor.

Microsoft's president and founder, Bill Gates, said: "Over time, it's clear that office computing will be based on OS/2. It will be an industry standard and not something proprietary to any hardware."

The theme was - not surprisingly - reiterated by Compaq's president, Rod Canion. "There has been a nagging misperception about OS/2," he said. "Many people still think it's just an IBM operating system that either requires PS/2 or works better on PS/2."

Though this may sound like a tech-

nocrats argument, the idea that OS/2 is intended as a general operating system for all PCs based on the 80286 and 80386 processors is crucial for companies such as Compaq, which is to make the new operating system available for its computers next year.

It may all sound like a rear-guard action against IBM's PS/2 range, but it

Sinclair produces a little surprise

By Matthew May

A product that arrives three months later than promised, costs nearly £60 more than originally announced and has the chequered career of Sir Clive Sinclair behind it might not sound like it has a lot going for it.

But first impressions of the Z88 - a portable computer little more than the size and weight of an A4 file - indicate that Britain's best-known inventor might have come up with a winner.

The new price is £287 for the basic model because its cost is "yen-dependent", says Sir Clive ingeniously. Despite this, its closest competitors would still cost another £200 or so.

It has an eight-line LCD screen with legibility up to the standard of other portables using the latest gimmick of super-twist technology, although it is still considerably weaker than conventional screens on desktop PCs.

It also includes a good range of built-in software including word processor, spreadsheet and diary. Perhaps if the manufacturers, Cambridge Computer, could give it the right brand image it could

even become the electronic Filofax of the switched-on yuppie.

The keyboard - often a bone of contention on Sir Clive's previous products - works adequately and is blissfully quiet.

While it might not suit a copy typist it can handle a reasonable typing speed though there is the nagging problem of a character such as the £ sign not being where it might be expected.

A 200-page manual gives some idea of the powerful and wide-ranging software and also the need for several day's study to get the hang of the machine.

For the foreseeable future, though, the programs that come with the computer are it. The Z88 does not use disc drives and is not compatible with anything else around so any further programs will have to be specially developed. A floppy disc and cable are to be provided so that data

can be transferred to and from IBM-compatible PCs, although it sounds fiddly.

Those who do not have a PC already will have to invest in a printer and for all but the most frivolous use an extra memory pack will be needed, at between £15 and £30 because only about eight pages of text can be stored in the basic memory provided.

Cambridge Computer hopes to catch up with existing orders by the end of this month. It predicts that the Z88 should be in Dixons and Comet stores during next month.

Assuming that earlier production problems have now been ironed out, Sir Clive's pricing means his problem is not so much competition from other manufacturers but whether there is a potentially big enough market for cheap laptop computers. So far it has stubbornly refused to take off as predicted.

Prospective buyers should perhaps beware of too many glowing reviews of the concept - journalists are after all one of the few groups that can actually find these things useful for their work.

Manufacturers are hoping that eventually laptop computers will emulate portable television sets as something not just to be used outside the home or office but will be seen as attractive by being easily stored or moved from room to room.

Unlike portable TVs, however, which have all the functions of larger ones, cheap portable computers still make considerable sacrifices from desktop models to be small and light.

Sir

...we can makers

...the first experimental computer chips will be available in five to 10 years.

Until recently America's only serious competitor in the field was Japan, but because of the huge commercial potential of this film, other countries, including Britain, France and West Germany, have entered the fray.

Conventional computer chips process information by alternately allowing, then blocking, the flow of electronic impulses carried on wires and switches imbedded in the silicon. The faster the electronic stream is switched off and on, the more information that can be processed and the more powerful the silicon chip.

New look at an old system on film

FILM
By Keith Scheider

Working in a dust-free clean room at Case Western Reserve University in Cleveland, Dr Scott Rickert dips a sterile glass plate into a tub of water. Across the surface of the water, like soap spread across a pool, is a thin membrane one molecule in thickness that adheres to the plate's surface.

Although the ultra-thin films are being created by a decades-old technology, they are being viewed by Dr Rickert and other chemical engineers in very new ways that promise important breakthroughs in computer and other technologies.

Above all, the thin film allows scientists to cram many more transistors, diodes and capacitors on to silicon wafers, a development that could make computers far more powerful and faster.

The films being created by Rickert and his team are made from organic, carbon-based molecules that contain metallic atoms. When the film dries, the metallic atoms line up in a precise geometric pattern that conducts electricity. The carbon acts as an insulator.

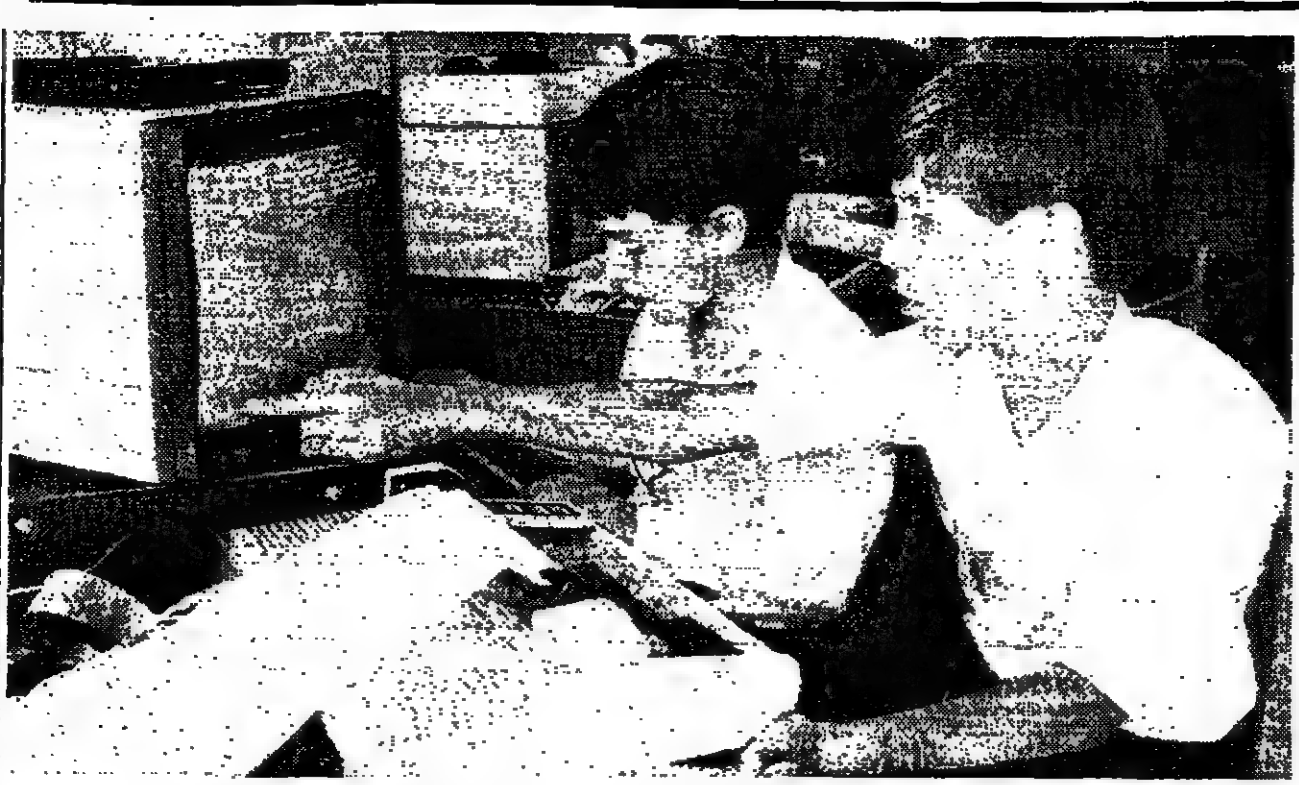
The one-molecule-thick films can process information thousands of times faster than conventional silicon chips because they create less resistance to the flow of electricity and because the circuits can be packed more closely together.

In all, the process is similar to the flow of electrical impulses in nerve tissue or the transport of electrons in photosynthesis, the basic life process in which carbon dioxide is converted into organic material.

As a result, some scientists predict that chips made from this film will have the day when computer operations will more closely mimic the biochemical processes of the brain.

"With this technology micro-electronics is merging with organic chemistry and biology," said Dr Rickert, a chemical engineer and one of America's top thin-film researchers. He predicted that the first experimental computer chips made solely from thin-film chips would be available in five to 10 years.

Conventional computer chips process information by alternately allowing, then blocking, the flow of electronic impulses carried on wires and switches imbedded in the silicon. The faster the electronic stream is switched off and on, the more information that can be processed and the more powerful the silicon chip.



On line, on Times: Spencer Collins and Roy Carnell in their school news room

School newspaper in a class of its own

Schoolchildren from the Courtward Primary School in Croydon, south London, joined nearly 100 other schools last Thursday to produce their own newspapers using the latest electronic systems to gather information and receive advice from a panel of newspaper people.

This provided up-to-the-minute domestic and foreign news input from schools in Australia, New Zealand and the US, along with the School of Journalism in Paris. The news was then

distributed electronically to the schools via The Times Network, which also runs an educational database system for schools. Each newspaper was transmitted back to TITNS, where executives gave advice on how the papers were developing. Prizes for the best papers in each of three age ranges will be awarded in September.

A quarter of small firms use Data Act

Only a quarter of Britain's small computer users have registered under the Data Protection Act, according to a survey by the Eric Howe, Data Protection Registrar, of 500 companies with fewer than 50 employees. He is particularly concerned that two-thirds of those questioned "believed firmly" that the Act did not apply to them. When asked about steps taken to comply with the Act fewer than half expected to train staff or make provisions for access to information by the public.

After November 11 individuals will be able to obtain a copy of any personal details about themselves held on computer, with certain exceptions. Only a quarter of the firms realized this, comes into force before the end of the year.

Inside job

The biggest threat to computer crime comes not from the popular image of a teenage hacker but is far more likely from employees who have regular access to the system as part of their work. Recognizing this, ICL is to start selling a high-security package with a mandatory operating system to control use and changes to any part of it.

Perhaps rather rashly, ICL claims the system "is proof against misuse, even by the authorized insider". It initially developed the package for defence and government establishments but is now aiming it at financial institutions and public companies.

Illegal exports

Norway is to amend its original code to impose tougher penalties on illegal exports of high technology. The move follows US retaliation against the sale of Norwegian computer software that allowed the Soviet Union to make quieter submarines.



'Spread-sheet, word-processing, database, electronic mail - you name it, I've messed it up'

COMPUTER BRIEFING

Norway's trade minister, Kurt McIsbakk, said last week that the Government is drafting legislation to increase the maximum penalty for illegal exports from six months to five years and to extend the statute of limitations from two to 10 years.

The action was being taken after the state-owned Kongsberg Vapenfabrik was found to have sold computer software which, together with Japanese-made machines from Toshiba, allowed the Soviet Navy to make submarine propellers that are nearly silent and more difficult to detect.

The US Senate has voted to ban imports by Kongsberg and Toshiba for from two to five years as punishment for the sale, which violated export restrictions adopted by CoCom, the Paris-based Coordinating Committee for Multilateral Export Controls.

Out of Africa

Only four of every 1,000 of the world's scientists and engineers live in Africa, according to a report published by the United Nations Educational, Scientific and Cultural Organization (UNESCO). The figures, based on data for 1980, show that more than 88 per cent of the world's 3.7 million scientists and engineers live in developed countries.

The regional disparity is even more evident in terms of numbers relative to overall populations. Though the Soviet Union has 5,100 scientists and engineers per million inhabitants, North America 2,600 per million and Europe 1,735 per million.

Africa has only 49 scientists and engineers per million inhabitants. Of the total research expenditure of \$207 billion dollars worldwide in 1980, only 0.3 per cent was spent in Africa, compared with 93.8 per cent in developed countries and 6.2 per cent for all developing countries.

Beautiful Betty

Beautiful Betty, Uppity Ursula and Dr Dennis will begin sharing quarters at a university in Missouri this summer. Those names are part of a campus-wide computer system, apparently the first of its type at a public academic institution. When the electronic campus project is completely installed, more than 1,500 computer terminals will be located in dormitory rooms, faculty offices and other buildings on campus, providing information to anyone on campus in a matter of minutes.

When the computer is accessed by telephone, a synthesized voice with a name such as Beautiful Betty or Perfect Paul answers with the needed information.

Among the computer's features are a word-processing system, a word checker, electronic mail, personal calculator, electronic spread sheet with graphic capabilities, retrieval capabilities, a calendar of events, student and faculty telephone directory, and information on class openings, scholarships, campus jobs and career guidance. Students will be able to access the library and there will be a text retrieval system.

VIP treatment

Visitors to last month's Electronic Publishing and Print Show, should have noticed VIP treatment at the Digital Equipment. VIP is DEC's latest acronym. Standing for VAX Integrated Publishing, it is the start of a push into electronic publishing with which the company hopes to get over 15 percent of a \$220 million UK market this year. Developed mainly for large organizations, VIP consists of several business publishing products which can be networked with office automation systems. The integration of a company's publishing and information distribution could cut annual publishing costs by up to 60 percent, suggest DEC, as well as improve efficiency.

A battle for control as real-time spreads its wings

JOBSCENE
By Eddie Coulter

"In more traditional areas of industry and manufacturing, there is increasing integration of plant and processing into levels of management information systems - all working in real-time."

Modern integrated steel works, for example, apply real-time computing from the actual raw processes all the way through to scheduling and forward planning of the plant into management decision-making systems based on immediate information. Computer integrated manufacturing works on the real-time

No longer the dominant province of the major computer suppliers or defence manufacturers, a battle is beginning for control of the real-time software systems and applications specialists. "Although everyone sights airline reservations as typical of commercial real-time computing," says Mike Plumb, a freelance systems developer and secretary of the club, "there is a lot of work to be done in the development of tailor-made, real-time systems for smaller companies to control events as they happen."

But while real-time computing is moving to larger systems, the bigger real-time users are also demanding more. And there aren't enough real-time specialists to go round.

"Communications, itself a real-time activity, is part of the reason," explains John Ritchie, director of CAP Industry.

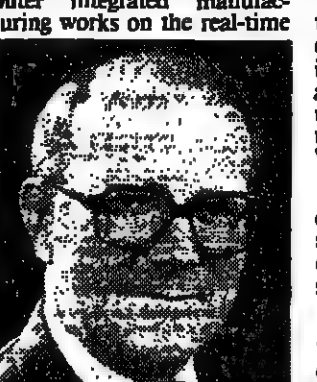
"In the commercial world there is a genuine need for real-time collection of data. For example, a car hire company renting vehicle with a cellular telephone installed must be able to bill the telephone calls immediately the car is returned, so we have developed a real-time system just for that."

JOBSCENE

By Eddie Coulter

"In more traditional areas of industry and manufacturing, there is increasing integration of plant and processing into levels of management information systems - all working in real-time."

Modern integrated steel works, for example, apply real-time computing from the actual raw processes all the way through to scheduling and forward planning of the plant into management decision-making systems based on immediate information. Computer integrated manufacturing works on the real-time



John Ritchie: 'Importance of programming'

principle, an expanding area," he emphasizes. Applications programmers who can understand the principle of real-time design and architecture, and the handling and routing of messages from a processor, are important, says John Ritchie.

He also feels that, as the previous military related language Coral found its way into industrial real-time systems, so will the new military standard, ADA.

As a programmer only works on a piece of a total

system, it may mean more productivity using ADA at that level. Conversely, due to real-time systems becoming more complex, the role of project management is getting tougher.

"Project managers need to understand not only the technical but the real-world environment," says Mr Ritchie. Project management skills are becoming complex, not just in the management of people, but in systems terms. Computer integrated manufacturing and other integrated systems are now involving tens of man-years of work and the management skill for that are in high demand," he said.

Traditional areas of real-time computing in defence, could soon start losing specialists according to Roger Wilkins, managing director of recruitment agency, Marshall-Wilkins.

"It is natural for the financial market to want real-time systems - dealing and foreign exchange desks, gilts and securities."

"In the defence markets, they see real-time software developers as traditional engineers and pay them as such. But a lot of the technical skills are the same, so that anyone working in defence real-time computing who has business experience, may be suitable for work in the financial markets."

According to Roger Wilkins, use of Coral, and "C" and Unix is growing, particularly on non-stop machines. "Good project managers with a level of achievement and four years of relevant experience are now commanding £35,000 plus a car and all the benefits," he said.

"In the space and defence sectors the equivalent project manager is earning £25,000."

Oh you are a super smart card

By John Newell

Electronic airline tickets, passports or bank passbooks are all possible future roles for a "super-smart" credit card developed by one of GEC's research and development teams.

Existing smart cards, with miniaturized printed circuits incorporated in them, have properties that go well beyond those of familiar credit cards. Smart cards have been developed for use in situations such as cashless shopping, with the amount spent at each visit to a supermarket being deducted electronically from the balance record on the card.

Until now, the development of the cards had been led by French and Japanese manufacturers. Now GEC Card Technology, at Chelmsford, Essex, has devised a card which, it says, has two big advantages over many already

on the market. When the new card is used to make a transaction, it does not need to make an electrical contact with the terminal either to receive power or to exchange data.

It picks up power and data through a coil of wire which acts as a receiver to which power and data are transmitted from a terminal up to 20 millimetres away.

The card also has a bigger memory, giving it a longer life and reducing the cost of use. As well as allowing the holder to obtain cash and buy goods, it can record all details of financial transactions and so could act as an electronic bank statement and pass book.

Another use may be as a social-services card, carrying national-insurance number, details of allowances and pension entitlements, confidential medical records, blood groups

and willingness or unwillingness to act as an organ donor. An essential part of a computer program or system could be carried actually in the card itself, so no one without the card could use the computer for secure programs.

GEC has also developed a more robust version for use in factory or outdoor conditions. It could program computer-controlled machine tools or record the progress of manufactured goods.

Further into the electronic future, the units which transfer data and power to and from the cards are small and cheap and so could be installed in the home for the payment of gas and electricity bills or for card payment for pay TV systems.

Super smart cards could even be eventually used as electronic passports inserted into a terminal at immigration control.

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Interested applicants should send resume with their background in MUMPS, applications to Paul Hufington, Quatrech Systems Ltd, C/O 3 Ashfield Court, Tadcaster Road, York, YO2 2DS.

Enter the young, bright sales force

RECRUITMENT

By Pat Sweet

This month 30 newly-fledged computer salesmen take up jobs with minicomputer specialist Data General, after the company's first European-wide sales training project.

As in so many other areas of the computer industry, there is currently an acute shortage of good sales people.

"We were keen to get off the musical chairs approach to the problem, where we were trading around the experienced sales force. We were all swapping the same pool of people and doing nothing to increase the size of the skills pool," Mike Harrison, British sales manager, explained.

"We wanted to inject some enthusiastic, bright people into the company who weren't hampered by preconceptions about the way the industry works and who could adapt to the changes going on at the moment and stimulate the environment."

Data General's attempt to sidestep the skills shortage is Team Europa, a graduate entry programme modelled on an approach the company has used successfully

in the US over the past five years.

Data General ran an advertising campaign all over Europe in mid-1986, looking for graduates with good degrees in either computer science or commercial subjects, plus one or two years business experience and a desire to move into sales.

"In Europe, because their systems of tertiary education are different and more people go to business schools, they took some people directly from university, whereas in Britain all our recruits had some commercial experience, although not necessarily in computers," Vance Kearney, the sales and marketing personnel manager, pointed out.

Advertising produced around 7,000 responses throughout Europe. The UK's 1,000 aspiring applicants were first vetted by a response handling agency who checked them against the basic criteria and whittled the numbers down to 150.

Eight were selected for training on

the basis of assessment centres. Candidates had to write an account of their life goals, take part in discussions and sell themselves at interviews to the Data General branch managers who would eventually be employing them.

"Basically we were looking for potential. Candidates had to have the maturity to sell high value capital goods to a board of directors," Mr Kearney said.

The eight included people with degrees in experimental physics, business studies and industrial relations. While some had previous experience of selling at the business equipment and micro end of the market, others had been analysts or sales support personnel.

Their nine-month training course was a mix of on the job training in the branch to which they had been assigned, where a "mentor" helped guide their progress, and formal classroom sessions at Data General centres in Slough, Paris and the US.

Trainees had to complete branch assignments, such as setting up seminars or conducting market research. The formal instruction was split into three modules, covering

business principles, product and market knowledge, and sales and marketing techniques.

Data General ran a second round of Team Europa recruiting earlier this year.

"We narrowed our criteria to concentrate on people with some experience and had two-tier screening on the phone lines in order to cut down the volume of applications. If candidates could convince the switchboard they matched the criteria, they were passed on to consultants and given a telephone interview on the basis of which they were classed yes, no or marginal for a full assessment," Mr Kearney explained.

Of the 10 candidates finally selected, two are women. It is still relatively rare to find many women in sales jobs.

"We were looking for women with a sharp sense of realism. These two candidates recognized some of the difficulties and advantages posed by women in sales, for example, the fact that they might initially have some credibility problems and they had in mind how to deal with the

stereotyping, which impressed me," Mr Kearney said.

The second Team Europa batch of 25 graduates around Europe will undertake the same sort of training preparation. In the UK, Data General aims to expand its sales force by 25 per cent a year, of whom about half will be trainees.

Within four or five years they can expect to be either very successful salesmen, with a flexible career still selling, or just moving over to marketing and managerial roles. In the computer industry, sales is the best training route to general management," Mr Kearney said.

Data General is currently planning to recruit a third Team Europa stream to begin training in October. Mr Harrison, who declares himself very pleased with the success of the initiative so far, would like to see other disciplines, particularly systems engineering, also involved.

"The fact it is European-wide, and they all go through as a group, is a broadening experience - it helps make them aware of more than just local issues," Mr Harrison added.

Confusion over price change in speedmail

Changes by British Telecom in the price of its electronic mail service Telecom Gold are causing confusion among companies which supply services based on the system. But they also look like giving a new service from Micronet a competitive edge in the battle for subscribers.

While charges for normal Telecom Gold accounts are to be reduced from August 1 the standard rate, dropping from 11p to 6.5p per minute, there is a new charge based on the amount of data transmitted. The most important change, however, is the introduction of a £5 monthly subscription fee for subscribers.

The new service is Interlink, which finally forges a link between Telecom Gold and Prestel and at the moment provides a cheap way for Micronet users to gain access to the advanced electronic mail facilities of Telecom Gold.

Micronet and Gold are already the two largest electronic mail services in the UK.

TELECOM

By Steve Mansfield

Linking them means you have access to 120,000 other people through one system.

In effect, Interlink gives Micronet users a free Gold mailbox. They can access Gold direct or go through a new gateway, provided by Prestel.

This uses some clever software to break up Telecom Gold's scrolling text into the page-size chunks suitable for Prestel's 40-column viewports. The result is a little awkward and unattractive, at times, but it's usable. The real attraction is in being able to have a Telecom account without paying a registration fee. Interlink accounts are available, free to all Micronet members, and other user groups on Prestel, like the travel industry may also make use of the gateway.

You don't get the extra features of some of the club accounts, like Microlink's downloadable software or special "But most people use Telecom Gold simply for electronic mail and for accessing online databases like World Reporter - facilities which are available to Interlink members.

The gateway means you can access both Prestel and Gold with one call - although normal Gold users still cannot send messages through the Prestel system. For now the gateway is free although eventually there will be a 1p per minute surcharge.

The other major bonus is that Prestel is available at local rates to most of the country. For people outside London this avoids the expense and trouble of going through the PSS network.

This makes it the cheapest way of getting on to Gold if you already have a Micronet account and it could well attract casual users who might otherwise have thought Gold too expensive - especially with the new charges. The nearest comparable service is Microlink which levies a £3 per month standard charge. Even if prices are increased, Interlink will remain an important service as the first move towards linking electronic mail systems.

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Computerspeak is lost for its Auspuffrohr

As Esperanto celebrates its well-publicized centenary, another artificial international language is surprisingly in decline: Anglo-American computer jargon is almost lost for words.

The techno-babble that mystified a generation is running out of steam. A glance at any specialist publication reveals that most of the words used appear to be English.

But the acolytes of computing have one card left to play: to preserve their exclusivity, they are grouping familiar words into incomprehensible compounds with results that Edward Lear would have admired. German (or perhaps Turkish) provides the model.

Take a perennial favourite, the executive shredder (or its more alarming relative, the mobile executive shredder). The words aren't yet joined up

JARGON

By David Guest

after the German fashion but they certainly aren't intended to be read and pondered separately. Even a White House aide might balk at shredding executives.

In the same vein you'll find expressions like the whimsical "portable computer-based executive", or the "experienced corporate user", which is often contrasted with "the non-technical first time system buyer". These are all compounds. Some contain a hint of meaning, but it isn't the sense conveyed by the sum of their parts.

Until the words in these expressions run into one another, we'll be tempted to try to interpret them by examining their components. Progress will be slow and the rewards slight.



German provides many examples of what can be achieved by the bold removal of spaces between words. A modest example: the word for "exhaust-pipe" is *Auspuffrohr*, and even to a non-German speaker the meaning is obvious.

Words of 20 letters or more are in common use, and the Berlitz crash-course in Turkish entices the student with a monster of 35.

The computer industry persists with spaces and hyphens in its larger compounds but with shorter words it shows signs of honesty. Workstation has passed into the language and wordprocessing is in a transitional phase.

But the number of new and incomprehensible words (like the bideous "wysiwyg" standing for what you see is what you get) is actually falling. The existing vocabulary is consequently being re-arranged.

Prefixes and suffixes are appended to any word that doesn't move. Thus, 10 years ago, there were minicomputers and supercomputers; now there are also

superminicomputers and minisupercomputers. Hardware and software have been joined in the lexicon by firmware and vapourware.

Tried and trusted expressions are applied almost at random to anything for which a new word might otherwise have to be found. "System", for example, is to the technology writer what wood is to a carpenter. Computers are systems, programs are systems, the two together are systems, and much else besides.

Nouns and adjectives are being forced into roles. The verb "to obsolete" is gaining ground, and earlier this year IBM declared that its new Personal System/2 has been "architected".

All these changes owe more to desperation than to ingenuity. Computer specialists even have a compound word for that process that threatens to obsolete their jargon - they refer rather patronisingly to the growth in "computer literacy". Eventually, perhaps, computer literacy will be seen to equate to illiteracy and English will stage a comeback.

EVENTS

■ Acorn User Exhibition, July 23-28, Barbican, London (01-323 3213)

■ IBM System User Show, September 2-4, Olympia, London

■ Personal Computer World Show, September 23-27, Olympia, London (01-486 1951)

■ Electronic Data Interchange Conference, October 13-15, Queen Elizabeth II Conference Centre, London (01-727 1929)

■ Desktop Publishing Show, October 15-17, Business Design Centre, Islington, London (081-456 8383)

■ Expo Europe 88, March 1-3, Olympia, London (0303 64753)

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Confusion over price change in speedmail

Changes in British Telecom's speedmail service have caused confusion among users. The company has announced that it is introducing a new pricing structure for its speedmail service, which will affect the cost of sending and receiving mail. This has led to a period of uncertainty for many businesses and individuals who rely on the service for their communications.

TELECOM

By Steve Mansfield

British Telecom (BT) has announced a significant price increase for its speedmail service, effective from July 1st. The company claims that the increase is necessary to cover the rising costs of maintaining and upgrading its infrastructure. However, many users are expressing concern that the new rates will make the service less accessible to small businesses and individuals.

BT's speedmail service has long been a popular choice for businesses needing fast, reliable communication. The company's representatives have assured users that the service will continue to provide the same level of quality and reliability, despite the price changes.

The price increase is part of a broader strategy by BT to modernize its network and improve its overall service. The company has invested heavily in new technology and infrastructure, and these costs are being reflected in the updated pricing.

Despite the controversy, BT remains confident that its speedmail service will continue to be a valuable tool for its customers. The company is committed to providing excellent customer service and ensuring that its users can continue to rely on its services.

For more information on BT's speedmail service and the latest pricing, please contact your local BT office or visit our website.

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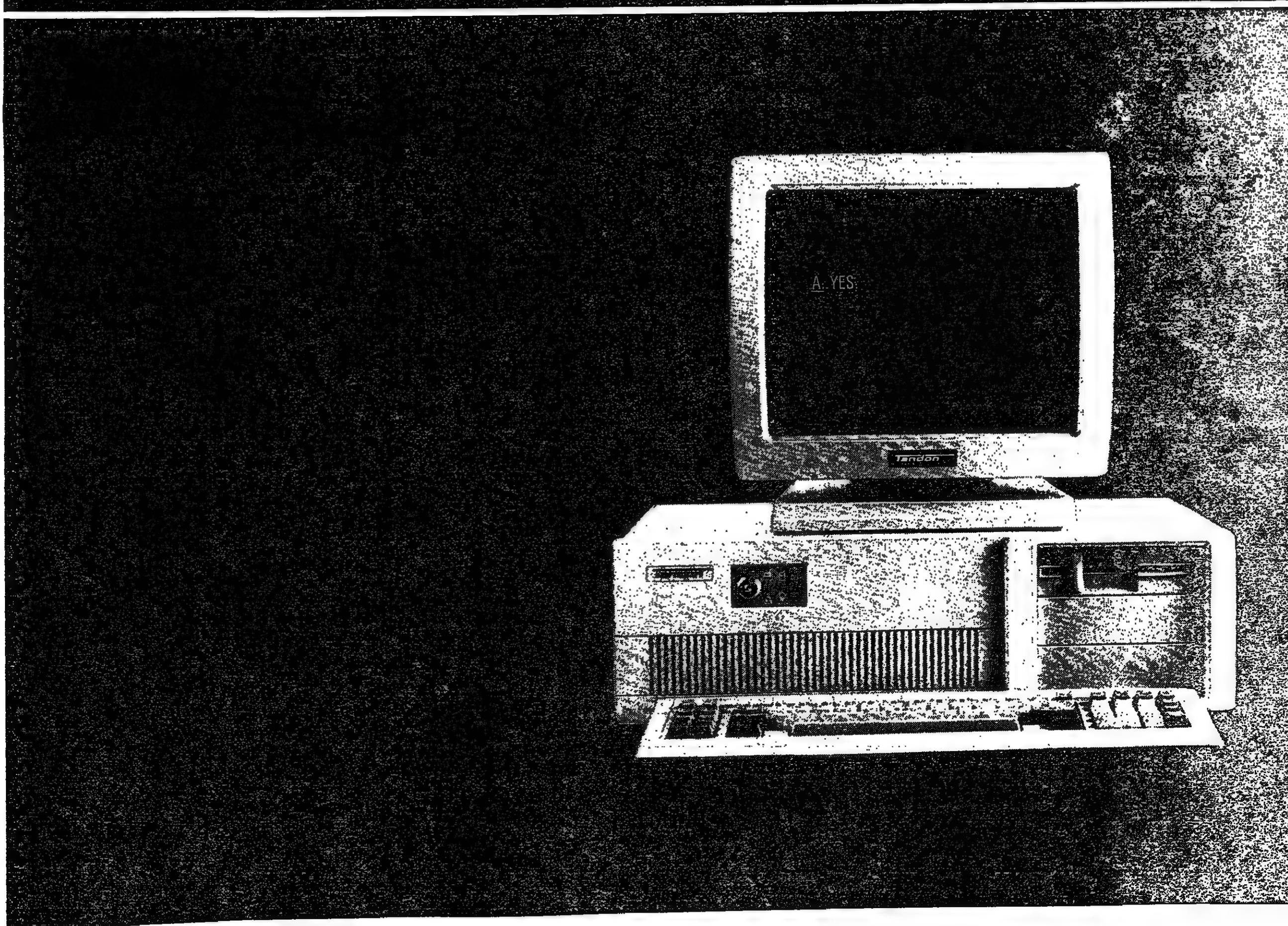
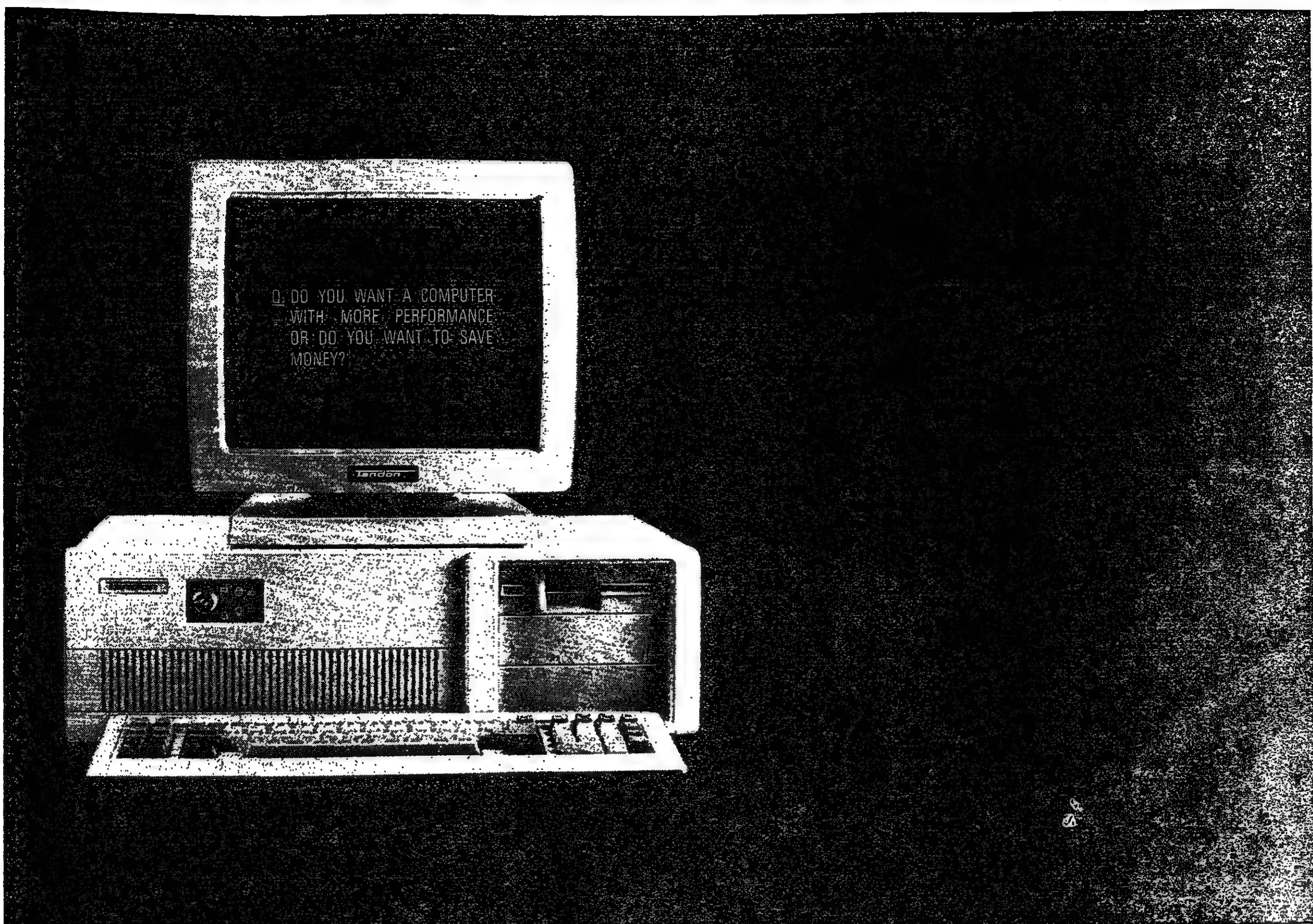
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SUPPORT GROUP

1. Marketing Support Personnel - Contracting guidelines, service/support pricing, contract proposals, project implementation cost calculations, business plan/budgets. Previous experience: service cost/project calculations, use of PCs.
2. Planning and Reporting Personnel - Definition of reporting methods on service intervention/response times/delivery quality etc. Implementation of scheduled rates/procedures, production of reports/statistics, planning support activities. Previous experience: a background in field service would be an asset.
3. Service Logistics Engineer - Spare parts policy, repair procedures, "end-of-line" arrangements, control of exchange scheme, production of technical service information. Previous experience: Electronics engineer with PC or Telexcom service experience.
4. Network Support Engineers - Knowledge in all technical aspects of the product and its external interfaces, real-time support, problem handling, administrative/bug calls, supply tools, trouble shooting, project implementation. Previous experience: 2 yrs experience in electronic engineering.
5. Project Support Engineers - Technical support for network implementation, technical problem follow-up, system installation and tuning. Previous experience: network/machine installation and trouble-shooting.
6. System Support Specialists - In-depth and system knowledge, system integration, investigation/analysis, program rational change, change management, training/Project Support/Marketing/Sales Organization/Customers. Previous experience: 3 yrs extensive experience related to the assigned subsystem (SNA, DECNET, X25, DMA etc).

Please send career details quoting reference ID34/413 to:
See Davies, Intereurope Technology Services Plc, Intereurope House,
19-21 Darnley Street, Walsingham, Notts. NG11 2QX. Or please See Davies
or Meg Chambers on (0734) 758444 daytime, or 24 hrs on (0734) 776416.

SUPPORT GROUP (CONT)

8. Project Manager - Project co-ordination, planning/contract etc., resource management, project implementation, scheduling/maintenance. Previous knowledge: comprehensive knowledge of DPM/Comms systems, 5 yrs. Project Management.
9. Methods and Diagnostic Tools Group Leader - Group management, diagnostic tools dev., implementation of project methods/procedures, manage test/measurement equip. Previous experience: knowledge of hardware/software Comms systems.
10. Support Tools Designer - Implementation tools, system qualification, input to manuals/systems Analysis/programmers on PCs. (Turbo PASCAL). Previous experience: Comms.

DEVELOPMENT GROUP

11. We are looking for a number of young graduates/engineers who would be interested in joining the development group for this project. This is an exciting opportunity to join a leading edge project using state of the art technology. Previous experience: In electronic design related to the assigned subsystem (SNA, DECNET, X25, DMA, PASCAL).

INTEREUROPE

VALE OF WHITE HORSE DISTRICT COUNCIL

Director of Housing

J.N.C. for Senior Chief Officers salary range. (£20,474 - £21,965). (National Award Pleading). Salary award under 1984 Senior Chief Officers structure also pending.

The present Director is to retire this September and the Council now invites applications for this Senior Chief Officer appointment. Applicants must be qualified to L.O.H. or equivalent and have a comprehensive knowledge of local government housing management with at least 5 years at Senior level.

The Director will play a vital role in the future of the Vale of White Horse and its people. Advising the Council on policies, plans and budgets for the provision and management of housing and day care services will be day-to-day routine. The Director will be a member of the Management Board, and will also be expected to contribute in a wider field than purely housing. Excellent communication skills are essential as are management and leadership abilities.

The District has a population of approximately 110,000 and covers an area of 220 square miles with 6165 council dwellings, including 22 elderly people grouped accommodation, and covers the predominantly rural area between Oxford and Swindon, with the Berkshire Downs to the south and the edge of the Cotswolds to the north.

The post carries an essential user car allowance and a local scheme of relocation expenses up to a maximum of £2000 may be available in appropriate cases.

For an informal discussion contact the present Director, Roy Wood on Abingdon (0235) 20202 ext. 286 during office hours.

Applications in writing, with full cv. and including the names and addresses of two referees, (to be accompanied by a questionnaire), obtainable from the Personnel Officer, 66 Bath Street, Abingdon, Oxon. OX14 1ED. (Tel. Abingdon (0235) 20361 ext. 54).

Closing date for receipt of applications, Friday, 31st July, 1987.

DIRECTOR

DOCKLANDS ENTERPRISE CENTRE

£17,000 - £20,000+

The London Docklands Development Corporation's regeneration objectives include the improvement of training and business development opportunities for local people. One of its current initiatives is the establishment of an Enterprise Centre in Southwark. The Centre will offer a range of about 40 workspaces, mainly for young people newly starting in business. It will offer initial rent-free accommodation and provide business advice and training tailored to individual needs.

A non-profit making Company is being created and we are looking for a Director to establish and run the Centre. Candidates should offer a commitment to training and first-hand business experience preferably including running a business.

Knowledge of marketing and selling techniques, accounting, administration and basic company law will be necessary. Back up resources will usually be available from the London Docklands Development Corporation and it is the objective to involve other Southwark (training) agencies.

Terms of appointment are negotiable with an envisaged basic salary range of £17,000 - £20,000 supplemented by a performance related bonus.

Please write for further details and an application form returnable by Friday, 7th August 1987 to David Lowman, Head of Personnel & Administration, London Docklands Development Corporation, West India House, Millwall Dock, London E14 9TJ.

COMPUTER SYSTEMS
CONTROLLERDONCASTER MAGISTRATE'S
COURTS COMMITTEE

Doncaster Magistrate's Court has an interesting and challenging opportunity for a person with experience and enthusiasm to manage the court's own inhouse ICL ME 29 processor.

The successful applicant will manage the daily operating functions and will have vision to assist with future development of the system. The Systems Controller will be expected to utilise efficiently, available computer and staff resources and make a significant contribution to the administration of justice. Candidates will be expected to have operating experience, preferably of an ME 29 processor, and creating documentation files.

Doncaster is a Metropolitan District having many attractive rural surrounding villages. House prices are below the national average and assistance with removal expenses will be paid in approved cases.

Salary £8,883 to £9,753 per annum. Starting salary depending upon age, qualifications and experience. J.N.C. conditions of service apply; superannuable and subject to medical fitness. Prospective candidates are welcome to contact Mr T Chamberlain on 0302 66711 for further information and application form.

Applications in writing together with the names and addresses if two referees should be sent to A.T. Draycott Esq., Clerk to the Magistrates' Committee, P.O. Box 49, College Road, Doncaster, South Yorkshire DN1 3TE, by Friday, 31st July 1987.

UNIVERSITY OF LEICESTER
ASSISTANT ACCOUNTANT

Applications are invited from candidates with suitable qualifications and experience for a new post of Assistant Accountant in the University's Finance Office.

The precise duties of the post will be related to the background and experience of the person appointed, but it is likely that they will include responsibility for the financial administration of at least two of the following areas:

internally-funded research; payment of suppliers; estates and services expenditure; expenditure on central administration and related areas; budgetary control.

Initial salary will be on the Administrative Grade 3 scale (£15,415 to £18,210). A pay award of approximately 7% has been agreed, to take effect from 1 March 1988.

Further Particulars from the Head of Administration (Appointments), University of Leicester, University Road, Leicester, LE1 7RH, to whom applications on the form provided should be sent by 12 August 1987.

ASSOCIATION OF
BRITISH CHAMBERS
OF COMMERCE

Director, Home Affairs

The Association, which consists of ninety Chambers of Commerce and representing 60,000 companies, wishes to appoint a Director, Home Affairs to supervise a wide range of policy work in the field of local government, planning, regional policy, overseas trade policy, economic strategy, public expenditure and transport. The work involves the drafting of discussion and agenda papers, meetings with civil servants and Ministers, the preparation of reports and articles, some public speaking and representing the Association at a wide range of meetings and organisations.

A good knowledge of current affairs is essential as is the ability to write clear English.

Salary is in the region of £20,000 plus contributory pension scheme and private medical insurance.

Applications should be made to:

The Director-General
Association of British Chambers of Commerce
Sovereign House
212a Shaftesbury Avenue
London WC2H 8EW

BUSINESS ANALYSTS -
INTERNATIONAL PUBLISHING

British Sulphur Corporation is a leading specialist consultant and publisher, serving the fertilizer and chemical industries worldwide. Internal growth has created the need for an additional business analyst in the company.

Applicants may have recently completed a first or second degree, or may have some working experience. Qualifications in economics or agricultural economics would be appropriate and knowledge of European languages would be an advantage. Key requirements are an enquiring mind, the ability to collate and analyse data and the ability to write and communicate well.

The successful candidate will work within a team of market analysts engaged in writing journal articles. Advancement in salary and responsibility depends on performance and merit alone. International travel is common after an initial training period.

Starting salary circa £9,000 pa

Send applications, with curriculum vitae to:

Mrs. C. Odell,
British Sulphur Corporation Ltd.
Parnell House,
25 Wilton Road,
London SW1V 1NH.

BLISS

Baby Life Support Systems
DIRECTOR

c.£20,000+ Central London

BLISS (Baby Life Support Systems) was founded in 1979 to ensure that no baby dies or suffers unnecessary handicap because of lack of equipment or skilled staff around the time of birth. The charity is currently engaged in a programme of equipment donations, sponsorship of medical and nursing training and in developing a parent support service, BLISS LINK.

The central council wish to appoint a Director who will control the next stage of the charity's growth. Key tasks will be fund-raising, public relations and supervision of a team undertaking established and new activities. Good support is offered from the central council and some 50 branches in the U.K.

We are looking for excellent presentation skills and a successful track record in fund-raising, public relations and organisational development. The appointment is for 2 years initially.

Please send a full cv. to the Chairman, BLISS, 44/45 Museum Street, London WC1.



(Strasbourg, France)



seeks

CHIEF LIBRARIAN

to develop and manage a large international library.

Requirements: Professional librarian, aged under 45 years, with good university degree, wide experience of computer-aided library management, good knowledge of French (for English speakers), some knowledge of other European languages desirable. Nationals of Denmark, France, Federal Republic of Germany, Italy, Norway, Sweden and United Kingdom.

Salary: Gross monthly 28 300 FF, including expatriation. Family allowances in addition. Pension scheme with transfer facilities.

Application forms (to be returned by 10 August 1987) available from: Establishment Division (Ref. 21/87) - COUNCIL OF EUROPE - B.P. 431 R6 - F-67006 Strasbourg Cedex.

DOCUMENTATION
CENTRE MANAGER

to supervise the use of a computerised Human Rights Documentation Centre.

Requirements: Age under 35, good university degree in computer science, or documentation, knowledge and experience of computerised research and information system, familiarity with human rights publications, good French (for English speakers), Member State nationality.

Salary: Gross monthly 19 500 FF, including expatriation. Family allowances in addition. Pension scheme and transfer facilities.

MILDMAY
MISSION
HOSPITAL

is developing a new role as a small independent hospital serving the local community. It was closed down by NHS in 1982 and re-opened in 1985 as a charity run by a Board of Governors. It has recently received substantial backing for new ventures.

FINANCE AND PERSONNEL
MANAGER

Essential qualification/experience: Management experience with special expertise in finance and personnel matters.

Desirable qualities: A sense of vision and commitment to our aims. Proven ability to take initiatives and to make decisions. Proven ability to work as part of a team.

A sense of humour.

Salary: Negotiable for the right person.

For further information and application forms contact Hilary Ayres, Mildmay Mission Hospital, Hackney Road, London E2 Tel: 01-739 2331

MUSEUM OF LONDON
PRESS & PR DEPARTMENT.
TYPIST/CLERICAL ASSISTANT.

£6,075-£8,601 inc.

(under review).

To provide support to a busy press and PR dept in England's premier social history museum. In addition to typing/word processing services other duties will include computerisation and maintenance of the mailing list, answering general and press enquiries and assistance at functions.

Further details and application form available from The Personnel Officer, Museum of London, London Wall, London, EC2Y 5HN. Tel 600 3699 ext 212. To whom completed applications should be returned by 24.7.87.

CIATION OF CHAMBERS OMMERCE Home Affairs

with consists of many Chambers of Commerce in the Home Affairs to support the work of the Council of Europe. The Council of Europe is a body of 21 European countries which has the aim of promoting peace and co-operation between its members. The Council of Europe is a body of 21 European countries which has the aim of promoting peace and co-operation between its members.

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HORIZONS

THE TIMES TUESDAY JULY 14 1987

A guide to
career opportunities

Small publishing can be a profitable venture

When authors gather together the main topics of conversation are likely to be poverty and the shortcomings of their respective publishers. The most frequent grumble is about publishers' slowness in issuing the latest masterpiece, amnesia conveniently blotting out recollection of their own tardiness in delivery of the manuscript.

Unimaginative jacket design, lack of publicity and, above all, the stinginess of royalty payments are other favourite agenda items.

Clive Bradley, the chief executive of the Publishers' Association, has little sympathy with such complaints. He explains: "I don't go along with authors' whinges. By and large, they and the publishers get equal returns."

Newspaper accounts of the difficulties faced by several large publishing houses this year support his suggestion that the publishing business is far from being a licence to print money. Profits from occasional bestsellers are offset by losses on unsuccessful titles, or soaked up by heavy overheads.

To a greater extent than in almost any other trade, advance costs have to be financed over lengthy periods with, in

accounting terms, a burden of interest payments being created by each new project.

Books are a product needing long, advanced planning. Time and print and other bills usually have to be paid well before proceeds from sales start trickling in from booksellers.

Victims of this fact of life are not so much authors, suggests Mr Bradley, as editorial staff. "Publishing is not very well-paid," he says. "The job satisfaction is huge, but the monthly cheque is small."

One consequence is that editors and others are sometimes tempted to set up on their own account. Membership of the Independent Publishers Guild, which represents those publishers who cannot afford the PA fees or find its services inappropriate for their more modest requirements, has risen from about 30 in the mid-1970s, to about 250 this year.

Annabel Whittet, proprietor of Whittet Books, started out on her own

just over 10 years ago and has published 35 books since then. She was an editor at Jonathan Cape before moving to Wildwood House "in the days when it was so small I was doing everything".

Unable to get a job after that she raised some capital privately in the form of a guaranteed overdraft and produced her own book, an autobiographical novel. It was, she recalls, "a complete disaster," selling only 300 copies.

Literary publishing, she decided, however, was not for her. Turning to non-fiction she began a series of "How to..." books such as *The Reluctant Motor Mechanic* by John Fordham. As Clive Bradley observes, "the biggest increase

**Continuing his series
on publishing,
Bob Smyth points out
that it is a business
done from love, and
is certainly is not a
licence to print money**

in recent years has been in books about living - food, cooking, gardening, do-it-yourself - which are done very well by specialist publishers."

Annabel agrees it is best to have a speciality, which in her case became natural history. Partly this, she thinks, "because it's easier to get good reviews. Reviewers know your work and are happy to write about it."

It also makes it possible to sell books to the non-bookshop trade - in her case, wildlife organizations, country park visitor centres and private individuals on her now large mailing list.

She works on her own, the business proceeds being insufficient for an assistant. Her designer, proof reader, sales reps and bookkeeper are employed on a freelance basis.

The cost breakdown of an average £10 hardback selling 2,000 copies is, she estimates, 35 per cent for the bookseller, 20 per cent for production costs (setting, paper, printing), 20 per cent for sales and distribution, 10 per cent for the author and 15 per cent for the publisher - out of which she has to cover the overheads of running an office.

The income from her own books she supplements by other projects, including an annual congress report, company histories and, as an author herself, books such as *Where to eat if you don't eat meat*.

The hours are long, and few in the trade are likely to become rich. Bestsellers, such as *Watership Down*, turned down by the big companies, land with small publishers only occasionally. "In fact," she says, "one of the problems of being small is that you don't get good manuscripts flooding through your door. You lie in the bath and think of an idea, and then go out and find an author."

Her own bestseller is a delightful book on Hedgehogs by Pat Morris, for which she has managed to sell five foreign-language rights during visits to the annual Frankfurt Book Fair.

New print technology has not so far impinged on her production methods, an electric typewriter being the most advanced item of equipment in her Shepherd's Bush office-home.

She says: "Computer systems are not yet so compatible that it's easy for the authors' discs to be edited by the publisher and passed directly to the

**Computer systems
not compatible**

printer. In any case, we do a lot of integrated illustrations, which means the words have to be set around them."

Desk-top publishing, Clive Bradley agrees, "is good for technical manuals but is not really significant as yet in general publishing."

Annabel concludes with the thought that "while everyone says far too many books are being published each year, I don't see that. Small books have a market. It would be a shame if only things like *Lace* got published."

● The Publishers Association is at 19 Bedford Square, London WC1B 3HJ (01-636 5375). The Independent Publishers Guild is at 147-149 Gloucester Terrace, London W2 6DX (01-723 7328). A catalogue of Whittet Books is available from 18 Anley Road, London W14 0BY (01-603 1139). A Writer's Guide to Publishing, by Michael Legat, Robert Hale paperback, £4.95.

■ Thursday: Small booksellers.

PUBLIC APPOINTMENTS

You can give the Third World a lot more than money.

Many people want to help the Third World. But relatively few can offer the kind of help wanted most: the handing on of skills and professions which lead to self-reliance. This is the work being carried out by VSO volunteers. If you have the training and experience which answer any of the headings below (and you can both accept and fulfil the conditions of VSO work) then we'd like to hear from you. Dearly,

Education ☐ required, graduates (particularly for teachers to work in schools and colleges overseas. Though a professional teaching qualification at primary or secondary level is In English, Modern Languages, Maths and the Physical Sciences) can be considered.

Health ☐ are required for primary health care programmes. This involves prevention, health education, training and general health promotion.

Agriculture ☐ working in advisory or informal training programmes, are constantly requested. Formal qualifications and practical experience are needed for most of the posts.

Technical ☐ and technical teachers. We also have requests for mechanics, electricians and technicians in addition to blacksmiths and metal workers.

Business & Social ☐ years experience. In Community and Social Development we fill requests for community workers, social workers, communications specialists and women's group workers.

Conditions of work
● Pay based on local rates ● Rent-free accommodation
● National insurance and medical insurance paid
● Equipment and re-equipment grants provided
● Language training provided where necessary ● Return flight paid ● Posts approved by our field staff ● Posts are for a minimum of two years ● Applicants should be without dependants ● Many employers will grant leave of absence



I'm interested. I have the following training/experience:

Charity no. 313757
Name _____
Address _____
Post to: Enquiries Unit, Voluntary Service Overseas, 19 Belgrave Square, London SW1X 8PW.

(The VSO is a registered charity)
T: 147



SOUTH RIBBLE BOROUGH COUNCIL

DEPARTMENT OF DEVELOPMENT AND PLANNING

ASSISTANT DIRECTOR (DEVELOPMENT)

£16,017 - £17,613

(Award pending)

Plus Essential User Car Allowance

Following the amalgamation of the Architectural Services and Building Control functions within the Department, the Council is seeking a suitably qualified professional to be accountable to the Director of Development and Planning for the management of the newly merged section. He/she must have proven ability to motivate a multi-disciplinary team and have a sound knowledge of building construction and building regulations. Applicants must also be familiar with contractual practice and procedure.

Candidates should be working at a senior level within local government or private practice and should have a minimum of 10 years' post qualification experience. The post is based in modern purpose-built offices with restaurant facilities and ample free car parking. Conditions of Service are based on those of the JNC for Chief Officers and help with relocation is available if appropriate.

The Borough is a mixed urban/rural area situated at the heart of Central Lancashire immediately south of the River Ribble astride the M6 and M61 motorways. South Ribble's strategic location and excellent communications network have contributed to the area's rapid growth and also give easy access to the Lake District, Fylde Coast and the Pennines. There is a first class range of housing and schools complemented by new shopping, commercial and leisure facilities.

For further details please contact Manpower Services Unit, Civic Centre, West Paddock, Leyland, Lancs., PR5 1DH. Telephone (0772) 421491 ext. 404. Closing date 24th July 1987.

LOOKING FOR A CHALLENGE?

DIRECTOR MID WALES TRAINING LIMITED £18,000

Mid Wales Training Limited is a company currently being formed and based in Newtown, Mid Wales, built on the basis of a successful, approved Youth Training Scheme, and more recently the delivery of the Job Training Scheme, with a staff of thirty.

The company is looking to expand and develop into the areas of open learning and industrial training. This is a first class opportunity to be in at the forefront of an exciting venture.

The person appointed will be a mature, innovative, enthusiastic training professional, qualified to Degree/HNC level and/or ITD Membership, with an industrial background. Strong in financial controls and general management, a self-starter with the ability to motivate staff and achieve results.

Interested?

Please reply in writing by 5 August 1987, enclosing a full CV to:-

John Hunkinson Training Consultant
c/o Mid Wales Development, Ladywell House
Newtown Powys SY16 1JS

Datblygu'r Canolbarth
Mid Wales Development

Bwrdd Datblygu Cymru Wedi
Development Board for Rural Wales

MIDWALES ... a new Wales!

ROYAL BOTANIC GARDEN EDINBURGH

VACANCY FOR CURATOR OF THE GARDENS

Applications for the post of Curator at the Royal Botanic Garden, Edinburgh are invited from suitably qualified horticulturists.

The Curator will be responsible to the Regius Keeper for the following areas of work:

1. The maintenance of the Garden in Edinburgh and the outstations which at present are Beaumont, Logan and Dawick Botanic Gardens together with control of their staffs; the design of the garden layout and structures; the care of display and research plant collections; the acquisition of plants for the collection and the maintenance of the plant record system.
2. Advisory work on horticulture including day to day enquiries from the general public and collaboration with other Government Departments, universities and parks departments.
3. Direction of investigations to improve the performance of plants in the Garden - especially the more difficult research collections of the scientific staff.
4. Advice on the content and organisation of the RBG course in Amenity Horticulture.

Candidates for the post will require first rate horticultural qualifications and considerable experience over the general range of horticulture and especially over the specialist plant collections of a botanic garden. A degree in horticulture or the national diploma in horticulture or equivalent are desirable but not absolutely necessary.

The Curator may be required to occupy official accommodation. The salary scale presently in force is £15,354 - £18,816 per annum.

For application forms please apply to: Personnel Department, Royal Botanic Garden, Edinburgh EH3 5LR or telephone 631 552 7171 ext 254/255.

Closing date for applications is 25 September 1987.

CORBY DISTRICT COUNCIL

AN EQUAL OPPORTUNITY EMPLOYER CHIEF EXECUTIVE CIRCA £30,000

Our Chief Executive is shortly to take up a key appointment within the Government's Urban Development Programme.

His successor will be expected to continue Corby's success in Commercial and Industrial Development which has created over 8,000 jobs since 1980 and enhance the services offered by the Council to the community.

In addition to Industrial Development the Chief Executive has departmental responsibilities for the administrative, legal and leisure services of the Council and is head of the Management Team.

This is a position which offers a challenge, in every sense of the word, and will appeal to candidates with senior management experience in either the public or private sector.

The package of remuneration consists of a salary of up to £26,265 (plus pension pay award), a car and fees. In addition financial assistance will be provided towards relocation expenses. If you feel you can make a positive contribution in this challenging role and wish to relocate to an attractive area with excellent facilities for recreational pursuits then we would like to hear from you.

For an informal discussion please contact Duncan Hall, Chief Executive, on Corby (0536) 202551 - Ext. 1001 with further information and an application form being available from the Manpower Services Section, Civic Centre, George Street, Corby, Northants. NN17 1QB - telephone Corby (0536) 202551 - Ext. 1106. Applications should be returned no later than 31st July 1987.

KIRKLEES METROPOLITAN COUNCIL

Office of the Chief Executive ECONOMIC DEVELOPMENT SOLICITOR Post No. 302800

Salary: PO(D) £17,574 - £18,768

(£17,970 - £19,194 from 1 February 1988)

The Council has developed, over several years, a sophisticated, corporate, economic strategy to expand employment potential of the population of the multi-racial Metropolitan District Authority. The strategy involves property development, financial assistance to business and employment training initiatives. A solicitor is required to fill this post established in 1984 and now upgraded to reflect the higher level of responsibility. The solicitor will be directly responsible to the Chief Legal and Administrative Officer, and is head of a two person officer team. The solicitor will also have a professional role as a member of a corporate team of officers engaged in the formation of and implementation of the Council's Economic Development Strategy.

The post will involve the preparation of loan agreements, security and other contractual documents; company secretarial duties for the Council's Development Company and other Council Workers Co-operatives and other organisations; and giving legal advice on behalf of the Council to firms, persons and community organisations seeking financial and other assistance from the Council.

Applicants must be solicitors with a detailed knowledge of the above matters and a general knowledge of voluntary organisations and conveyancing would be an advantage. Previous applicants have been notified separately, and need not re-apply.

Application forms and job descriptions from Common Services Section, Kirklees House, Huddersfield, HD1 1TG (Tel: (0484) 22133 - Ext. 493) to whom they should be returned by 24 July 1987. It is intended to hold interviews in the week commencing 3 August 1987.

Kirklees operates an Equal Opportunities policy, full details of which will be supplied to all applicants.

ASSISTANT TREASURER

To £16,368 Lake District

Are you currently considering your next career move and looking to improve your lifestyle? Then this position could be for you.

This is a second tier post in a progressive Borough Council offering a challenging position for a qualified and ambitious Accountant. Working closely with the Treasurer your responsibilities will be wide ranging including advising members and officers of the Council on financial policy and assisting in the development of financial information and other systems held on the Council's computer. In addition you will have direct management responsibility for either the Department's Accountancy or Audit and Revenue Sections.

Being qualified you will have 5 years post qualification experience in either the public or private sector and a comprehensive knowledge of modern computerised accounting techniques.

Working and living on the doorstep of some of Britain's most beautiful countryside and coastline. We can offer a generous relocation package and excellent career prospects.

Full details and application form from the Personnel Section, P.O. Box 19, The Council Offices, Cathering Street, Whitehaven, Cumbria CA28 2JY (telephone 0946 3111 ext. 227).

COPELAND BOROUGH COUNCIL

WYRE BOROUGH COUNCIL

Countryside Officer

Salary: £11,070 - £11,805 p.a.

Casual car user allowance

The Council seeks to fill the new post as part of an expansion of its role in the promotion of the Borough as a tourist area and in recognition of the need for a countryside management plan. The job is to increase opportunities for countryside recreation and to develop educational use of the countryside by encouraging local initiatives. It will be essential to develop and maintain direct contacts between the Council, landowners, occupiers and countryside users. A priority task will be to establish a visitor and heritage centre in Garsington.

The successful candidate will possess good communication skills and be able to develop and implement a range of initiatives concerned with the countryside. The post will require a person capable of understanding and working with rural communities and the ability to coordinate between the competing demands of countryside users.

A generous relocation scheme is available to assist persons moving to the Borough.

Further particulars, on application form and a job description are available from the Personnel Management Services Officer, Wyre Borough Council, Town Hall, Poulton-le-Fylde, Lancashire. FY4 7AP (Tel: Linda Smith - 0253 882233, Ext. 28) to whom applications should be returned by Friday, 7th August 1987.

BOROUGH OF WYRE

THE TIMES

TO PLACE YOUR
PUBLIC
APPOINTMENTS
IN
THE TIMES
PLEASE TELEPHONE
01-481 1066
NOW.

NEWHAM VOLUNTARY AGENCIES COUNCIL

FUNDRAISER

Newham Voluntary Agencies Council (NVAC) is the umbrella organisation for over 300 community groups within the London Borough of Newham.

Newham covers the area from Stratford to East Ham and includes the Royal Docks. It is one of the most deprived boroughs in London with a diverse multi-racial population.

NVAC is seeking a

Fundraiser and Finance Worker

to work with community groups in Newham docklands. The job will involve fundraising from trusts, businesses, etc., and providing financial assistance to voluntary organisations.

Applicants will be expected to have experience of fundraising, sound financial knowledge and a commitment to community activity. This is a new post and we are looking for someone with a large degree of initiative and enthusiasm. NVAC is an equal opportunity employer.

This post is funded for one year.

Salary: £02 - £12,342 p.a. inclusive of other London weighting.

For further information plus application form contact the General Secretary, Newham Voluntary Agencies Council, Durning Hall, Earham Grove, Forest Gate, London E7 9AB. Tel: 01 555 8254.

CASTLE POINT DISTRICT COUNCIL

TREASURER'S DEPARTMENT AUDIT ASSISTANT

Post TR. 5

Salary: Scale 6-£9,968-£10,647

Applications are invited from enthusiastic persons with suitable qualifications and/or experience to join the recently strengthened Audit team. The successful applicant will be expected to carry out audits with the minimum of supervision.

Application forms and further details are available from the Treasurer's Secretary by telephoning South Benfleet (0268) 792711 Ext. 38.

Application forms must be returned to the undersigned by 29th July 1987.

Council Offices, Kiln Road, Benfleet, Essex S87 1TF

A.R. NEIGHBOUR
Chief Executive and
Clerk of the Council

7C

01-481 1066

PUBLIC & HEALTH CARE APPOINTMENTS

01-481 1066

THE SAXON CLINIC
MILTON KEYNES

Applications are invited for the following posts:

**SENIOR WARD SISTER/
CHARGE NURSE**
**JUNIOR WARD SISTER/
CHARGE NURSE**
SEN (33 HOURS)
STAFF NURSE (Theatre)

The Clinic also has a need for:

BANK RGNs and SENs
(WARD & THEATRE)

The Saxon Clinic is a new, fully-equipped private hospital with 24 beds, two operating theatres and full support facilities. The hospital also runs a successful health screening programme.

For further details and an application form please contact: Matron or her Secretary on Milton Keynes (0908) 665533 who will be pleased to arrange an informal visit for you to view the Clinic.



GM Health Care Limited
The Saxon Clinic
Saxon Street
Englefield
Milton Keynes MK6 5LR.

**THE ROYAL MASONIC
HOSPITAL**
Ravenscourt Park
London W6 0TN

STAFF
NURSES

theatres and for General Ward duties,
Medical and Surgical.

For further details please contact: The Director of
Nursing on 01-748 4611 ext 305.



USA

Positions available in Medical, Surgical, Critical Care, OBS, A & E
and many other areas for RGN's or SRN's.
CGNS required or acceptance to write the October exam or US RN
licensure.



Excellent salaries and benefits +
relocation allowance.
We charge no fees.
Star Med Staffing is an American/
London Corporation.
Avon House, 360 Oxford Street,
London W1N 9HA. Tel: 01-491 4636.

WEST CUMBRIA HEALTH AUTHORITY
CLINICAL SERVICES MANAGER

MIDWIFERY AND Gynaecology - SENIOR NURSE 4

Following the restructuring of our Acute Hospitals Unit, the above vacancy has occurred.

This provides an exciting opportunity to become involved in a unique General Management Structure which offers a
high profile role in the Health Service.

The post will be of interest to Senior Nurses who are seeking Professional/Personal Development and who wish
to work in a progressive environment where the provision of high quality, cost effective patient care is of paramount
importance.

The successful applicant must be prepared to offer a high level of commitment to the aims of the Unit and in return
will be given every opportunity to develop management skills in a way that will enable him/her to achieve future
career advancement in the Health Service.

Candidates must be able to demonstrate a proven management ability or potential and must be practising
nurses.

MEDICAL - SENIOR NURSE 7

HIGH PROFILE ROLE FOR NURSE MANAGERS

Following the restructuring of our Acute Hospitals Unit, the above vacancy has occurred.

This provides an exciting opportunity to become involved in a unique General Management Structure which offers a
high profile role in the Health Service.

The post will be of interest to Senior Nurses who are seeking Professional/Personal Development and who wish
to work in a progressive environment where the provision of high quality, patient care is of paramount importance.

The successful applicant must be prepared to offer a high level of commitment to the aims of the Unit and in return
will be given every opportunity to develop management skills in a way that will enable him/her to achieve future
career advancement in the Health Service.

Candidates must be able to demonstrate a proven management ability or potential.

Informal enquiries may be made by Miss Susan Robinson, District Nurse Advisor/Deputy Unit General
Manager, Ext. 1232.

Application Form and Information Package are available from the District Personnel Officer, West Cumberland
Hospital, Heston, Whitehaven, Cumbria. Tel: 0946 3161 Ext. 1232.

Closing Date: 28th July 1987.

THE CITY AND HAVESLEY HEALTH
AUTHORITY
ST BARTHOLOMEW'S HOSPITAL
WEST SMITHFIELD
LONDON EC1A 7BE

OPERATING
THEATRES
DAY AND NIGHT
DUTY

Staff Nurses and Clinical
Nurses Full or Part Time

Good experience in all types of
surgery available. In return for
your dedication, excellent, though
challenging, work environment,
salary, a car allowance.

Applications from all nurses will be
welcome, with or without a post.
For more information please contact
Miss K. Stokes, Head of Nursing
Services, Theatres, at the above
address or telephone 01 691 6302.
Working Towards Equal Opportunities.

PRACTICE
S.R.N.

Very interesting and varied
job in Chelsea Police
starting September.

Salary negotiable.

01-730 5119

Something every nurse
should know...

...is where to find the best UK and Overseas
assignments.
As Britain's No.1 nursing agency, BNA offers
you the widest choice of permanent and
temporary assignments in the public and
private sectors.
Top rates with prompt weekly payment
- premium rates for specialist skills.



LONDON
BROMLEY 01-464 7435 FINCHLEY RD 01-435 3881 MARBLE ARCH 01-629 5030
CAMBERWELL 01-783 5288 EARLS COURT 01-373 8523 PADDINGTON 01-262 4412
COOMBE HILL 01-846 5693 HENDON 01-272 8112 LEWISHAM 01-318 1388
CROYDON 01-486 5451 KENTON 01-994 5898 VICTORIA 01-430 1788
EALING 01-567 6797 LEYTONSTONE 01-530 4272 INTERNATIONAL 01-629 5030

BRITISH NURSING ASSOCIATION
A Nestor-BNA Company. Head Office: North Place, 82 Great North Road,
Haltfield, Herts AL9 5BL. Tel: 07072 63544

HARTLEPOOL HEALTH AUTHORITY
The New Psychiatric Unit requires
TRAINED PSYCHIATRIC
NURSING STAFF

Our purpose built unit is due to open in September. It comprises 60 Acute
beds, a 12 bedded EMI unit, Day Care facilities and a fully staffed CPN
service.

Why not come for an informal visit.
Contact Mrs. R. Foote, Telephone 0429 286554 Ext.2215
Application Forms available from Personnel 0429 286554 Ext.2254
Should an appointment result from your visit arrangements will be made
to pay travelling expenses.

THE FRENCH CLINIC

London based French Clinic requires qualified
French nurses, with good English to start
September/October 1987. Duties also involve
reception and typing work.

Telephone: 01-387 5132

University of Aberdeen

Department of Education/
University Teaching Centre
LECTURESHIP
Education for Health Care

Applications are invited from suitably qualified
individuals for an appointment for three years (in the
first instance), funded by the National Board for
Nursing, Midwifery and Health Visiting for Scotland.
The successful applicant will be responsible for the
teaching of courses in Higher Education, with
particular relevance for nurse teachers. Applicants
should be trained nurses with clinical experience,
possibly with a post-graduate qualification. Recent
experience in higher education is essential.

Salary within the range £8,735-£13,675 p.a. on the
Lecturers' Scale, with placement according to
qualifications and experience.
Informal enquiries may be made to: Dr Ray McAleese,
University Teaching Centre on 0224 480241 ext 5133.
Further particulars and application forms available
from: The Personnel Office, The University, Regent
Walk, Aberdeen AB9 1FX. Tel: 0224 480241 ext 5351,
to whom applications should be returned by July 31,
1987. Ref: WS/032.

(2501)F

DUMFRIES & GALLOWAY HEALTH BOARD
MANAGEMENT
DEVELOPMENT OFFICER

A&C Scale 18 - Salary: £12,018-£14,586 p.a.
Senior Nurse 4 - £13,950-£15,950 p.a.

The Board wishes to appoint an energetic and
experienced officer with developed managerial
and training skills and an ability to
communicate effectively with managers at all
levels.

The successful candidate will be responsible for
the CANO/Head of Personnel for the
development and regular updating of man-
power planning and training on an integral
basis in pursuit of the Health Board's overall
objectives and plans.

As a first priority the post-holder will be
expected to identify the training needs asso-
ciated with the introduction of General
Management.

Informal enquiries would be welcome. Tel:
Miss E.A. Edwards, CANO/Head of
Personnel, Dumfries and Galloway Health
Board on (0367) 53181 ext 293.

Closing date for return of completed
application forms: July 17, 1987.

WEST LAMBETH HEALTH AUTHORITY
St Thomas' Hospital, London SE1 7EH.

Looking for a way into Personnel Management?

This is a rare opportunity to spark off a successful
career in Personnel, and your secretarial skills are the
key.

As Personnel Assistant within our new District HQ
Personnel Department, you will be participating in the
administration of our recruitment and selection process
and providing full secretarial support to the Personnel
Manager, District Services.

It's an important role, and one that offers excellent
potential for career development within a dynamic and
challenging environment. Your responsibilities will
continue to broaden as your expertise increases and
there will be opportunities for further training.

Good secretarial skills are essential, along with
initiative, flexibility and the ability to communicate with
all levels of staff.

Starting salary: £6,619 - £7,757 inc (pay award
pending).

For more information please telephone Mr Robert
Williams on 01-928 9292 Ext 2357 or write to the
above address quoting reference R37.

Closing date for completed applications is 29th July
1987.

AN EQUAL OPPORTUNITIES EMPLOYER

STAFF NURSES £8,230 - £9,530
ENROLLED NURSES £7,180 - £8,680

We have several vacancies within our Medical Unit,
covering a variety of specialties.
Flexi-time and post rotation opportunities available.
For further details contact Unit Personnel on 01 945 5733
Ext. 2487, Central Middlesex Hospital, Acton Lane,
London, NW10 7NS.

Central Middlesex Hospital
WORKING FOR EQUAL OPPORTUNITIES

West London Institute
of Higher Education
Department of Health
and Paramedical
Studies

LJ/SL COMMUNITY
PSYCHIATRIC
NURSING

Applications are invited from
qualified nurse teachers who
are graduates of a relevant
discipline for the above post
to commence January 1988
or sooner. The person ap-
pointed will initially be
expected to take over the role
of Course Leader for the ENB
811 (Community Nurse Care
of People with Mental Illness)
but will also contribute to the
variety of other courses.

Salary scale: £8,595 -
£15,673 p.a. + £726 Overtime
(currently under review).

For application form and job
description please contact:
The Vice Principal, W.L.I.E.,
Lancaster House, Borough
Road, London, Middlesex
TW7 5DU. Tel: 01-568 8741
ext 2664.

Closing date for receipt of
completed application forms:
July 24, 1987.

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NURSES
FOR USA

If you have the CGNS
and are considering a
career in the USA then
you should look at INS
(International Nurses
Association) the largest
of Hospitals. All are
affiliated to well known
Universities. If you want
to enhance your career
prospects in the USA then
look at this. Salern
Hospital Boston; Beth
Israel Boston; Mount
Auburn Boston; New York
Hospital N.Y.; Overlook
Hospital New Jersey;
Broward Florida; St.
Luke's Florida; Cleveland
Clinic Ohio; Stanford
Hospital San Francisco;
Long Beach Los Angeles;
Fitchburg Atlanta; Scottish
Rite Atlanta; Adventist
Washington DC.

Please forward your cv/
or telephone us if you
require more information.
For those of you sitting
the CGNS in October we
will be holding a Review
Course in London in
September.

INS INTERNATIONAL
RECRUITMENT LTD.,
4-5 Grafton Street, Dublin
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Closing date for receipt

01-481 4481

LEGAL APPOINTMENTS

01-481 4481

TAYLOR GARRETT

As a result of continuing growth we have the following opportunities for able and enthusiastic lawyers. All applicants should have a good academic background as well as a positive and practical outlook.

Company & Commercial

We require applicants with 1-3 years post qualification experience with a bias towards EEC Competition and Trade Law. An ability to work in another European language and a knowledge of economics would be an advantage.

Commercial Property

We seek applicants with up to 5 years sound post qualification experience to undertake a variety of good quality Commercial Property work. A specialist knowledge of Property Tax or Planning Law would be an advantage.

Private Client

This department requires a recently qualified solicitor primarily to handle residential conveyancing but with the opportunity to gain experience in a wide range of Private Client work.

We offer highly competitive salaries and other benefits and the opportunity to join a progressive and expanding firm occupying first class offices in a friendly yet demanding working environment.

If you wish to apply or would like to discuss the positions offered, please write to or telephone John Summers at Taylor Garrett, 180 Fleet Street, London EC4A 2NT. Tel: 01-430 1122.

QUALIFYING IN 1987?

London/Provinces
We currently have vacancies in all areas of Private Practice both in Central London and the provinces and welcome enquiries from Articled Clerks throughout the U.K. who are due to qualify in 1987. In addition to discussing specific opportunities, we will be happy to offer general advice in personal career plans and compiling your curriculum vitae.

PROPERTY LAWYERS

EC2
Medium-sized City practice seeks a Solicitor with two to four years post qualification experience of commercially related property matters. Candidates should be familiar with such aspects as landlord and tenant, commercial leases, development and funding agreements. Salary according to age and experience and good prospects for the right candidate.

For details of these and other vacancies, please contact John Cullen or Judith Farmer.

BANKING PRIVATE PRACTICE

We are acting on behalf of several established City firms which seek additional Solicitors. 5-8 years qualified, for their banking departments. Outstanding newly qualified solicitors wishing to make a career move will be considered though some previous experience is an obvious advantage. Salary according to experience. Excellent prospects.

PENSIONS LAWYERS

£1-high
On behalf of one medium-sized firm and two leading City based practices, we are seeking high calibre Assistant Solicitors with specialist experience of pensions work to advise on pensions and employee benefits related legal matters. Excellent prospects are within this field and very high quality work.

BADENOCK & CLARK

LONDON • BIRMINGHAM • MILTON KEYNES
THE LEGAL & FINANCIAL RECRUITMENT SPECIALISTS
16-18 NEW BRIDGE STREET, BLACKFRIARS, LONDON EC4A
TELEPHONE: 01-583 0073 OR 01-587 0208 (EVENINGS & WEEKENDS)

Start a City career at its heart

Solicitors/Barristers

£19,000-£23,000

The Stock Exchange is at the centre of an increasingly complex web of City activities. Many of these relate to new financial services legislation, major commercial contracts (a number with hi-tech content) and market regulation. We therefore need talented young solicitors/barristers to join our expanding in-house legal team.

You will have had some significant post qualification experience gained either in the profession or in commerce/industry with an emphasis on litigation or general commercial work.

This is a genuine opportunity to start a career in the City, gaining invaluable practical experience and training. Prospects within The Stock Exchange are excellent.

Salary will be negotiable, non-contributory pension scheme, free travel and BUPA, with relocation assistance where necessary.

If you feel ready for a genuine challenge during a period of great change and rapid development, then please write to:-

Jon Lurie,
Personnel Department,
The International Stock Exchange of
the United Kingdom and the
Republic of Ireland Limited,
Old Broad Street,
London EC2N 1HP.



A market in progress

Mid Glamorgan County Council (the largest local authority in Wales) has a vacancy in the Department of the County Clerk and Co-ordinator for an

ASSISTANT SOLICITOR

£12519 - £14381 per annum

Commencing salary may be above the minimum

The Department is responsible for both legal and central administrative services of the County Council. The successful applicant will join a team of Solicitors responsible for legal advice across the whole range of the Authority's functions. The post now advertised involves a significant amount of advocacy, particularly in child care and trading standards proceedings and also at Planning Appeals and in employment matters. Some attendance at Committee meetings will also be required.

The post is suitable for applicants with some experience in advocacy but applications from others seeking a career in local government will also be considered.

The County Council's Schemes for Car Leasing/car allowance and the payment of removal, lodging and disturbances will apply.

NATIONAL CONDITIONS OF SERVICE

Application forms to be returned by 31 July 1987 can be obtained from the County Clerk and Co-ordinator, Mid Glamorgan County Council, County Hall, Cardiff CF1 3NE, or telephone Cardiff (0222) 820093. Potential applicants who would like an informal discussion about the post should write to the Deputy County Clerk on Cardiff (0222) 820002.

An Equal Opportunities Employer

aesthedeS

IS BARRISTERING LOSING ITS APPEAL?

Use your training and experience in a totally different but very rewarding and highly exciting field.

We have a unique opportunity for articulate, intelligent people who can work hard, organise others and pay great attention to detail. AesthedeS Limited is the U.K. part of a group of companies with a history of high standards, and who are now leaders in their specialist field, with an excellent reputation. You would be required to work on several projects at a time, often dealing with large companies at a high level. All the necessary support you will need is provided. As you develop within the company further opportunities within the group will be open to you. The work is hard, the job fun and rewards good.

For further information please write to S.M. Nokes at AesthedeS Limited enclosing a C.V. or telephone

(01) 837 0231

(We pay on time too!)

aesthedeS

LEGAL AND ADMINISTRATION DEPARTMENT

PRINCIPAL SOLICITOR

Salary up to £18,372

plus relocation package, car loan and allowances

The Council is embarking on an exciting programme of development and redevelopment both to preserve the unique local heritage and to provide new commercial and recreational facilities in its district.

To help achieve these objectives we are looking for a Solicitor of wide experience and high motivation whose initiative and innovation will be the key notes.

The successful applicant will lead a busy team dealing with the full range of the Council's services. He or she will be responsible directly to the Council's Solicitor & Secretary.

The day-to-day management of 11 legal staff will be part of the challenge and, through membership of the departmental management team, and as the department's "Designated Officer", the postholder will have the opportunity to influence management policy.

Stroud District is set in the Cotswolds and Severn Vale with the M5 going across to the West Country and Midlands.

The Council is also moving to centralised office accommodation and offers a generous relocation package together with the added benefits of flexible working hours, car allowance and a contributory pension scheme.

For an application form, to be returned by 21st July, and further details, contact: Personnel Section, Stroud District Council, John Street, Stroud, Glos. GL5 2HD. Telephone: Stroud 6321 ext. 297.

An equal opportunities employer

Stroud District Council

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Stroud District Council

OSBORNE CLARKE

We are a fast growing commercial practice with offices in Bristol and London. The following opportunities are available in Bristol:

COMPANY

Solicitors with two/three years experience to be involved in the development of our already substantial company practice which includes corporate finance, acquisitions, stock exchange and general commercial work. (Ref: 20)

PROPERTY (COMMERCIAL AND RESIDENTIAL)

Solicitor with not less than two/three years experience to assist with our substantial practice in property development work and also Solicitors to assist both in this field and with the wide range of commercial property matters handled by the Firm. We also have vacancies for domestic conveyancers with two/three years experience. (Ref: 7)

COMMERCIAL LITIGATION

Solicitors with two/three years experience to assist in the development and expansion of our commercial litigation practice. (Ref: 68)

LIBRARIAN/INFORMATION OFFICER

To set up a central Library and information retrieval service for the Firm. (Ref: 25)

Please apply to:

Osborne Clarke
30 Queen Charlotte Street
Bristol
BS9 9 7QQ

EVERSHED & TOMKINSON

Solicitors

Birmingham & London

PROPERTY LAWYER

— London

COMPANY LAWYER

— London

Previously one of the largest commercial solicitors outside London, we established a substantial fee earning team in London in September 1986, which has already doubled in size.

We now seek:

1. An energetic young property lawyer to join a team specialising in development work;
2. An equally energetic company lawyer to supplement our team specialising in management buyout and venture capital work as well as more traditional company sales and purchases.

We look for enthusiasm, commitment, common sense, initiative and an appreciation of the commercial implications and significance of situations. We train our assistants to develop judgement, to take decisions and to advise Clients in a positive manner.

We offer:

- a competitive salary,
- congenial working conditions in an informal office,
- challenging work.

We also offer an opportunity to participate in an exciting venture in which full rewards, including partnership, are available for those with ambition who contribute to our success.

Experience 0-2 years: September qualifiers welcome to apply.

Contact: Nigel Watkins,
Managing Partner (London),
Evershed & Tomkinson,
2/5 Warwick Court,
London WC1R 5DJ.
Tel: 01-403 4581.

Assistant Company Secretary

£15,000 + Benefits

Our client, a highly successful and rapidly expanding management and corporate communications group, currently seeks a new member to join their company secretariat.

The position offers the opportunity to become involved in all aspects of company secretarial work. Responsibilities will include the handling of all property matters and the computerisation and maintenance of statutory records for the group.

The successful candidate is likely to be either currently following the ACIS examinations, or a recently qualified Barrister looking to pursue a career in this area.

For further information please contact

Gary James on 01-831 2000 or write to him at

Michael Page Partnership, 39-41 Parker Street, London WC2B 5LH.

All applications treated in the strictest confidence.



Michael Page Partnership

International Recruitment Consultants

London Bristol Windsor St Albans Leatherhead Birmingham Nottingham Manchester Leeds Glasgow & Worldwide

CITY LITIGATION OPPORTUNITIES

My clients are a renowned medium-sized legal practice which has an established reputation for the provision of legal services to an impressive range of corporate bodies and individuals.

The Litigation Department is broadly based in the commercial field with particular experience of employment and industrial relations, insurance matters, defamation, publishing and advertising law and related areas. The Department is expanding and vacancies have arisen for the undermentioned appointments.

EXPERIENCED LITIGATOR

The successful candidate will have good academic qualifications and ideally three to five years' relevant experience in a City/Central London firm or a

comparable provincial practice. This is a senior position and the appointment offers excellent partnership prospects.

ASSISTANT SOLICITOR

A young solicitor with about one years' litigation experience, able to work without supervision, to assist the partners and to develop his/her own substantial independent case load in due course.

The salaries and benefits for these appointments will be very attractive. Those wishing to apply for either of the above appointments, or to discuss their suitability, are invited to write to or telephone John Hamilton, quoting JH 170 at:

John Hamilton Associates,

51-53 High Street,

Guildford, Surrey GU1 1AD

Tel: (0483) 574814



John Hamilton Associates

Management & Recruitment Consultants

COMMERCIAL LAWYER

MOBIL OIL COMPANY LIMITED

This challenging opportunity is with Mobil Oil Company Limited, the UK manufacturing and marketing affiliate of Mobil Corporation, one of the largest corporations in the world.

The Company wishes to appoint a Commercial Lawyer to an important post in its Legal Department in central London.

Applications are invited from solicitors or barristers, preferably with honours degrees, who have had wide experience of commercial legal work, partly obtained in industry. The preferred age is 30 to 35, with at least 5 years post-qualification experience.

The job requires the ability to give sound and practical legal advice at the most senior levels on important commercial and industrial legal matters, including major contracts, litigation, competition law and company law. Some experience of commercial conveyancing would also be advantageous. The successful applicant, male or female, should also have business acumen, combined with drive and initiative.

The salary will reflect the responsibilities of this important position, combined with a car purchase scheme, pension and other benefits. Relocation assistance will be provided if necessary.

Please send details of age, qualifications, experience and present salary to:-

Peter Johnston, Manager Employment and Development, Mobil Oil Company Limited, Mobil House, 54/60 Victoria Street, London SW1E 6QB.



01-481 4481

LEGAL APPOINTMENTS

01-481 4481

Tax Lawyer
City Attractions

Do you have one to two years' experience in tax, either as a solicitor or barrister? If so, we have a unique opportunity for you to apply and further develop the skills you have acquired.

Working in a high-calibre team, you will be advising clients on the tax implications of a wide range of commercial transactions.

In our rapidly expanding law firm, your salary and future prospects will be highly attractive.

To find out more please phone Personnel Director Roy Lecky-Thompson, on 01-638 4090 or send him your c.v. at Cameron Markby, Moor House, London Wall, London EC2Y 5HE.

CAMERON MARKBY

The Solicitor

BBC

We are an equal opportunities employer

Applications are now invited for this post, in preparation for the retirement of Tony Bostock.

The Solicitor is the professional and managerial leader of a department of ten solicitors which provides a legal service to the BBC. The legal aspects of the BBC's programme output are key elements of the department's wide range of activities, which also include conveyancing and personnel matters.

The successful applicant will have proven ability to give advice at the most senior levels which should be supported by appropriate litigation experience.

Salary will be according to qualifications and experience.

To apply, please write with full C.V. to Antony Jennings, Legal Adviser, BBC, Broadcasting House, London W1A 1AA to arrive no later than 28th July, 1987.

WEST SUSSEX MAGISTRATES' COURTS COMMITTEE
CRAWLEY MAGISTRATES' COURTS
APPOINTMENT OF
COURT CLERK CC/PAD 1-7
(SALARY £8,664-£10,917)
(Plus Outer fringe Allowance of £213 p.a.)

Applications are invited for the above post from Barristers and Solicitors and persons qualified in accordance with the Justices' Clerks' (Qualification of Assistants) Rules, 1976. Salary will be according to ability and qualification.

Persons appointed will be officiating regularly in the full range of courts and will have administrative duties and contact with computer procedures.

The Crawley division includes Gatwick Airport which provides a wide range of cases. There is access to the Sussex coast and country side with excellent travel routes available.

The appointment is superannuable and subject to the J.N.C. Conditions of Service as locally supplemented. A scheme provides allowances for removal resettlement and lodging in appropriate cases.

Confidential requests for application forms, marking envelopes 'COURT CLERK', accompanied by the names and addresses of two referees, one of whom should preferably be a previous employer, should be made immediately.

D.M. Redston, Solicitor,
clerk to the Justices,
Crawley Magistrates' Courts,
County Buildings,
Woodfield Road,
Crawley Sussex RH10 1XF.

BRAND & CO

We are an expanding firm of solicitors on the edge of London. We are seeking to fill the following positions:

ASSISTANT LITIGATION SOLICITOR qualified approximately two years to deal with a wide range of general work including matrimonial and High Court actions.

QUALIFIED LEGAL EXECUTIVE to assist the Litigation Partner.

ARTICLED CLERK or NEWLY QUALIFIED SOLICITOR to assist Senior Partner in the corporate branch of the practice. Excellent training will be given and there are good long-term prospects for the successful applicant.

PART-TIME COSTS DRAFTSPERSON to work approximately three days per week drawing Solicitor Client and Legal Aid bills and amending locations. We would consider a person with litigation experience only for this position but training would be given.

The successful applicants should be looking to pursue their professional life in a practice with work of the highest quality acting for a number of public companies and situated and busy modern offices outside central London.

Excellent salary and prospects for the right applicants.

Apply in writing with CV to:

Mr J S Brand
Brand & Co
Nonsuch House
London Road
North Cheam
Surrey SM3 9AA

CONFERENCE PRODUCTION
Excellent Remuneration Package
(including profit share)

This is a rare opportunity for someone with legal experience to join a major firm of conference producers. You will be responsible for devising a yearly programme of conferences for multi-lingual small teams and for monitoring your budget. Ideally in your early 30's, you will be profit motivated, commercially aware and have a flair for marketing PR and administration.

Please telephone 01-240 3551
Early life appointments arranged

Elizabeth Hunt
Recruitment Consultants
2 Bow Lane London EC4

BROADEN YOUR
HORIZONS
WITH MASONS

If you have experience in Construction law but feel that your ambitions are not being realised and your initiative is not being encouraged then come and talk to Masons.

Because of the dynamic and expanding nature of our practice, we can now offer exceptional opportunities to those of you with experience either from within the industry itself or in private practice. At Masons you would be expected to deal with all aspects of Construction law not just in the UK but internationally as well, facilitated of course by our associated offices in the Far East and the Middle East.

Whilst you may be a specialist, at Masons you will have every opportunity to spread your wings in an environment which actively encourages you to maintain or develop involvement in commercial litigation in other fields. And those who prefer to specialise in non-contentious areas are encouraged to become involved in advising in connected areas within the Commercial and Property Departments. We don't believe in rigid demarcation of expertise.

If you feel ready to meet this exciting career challenge, then why not call John Bishop or Martin Harman on 01-583-9990 or, if you prefer to write, drop a line enclosing full C.V. to Christopher Warren-Smith at:

Masons, 10 Fleet Street, London EC4Y 1BA

Masons

ASSISTANT COMPANY SECRETARY
FINANCIAL SERVICES CROYDON BASED

For a successful and expanding financial services group which provides a wide range of investment services. Working alongside the Company Secretary, you will provide a comprehensive legal and secretarial service to companies within the Hill Samuel Investment Services Group.

Your responsibilities will include the interpretation of and compliance with the rules and regulations arising from the Financial Services Act, providing secretarial services to HSISG Companies and considering the application of legislation.

The appointment calls for an ambitious solicitor or Chartered Secretary with at least 5 years commercial experience. A background in financial services would be an advantage.

In addition to a competitive salary the benefits are substantial and include a Company Car, non-contributory pension scheme, profit share and relocation assistance.

Applications in writing to: The Personnel Manager,
Hill Samuel Investment Services Group,
NLA Tower, 12-16 Addiscombe Road,
Croydon, CR9 2DR

HILL SAMUEL
INVESTMENT SERVICES GROUP

Bass

Senior Legal Appointments

Two appointments, both reporting to the Group Legal Adviser and arising from retirement and growth respectively, are to be made in this £2.7 billion turnover Group. In addition to being a leading European brewer, Bass has extensive interests including Hotels, Restaurants, Racing, Leisure and Soft Drinks. It also has Property, Insurance and High Technology companies. The diversity of legal input required calls for Solicitors or Barristers with successful records, either in private practice dealing with substantial corporate clients, or in a major commercial or industrial group.

Salaries are negotiable; benefits include car, share scheme, pension, BUPA, and relocation help.

Deputy Group Legal Adviser

This appointment is for those in their 30's with wide commercial conveyancing experience. Whilst the emphasis will be on conveyancing, for which you will have total responsibility, the appointed candidate will deputise for the Group Legal Adviser and advise senior management on a broad range of corporate legal work. Ref: 60613/1

Assistant Group Legal Adviser

This appointment is for those in their late 20's or early 30's with extensive experience in Company and Commercial Law, preferably in a corporate environment. The role covers a wide portfolio of legal work in this extensive group of companies. Ref: 60613/2

Please write with personal and career details quoting appropriate ref. to: T. J. Lloyd, Knight Wendling Ltd, 13/14 Cornwall Terrace, Regents Park, London NW1 4QP

Knight Wendling

Executive Search & Management Consultants
London - Stockport - Glasgow - Zurich - Dusseldorf - Amsterdam
Brussels - Paris - Karlsruhe - Oslo - Vienna - Chicago

JEFFREY
GREEN &
RUSSELL
SOLICITORS

As a ten partner Mayfair firm we offer an environment of challenge and opportunity for commercially-minded lawyers who wish to participate in the continuing dynamic growth of this Practice. The firm is dedicated primarily to the entrepreneurial business community, but has growing links with the institutions.

This is no law factory: the role of the individual is highly regarded and initiative is encouraged. In the context of the team-work now required to provide comprehensive advice to commercial clients.

We would like to engage:-

A Senior Company Solicitor

to develop the public corporate side of the Practice and to handle prospectus work, floatations, large scale takeovers, venture capital funding, management buy-outs.

He or she should have the appropriate experience and stature to become a partner almost immediately - with at least four years post-qualification experience in a City practice.

This is a challenging position and the rewards will be commensurate.

Please apply to Jeffrey Green, enclosing your C.V.

Apollo House, 56 New Bond Street, London W1Y 9DG.
Telephone 01-499 7020

RAKISONS
SOLICITORS

27 CHANCERY LANE LONDON WC2A 1NF
TELEPHONE: 01-404 5232
FAX: 01-631 8966

COMMERCIAL LITIGATION
PROPERTY

We are a young and rapidly expanding practice with vacancies in the above departments.

Applications are invited from candidates with up to three years high quality post qualification experience with a Central London commercial practice.

We offer excellent prospects to the dynamic and committed applicant who can keep pace with the flexible structure required to meet today's rapidly changing legal environment.

Full CV's to Robert Rakison.

BEDFORDSHIRE MAGISTRATES' COURTS COMMITTEE
BEDFORD MAGISTRATES' COURT

Vacancies exist for:

LEGAL ADVISERS
TO MAGISTRATES

Salary between £5,865 and £10,167

Applications are invited from lawyers interested in the work of advising lay Magistrates in the Bedford area.

Opportunities will be given to successful applicants to train in Court and in the administrative functions of a busy Justices' Clerk's office. Subject to qualifications there will be automatic progression to higher salary scales. These posts are suitable for newly qualified barristers or solicitors or holders of a Law Degree seeking a professional qualification. In the latter case encouragement will be given to undertake training and financial assistance may be available.

If you are interested, write or telephone for a job description and application form. Applications should reach me by 1st August 1987.

D.A. Payne, Clerk to the Justices,
The Shire Hall,
St. Paul's Square,
BEDFORD
MK40 1BQ
Tel: (0234) 59422

Gabriel Duffy Consultancy

CORPORATE
FINANCE LAWYERS

Our clients, a dynamic Central London firm, are looking for a top quality Corporate Finance Lawyer. The successful applicant will have between 2-4 years PQE in Stock Exchange floatations, public company mergers and rights issues, knowledge of the USM and OTC markets and be fully conversant with the City Code and Exchange regulations.

Excellent salary and working conditions.

AUTUMN QUALIFIERS-
LOOK TO THE FUTURE

If you are thinking of moving at the end of your Articles the recruitment drive for Autumn vacancies is now at its height. We can offer advice and some of the best career opportunities in London & the Provinces.

For further details please contact Anna Groth on 01-831 2288 (days) or 01-584 3664 (eves & w/e) or write with full c.v. to: Gabriel Duffy Consultancy, 31 Southampton Row, London WC1B 5HJ.

LITIGATION
SOLICITOR

Sookias & Sookias Solicitors, commenced May 1985. Young, aggressive and fast expanding firm in fully computerised and prestigious West End offices. Have already expanded 3-fold, with a view to further growth, are now seeking a Litigation Solicitor with up to 18 months experience. The successful applicant will deal with an interesting and varied workload being primarily commercial and civil litigation with partnership prospects. Salary £13,500 - £17,500 a.a.e. plus benefits. Non-smoker. Please apply with c.v. to: M.J. Sookias, Sookias & Sookias, First Floor, Henrietta House, 9 Henrietta Place, London W1M 9AG marking all correspondence "Strictly Private & Confidential."

BURY MAGISTRATES' COURT
TRAINEE
COURT
CLERK

Minimum Salary £8,519
(Pay award pending)

Applications are invited for the above post from Solicitors or Barristers seeking a career in the magistrature. The post will offer an opportunity to gain experience in all aspects of office administration and the taking of courts. Applications marked confidential must contain details of education and qualifications and the names of two referees. The closing date is Wednesday 22nd July.

Ian C Webb, Barrister at Law
Clerk to the Magistrates' Courts Committee
The Court House
Tenterden Street
Bury, Greater Manchester BL9 0HQ.

LLOYD'S MANAGING AGENCY

A leading Lloyd's Managing Agency have a vacancy for a young lawyer to work as part of a team dealing with insurance and reinsurance claims. The successful candidate will have the ability to cope with demanding problems to deal with people at all levels of the Market. We are prepared to offer an excellent remuneration package to the right applicant.

Please apply with full C.V. to:
N. Cotton,
RHM Outwells (Underwriting Agencies) Ltd,
85 Gracechurch Street, London EC3V 0AA

01-481 4481

LEGAL APPOINTMENTS

01-481 4481

AUTUMN QUALIFIERS

Our clients in the City and Central London are still looking to fill the remaining vacancies in their property, company, commercial, litigation, and private client departments.

LANDLORD AND TENANT C. £25 K
An eminent City firm seeks a solicitor of three to four years' P.Q.E. to undertake a varied and quality workload in Landlord and Tenant and other property-related litigation. This is a new position, resulting from expansion.

CONVEYANCING To £22 K
An established City firm, with a considerable commercial property involvement, wishes to recruit a solicitor of between one and two years' post-qualified experience. Ideally, he or she will have expertise in heavyweight commercial property, including developments and funding. However, candidates wishing to upgrade their experience and who show energy and potential, will also be considered.

TOWN AND COUNTRY PLANNING To £25 K
A medium-sized City practice requires a solicitor of between one and four years' P.Q.E. to join their Planning Department. The successful candidate will undertake a challenging workload on behalf of the firm's corporate clients, including development matters. A competitive salary and excellent prospects are available.

COMPANY/COMMERCIAL To £20 K
A solicitor, shortly to qualify, or up to 12 months' P.Q.E. is required by a medium-sized City firm, to undertake a challenging workload on behalf of public and private companies.

CORPORATE TAX £ NEG
An established City practice with an international clientele wishes to recruit a solicitor of around three years' P.Q.E. to join their small but growing tax department. Excellent prospects.

Law Personnel
Specialists in the legal profession worldwide
95 Aldwych, London WC2B 4JF Tel: 01-442 1281
(ansaphone after office hours)

BERKSHIRE

Opportunity with this leading practice seeking a partner-designate for wide range of commercial litigation. Ability to assist in some non-contentious work important.

SURREY SALARY + CAR
Solicitor five years' P.Q.E. min sought by progressive practice to join enthusiastic team to undertake residential bias conveyancing. Leader in use of computerized technology.

KENT £ NEG
This medium-sized practice seeks a solicitor at least 2 years' P.Q.E. to undertake criminal litigation. Good prospects.

NORTH WALES C. £12 K
Newly qualified solicitor for mixed bag of litigation. Combination of matrimonial work, personal injury, and a balance of general matters.

DEVON C. £15 K
Co-acting advocate aiming for early partnership? Our dynamic client awaits solicitors unafraid of responsibility, to face competition.

YORKSHIRE £ NEG
A major, respected practice seeks Commercial Conveyancers. Experience requirement is flexible. High quality work, excellent career prospects.

Law Personnel
Specialists in the legal profession worldwide
95 Aldwych, London WC2B 4JF Tel: 01-442 1281
(ansaphone after office hours)

UNDERWOOD & CO
LONDON W.1.

require a
COMMERCIAL CONVEYANCER

We are seeking a solicitor qualified ideally two years' or more to undertake primarily commercial conveyancing (including property development and work for financial institutions) with some private client matters.

Excellent Partnership Prospects. Initial Salary £20,000 - £30,000.

Please reply in confidence with full CV to
Bernard Dawson, Underwood & Co,
40, Welbeck Street, London W.1.

Army Legal Corps

The Army wishes to recruit several professionally qualified lawyers in or about January 1988 to serve as commissioned officers in the Army Legal Corps. A Selection Board will be held in October 1987 at Salisbury, Wiltshire.

Successful candidates will be from either branch of the profession, will normally be in the age range 24 to 30, and will preferably have some experience of advocacy. They will be interested in applying and enhancing their professional skills in various fields at a wide range of locations in the United Kingdom and overseas.

On confirmation in their initial appointments, Army legal officers receive a salary of £13,972 a year and the rank of Captain.

For further details, please contact:
Lt Colonel Peter Bryant, LLB, Directorate of Army Legal Services, Ministry of Defence, Empress State Building, Lillie Road, London SW6 1TR. Tel: 01-385 1244 (Ext 3182).

The Armed Forces are Equal Opportunities Employers under the terms of the Race Relations Act 1976.

Army Officer

PERSONAL INJURY LAWYER
Manchester City Centre
Experienced Solicitor or Legal Executive required to take over existing dept, handling exclusively personal injury claims, involving road-traffic, factory and public liability accidents.

If you have first class experience in the field, complemented by personality and vision you should be enjoying an excellent salary package, including a car, BUPA, and pension settlement.

Apply to R Taylor,
Rowlands Solicitors,
35 Piccadilly Street,
Manchester M2 2AP
061-228 1561

INTELLECTUAL PROPERTY

We are seeking two able young solicitors to join our Intellectual Property Department to do a wide range of interesting patent, trademark, copyright and passing-off work, both contentious and non-contentious for major national and international corporate clients.

Ideally, candidates should possess 1-3 years' post admission experience in this field and be seeking a career move that will provide greater client contact and responsibility.

Our new offices opposite St Paul's provide pleasant working conditions and our salaries are competitive.



Stephenson Harwood

Please write with full resumé to or telephone, Denis Reed, One, St Paul's Churchyard, London, EC4M 8SH. 01-329 4422.

Company Commercial

Up to 3 years P.Q.E.
Excellent Salary.

Our Client, a well established medium sized firm which is resourceful and highly motivated with a broadly based commercial practice needs to appoint a Solicitor of calibre to deal with a varied workload of Private and Public Company work. Emphasis is placed on the highest level of professional competence whilst retaining a friendly atmosphere. If you feel your skills and ambition can match the challenge, then contact us in the strictest confidence or write to the address set out below. (Ref 150)

JAMES DAVIS
PARTNERS

LEGAL SELECTION
160 New Bond St
London W1N 1HR
England
Tel 01-629 4226
Fax 01 491 7459
Telex 298042

INTELLECTUAL PROPERTY

The Performing Right Society (total revenue in 1986 £85.3 million) has a continuing need for able lawyers keen to make their mark in this challenging field of work. Essentially the Society's task is to administer rights of broadcasting and public performance in the works of its composer and publisher members and of its many foreign affiliated societies.

The spectrum of activity is broad with a unique combination of practical detailed, administration of rights (embracing skills of negotiation, numeracy and drafting) and involvement in comparative international law. The Society is a prime force in the advancement of authors' rights by reason of its direct operations in a number of Commonwealth territories where it is engaged in establishing responsible, indigenous societies and its many activities on the international level aimed at improving the application of the Berne and Universal Copyright Conventions.

Potential candidates without experience of this field should not be deterred if they are personable solicitors/barristers aged approximately 24-32 (non smokers), of good academic record, with a sound knowledge of French and highly practical in their approach to problem solving.

The Society will offer an attractive salary and benefits commensurate with experience and its continuing growth provides excellent career prospects.

Applications (accompanied by a recent photograph, marked "Confidential-DEA", should be sent to the Director of External Affairs, Performing Right Society Ltd, 29/33 Berners Street, London W1P 4AA.

The Performing Right Society Limited



Company Secretary & Legal Adviser

Construction City
up to £25,000 p.a. + car

The Board of a public limited company wishes to appoint a Company Secretary. The p.l.c. is the Holding Company for a group of subsidiaries operating in the construction industry (Group t/c £45m) principally in London. The Company Secretary will also be appointed Secretary of the subsidiary companies, and as Legal Adviser to the Group will deal with matters arising in a substantial construction contracting organisation. Candidates must be Chartered Secretaries with a legal bias, or Solicitors with secretarial

experience in a public company, and a background in construction or in a professional office with heavy involvement in the industry. Age indicator: 30 to 50 years. Based in the City. Salary up to £25,000 p.a., car provided, and benefits normal to a long-established company.

Please write stating age, current salary and how you meet the Client's requirements, quoting reference 195. No information will be disclosed without permission.

William MILNER
Management and Selection Consultant

1 Spencer Parade,
Northampton NN1 5AA.
Tel: Northampton
(0604) 259288

LEGAL AID SOLICITORS
ASSISTANT AREA DIRECTORS
NEWCASTLE & BRIGHTON
£12,000 - £14,000 p.a.

Applicants should have experience in civil and criminal Legal Aid and preferably general administration and committee work.

Commencing salary reflecting the experience required will be in the above bracket although more would be offered to exceptionally qualified candidates. The salary range (under review) rises to £20,146 per annum with annual increments of £806. There are promotion prospects to higher grades with salaries rising to £25,153 per annum and above.

Conditions of service include 25 working days leave and an index linked contributory pension scheme with dependants provision.

Applicants who would like additional information are invited to telephone the Personnel Manager on 01-353 7411.

Write in confidence by 27th July 1987, giving full details of education, experience, employment, present salary, post applied for and date available to:
Personnel Manager, Legal Aid (T),
Legal Aid Head Office, Newspaper House,
8-16 Great New Street, London, EC4 3BN.



Legal Adviser

An internationally known Company in the capital electronics field is seeking an Assistant to the Group Legal Adviser.

Working in a small widely involved Legal Department, you will be responsible for advising our Group of Companies in respect of negotiation and preparation of contracts, settlement of claims, briefing outside legal advisers and instructing overseas lawyers, drafting commercial agreements, employment law and aspects of the UK and European competition law.

You should be a Solicitor or Barrister with a combination of appropriate commercial knowledge plus drive and initiative. At least five years' post call or admission experience, part of which is likely to have been in an industrial environment, is required.

A highly attractive salary and benefits package will be offered fully reflecting the challenging nature of this position which is based in the Outer London area.

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WHY NOT MAKE A CHANGE

O'Connell leads whole parade with second 65

By John Hennessey

Peter McEvoy at least, will gain some comfort from the Open Championship qualifying competitions yesterday.

The memory of a rare, and overwhelming, defeat in England's colours in the European championship recently must still hurt, but yesterday's golf at North Berwick, just along the coast from Muirfield, clearly stamps the man who beat him as somebody quite out of the ordinary run.

He is Eoghan O'Connell, an Irishman enrolled at the famous Wake Forest Academy of golf in the United States. With a few players still finding their way home, O'Connell, still only 19, returned a second 65, to equal his amateur course record of the day before and lead the whole parade from the four courses with a score of 10-under-par.

Per-Arne Brostedt, of Sweden, was a stroke lower on 129, but since the Longniddry course has a par of 68, he was only seven under for the 36 holes.

O'Connell had a remarkable burst of six birdies in seven holes from the third and reached the turn in only 29. Given a chip and putt at the

second and a four iron on to the long ninth, he needed only 12 putts in that first half.

Yet there was a nervous start, for he took a four iron off the first tee and put it on a road. While ignoring an impatient playing partner's advice that he could take a free drop, O'Connell waited 10 minutes for a ruling and discovered he had to play the ball where it lay. A wedge found the green for a par four, but left the club rather the worse for wear.

That same ill-used wedge went through the green at the second, but he saved himself with a putt from 10 feet. Then the fireworks began. He holed from 20 feet at the third, struck a seven iron to 12 inches at the fourth, and then holed, successively, from 10 feet and 15 feet.

The seventh was a bit of a let-down, a prosaic par four, but his seven iron now finished four feet from the seventh hole and he was safely on the 492 yards ninth with a sweetly hit four iron.

He relaxed on the way back, he said afterwards, and allowed two bogeys to mar his card. A four iron put him in a bunker at the 15th and he took three putts on the 11th.

OPEN QUALIFYING SCORES

(British and Irish unless stated)
GULLANE: 134: A O'Connell, 70, 64, 135: M Pagan, 67, 68, 136: P Kent, 70, 65, 137: B Andrade (US), 67, 70, 138: N Price (SA), 71, 68, 139: D Durman, 67, 72, 140: J Leighton (SA), 68, 71, 141: P Thomas, 69, 71, 142: S Hamer, 69, 70, 143: M Wilson, 71, 68, 144: R H. 71, 68, 145: A Stevens, 70, 69, 146: N Hansen, 72, 67, 147: P Corry, 73, 67, 148: C Moody, 70, 70, 149: M Wilkins, 68, 72.

LUFFNESS: 128: E Webster (Zim), 65, 64, 131: M Pearson (Swi), 66, 66, 132: M Winchester, 65, 68, 133: M King, 64, 66, 134: M. 65, 135: J Robinson, 67, 66, 136: M. 65, 137: S. 65, 138: S. 65, 139: S. 65, 140: S. 65, 141: S. 65, 142: S. 65, 143: S. 65, 144: S. 65, 145: S. 65, 146: S. 65, 147: S. 65, 148: S. 65, 149: S. 65, 150: S. 65.

* denotes amateur

Open could end Watson's three years of anguish

By Mitchell Platt

Tom Watson yesterday launched his preparation for the 116th Open Championship, which starts at Muirfield on Thursday, by revealing the anguish felt by his family during his three years without a win.

Watson, five times Open champion but without a success since the Australian Open in 1984, said: "You wouldn't believe the rumours that have circulated around Kansas City, where we live, or the way that people have had mouthed me."

It is the second time this year that the usually secretive Watson has chosen to bring into the open the hearsay fire among the country club set in Kansas City.

"I've heard everything

about why I was in a slump," said Watson. "I've heard all kinds of crazy reasons. I've heard I'm an alcoholic. I've heard I'm on drugs. I've heard I'm getting divorced. I've heard I'm quitting golf and moving out to my farm. I've heard I'm going to fire my manager who happens to be my brother-in-law."

"Those rumours have hurt the people close to me. It has especially hurt my family. There are always going to be people jealous of you and others pulling for you. If you like there are people who want to help and others who only want to hurt."

"Those spreading the rumours don't know what they are talking about. None of it is true. I've got nothing to hide.

It doesn't bother me but it hurts my wife, Linda, and my parents when they hear those things."

Watson's dilemmas were the last thing he needed as he strove to arrest one of the unluckiest slides in golf. He has his own explanation for the U-turn in form which has banished him to a professional desert while the likes of Severiano Ballesteros and Greg Norman have captured the centre of the stage.

"I never really got depressed," he added. "It's all part of life. I did try to fight it but fighting doesn't work. One of my problems has been a lack of patience. If you start something new with your swing then you must give it time to work. I didn't."

Kuwait, under government

instructions, had warned the tournament that they would not compete if results brought them up against Israel but Indonesia's action is unexpected. The Student Games have managed largely to remain free of political issues. The two Koreans met amicably at Kobe, Japan, in 1985, and could do so in football again here.

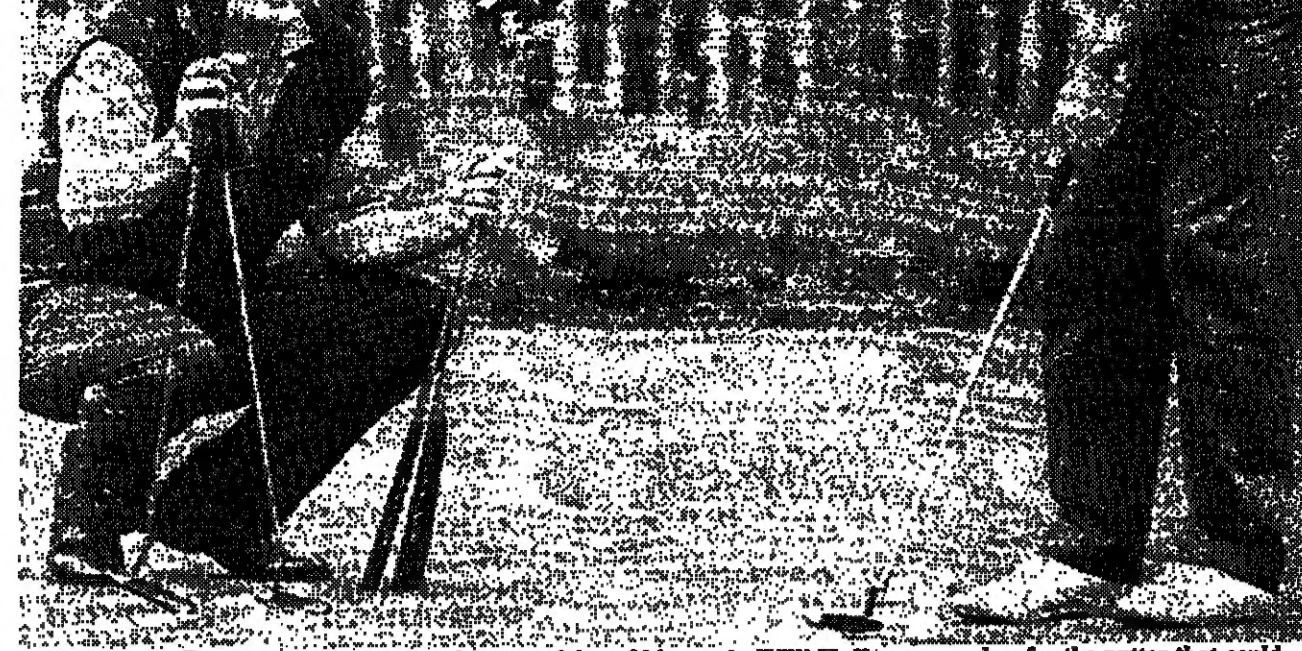
He said: "Most of them could do with a good kick up the backside. A lot of these youngsters are just playing at the game. They are superficial, cosseted golfers, content to sit back in the comfort zone and pick up easy money with no desire to win."

Jacklin, who will lead Europe into Ryder Cup action for the third time in September, had nothing but praise for the members of the team that overcame the United States in 1985. His worry is with the game's newest arrivals.

"I'm afraid it seems to be a disease of the young today," he added. "Even my own children take money for granted. They don't know what it's like to have the going hard, and that's the problem. We now have a bunch of also-rans coming on to the tour, and they have little in common with the real champions."

"If you look back at the great champions — people like Arnold Palmer, Gary Player, Lee Trevino, Seve Ballesteros, Bernhard Langer and even myself — then it's fair to say we all had tough upbringings. It gives you a burning ambition that keeps you going when things are hard."

But Jacklin is convinced a European player will win this week. He added: "I think Seve, Bernhard and Ian Woosnam are our main



Putter poser: Bernhard Langer, under the supervision of his coach, Willi Hoffman, searches for the putter that could help take him to victory in the Open Championship which starts at Muirfield on Thursday (Photograph: Ian Stewart)

Political refusals hit games

From David Miller Zagreb

The fourteenth World Student Games were yesterday overshadowed by a political cloud, with the refusal by first Kuwait and then Indonesia to fulfil men's volleyball fixtures with Israel.

The executive committee of the International University Sports Federation (Fisu) has tried to defuse the situation by imposing an arbitrary 3-0 defeat on Kuwait — who were due to have played Israel on Sunday — while allowing them to remain in the competition. The case of Indonesia, due to play yesterday, will be determined today.

"We decided not to give political importance to the situation and to consider Kuwait's refusal merely as a technical absence from the fixture," Roch Campana, the general secretary of Fisu, said yesterday.

"We have stressed to both teams their responsibility to the games should this problem continue, and that it would be to the disadvantage of the aims and ideals we are trying to put forward."

"We do not want to boil the milk pan, who would not produce an atmosphere not good for the games. There is no overt manipulation of our games by governments, though we know we can't change the world. Our decision can be considered as either wise or weak. I like to believe it is wise and that we are applying diplomacy," Mr Campana said.

Kuwait, under government instructions, had warned the tournament that they would not compete if results brought them up against Israel but Indonesia's action is unexpected. The Student Games have managed largely to remain free of political issues. The two Koreans met amicably at Kobe, Japan, in 1985, and could do so in football again here.

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Mottet regains yellow jersey

From John Wilcockson, Pau

After being dropped by the leaders on two of the three major mountain climbs yesterday on the thirteenth stage of the Tour de France, but twice chasing back, Charly Mottet, of France, regained the yellow jersey that he had relinquished to a team-colleague last Saturday.

But it was another Frenchman, Jean-Francois Bernard, who achieved the best performance of a tough day in the Pyrenees by claiming second place overall thanks to figuring in a breakaway group which finished in Pau almost four minutes ahead of the 30-strong group containing Mottet and the other contenders to final victory, Stephen Roche, Andy Hampsten, Pedro Delgado and Robert Millar.

The stage was won by a 23-year-old Dutchman, Erik Breukink, who sprinted away from Bernard and two Colombians, Luis Herrera and Pablo Wilches, in the final mile.

Breukink, who was the revelation of the Tour of Italy last month, finishing in third place, was one of 20 riders who set the stage in motion with an attack only 32 miles into the 136-mile stage.

Breukink was really in the attack to act as a decoy for his Scottish team-colleague Millar, but as the long, hot and humid day continued, and Millar showed a few signs of weakness ("I was having a bad day," he said), the Dutchman's presence at the front took on a huge significance.

The original break had reduced to only seven riders by the top of the first mountain, and only six were in contention by the second difficulty, the 7,000-foot high Col du Sudet.

A brave attack was made by Robert Forster, a local rider, but he was eventually reeled in 35 miles from the finish.

The main group, which disintegrated as the day wore on, was three minutes behind

Newcomer who can rise to top

From Pat Butcher

The women's 400 metres hurdles is still in its infancy, being added to the Olympic programme only in 1985. But most of the practitioners give the impression of even less experience. Sandra Farmer set a Jamaican record of 54.59sec in winning the first race in the latest Mobil Grand Prix meeting in Nice last night.

And even though she claimed some notable victims, her hurdling style, a rough approximation of Kris Akabusi's, after three months of practice suggests that Miss Farmer could be close to the world record when she gets it together.

Miss Farmer missed last year's Commonwealth Games because of the Jamaican boycott. But she disposed of the woman who won that championship, as well as the flat 400 metres, Debbie Flintoff, of Australia, with relative ease. Miss Farmer improved her personal best by 0.1sec, with Miss Flintoff second on 55.35sec. And the Jamaican should soon be threatening Miss Flintoff's Commonwealth record of 53.76sec.

Doina Melinte is one of the most underrated athletes in the world, despite winning an Olympic title at 800 metres in Los Angeles. She was also second in the 1,500 metres but the absence of the rest of the Eastern European women, due to the boycott, and her retiring nature, compared, say, to the volatile presence of her compatriot, Maricica Puica, cause her to be frequently overlooked.

Yet in races like last night's 1,500 metres, Melinte is virtually unbeatable. She covered an admittedly sedate pace, behind which the vastly improved Swiss, Sandra Gasser, was in the best position to take advantage on the last lap. But it was Miss Gasser, the European indoor champion and the woman who beat Yvonne Murray and Liz Lynch in the second fastest time of the year in Oslo ten days ago who was found wanting when Miss Melinte made her effort. And the Romanian was an easy winner, in 4min 09.65sec, to Miss Gasser's 4:10.08.

It is difficult to see why there was such a poor crowd in Nice — barely 12,000 — with such a high class entry. The low level of appreciation of athletics in France, combined with someone suggested with good weather, was the cause. Yuri Sedykh certainly liked the town, but not the stadium. The world record holder experienced a rare defeat, except by other Soviets, when Christoph Sahner of West Germany threw 78.26 metres to the Soviet's 78.16 metres.

Langer could also be extremely confident, a winner by 10 strokes on a links course in his last outing, the Carrolls Irish Open at Portmarnock. Langer must believe he is due to win. He has been second twice in the Open Championships, and in the past three years, no lower than tied for third.

Rounding off my top six choices would be the former champions Norman, Ballesteros, Lyle, and, perhaps surprisingly, Crenshaw, who has won this year in America and was a very solid contender in both the Masters and US Open.

Crenshaw was third at Muirfield in 1980, when he endeared himself by saying, "I do not think I could live without (winning) a British Open."

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END COLUMN

Langer could end the run

By Mark McCormack

(Chairman of International Management Group and member of the BBC television commentary team for this year's Open)

Perhaps more than in other sports, the heroes of golf are treasured, and many of us felt that Greg Norman's victory in the last year's Open Championship would be the first of many major triumphs for the game's newest star.

Since then the most significant titles have been won by less likely competitors — Bob Tway (USPGA), Larry Mize (Masters) and Scott Simpson (US Open) — and two of those beat Norman with miraculous shots at the end.

As a result, it has been widely circulated and quoted with alarm in recent weeks that the last 17 major golf championships have produced 17 different winners.

It's an interesting but possibly misleading statistic, rather like saying "Greg Norman has not made par for 17 holes" without regard for what his actual scores were. If Norman made 12 birdies and five bogeys in that span, he would be hard to beat.

The winners over the period in question have been Larry Nelson, Tom Watson, Hal Sutton, Ben Crenshaw, Fuzzy Zoeller, Seve Ballesteros, Lee Trevino, Bernhard Langer, Andy North, Sandy Lyle, Hubert Green, Jack Nicklaus, Raymond Floyd and Norman. There's not much to complain about in that list.

Certainly, there seems to be a greater depth of talent in golf



There have been several similar and lengthy spans — 12 events between 1934-37, 14 between 1966-70 and 11 between 1977-79 — giving further support to my contention that there's no reason for panic judgements about the state of the game, based upon the results of the major championships.

Whether the champion at Muirfield this week becomes the eighteenth on the current string, or is a proven winner who breaks it, I am reasonably confident that he will be a well regarded player. Muirfield, considered the "fairest" of all Open Championship venues, would seem to assure that.

The previous 12 Muirfield Opens have produced but one champion whose credentials were suspect, Alf Perry, who had an unorthodox grip with his right hand under the shaft, and who won in 1935 over the favoured Henry Cotton.

Muirfield's other champions have been James Braid (twice), Ted Ray, Walter Hagen, Henry Cotton, Gary Player, Jack Nicklaus, Lee Trevino and Tom Watson, most recently in 1980.

While I am not one for the risky business of making predictions, Watson will be a sentimental choice in many quarters, having not won since the 1984 Australian Open, and after his strong performance as a runner-up to Simpson in the US Open. A victory by Watson would, of course, equal Vardon's record of six Open Championships.

Langer could also be extremely confident, a winner by 10 strokes on a links course in his last outing, the Carrolls Irish Open at Portmarnock. Langer must believe he is due to win. He has been second twice in the Open Championships, and in the past three years, no lower than tied for third.

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Grounds for hope

York City Football Club and York Rugby League club have begun negotiations for ground-sharing at Bootham Crescent, the football club's ground. Ian Clough, the secretary of the Rugby League club, said yesterday that his club were being forced to give up their own ground at Clarence Street because of the cost of bringing the ground in line with the Safety of Sports Grounds Act.

Although negotiations are in the early stages, both clubs are enthusiastic about the ground-sharing plan. The Rugby League club proposes to sell their ground to development company, and with part of the proceeds to provide a new pitch with under-soil heating at Bootham Crescent. The plan has yet to be approved by the city council.

Kraft craft

Emma Goldman, aged 13, has been named Kraft Gymnast of the Year. Emma, who made her senior international debut for Great Britain against Bulgaria in April, receives a scholarship from the food manufacturers which will enable her and her coach, the former British champion, Karen Leighton, to go to either the United States or the Soviet Union to train for one month.

Aquino's title

Lupe Aquino, of Mexico, became the new World Boxing Council light-middleweight champion when he outpointed the title-holder, Duane Thomas, of the United States, over 12 rounds in Merignac, France, on Sunday night. Despite his ring-fact Thomas was knocked down twice during the bout.

Benefit of all

Essex and Surrey are to meet in a floodlit cricket match on September 24. The two counties will play at Roots Hall, the home of third division football club, Southend United. The match is in aid of the Essex County Cricket Benefit Association, Southend United Football Club and the Sylvester Clarke Benefit Fund.

Scots praised

The UEFA Cup winners, Göteborg have congratulated Dundee United on their supporters' "exemplary display of fairness" at both legs of last season's UEFA Cup football final.

\$1m donation

The Coca Cola drinks company has donated \$1 million (about £595,000) to the International Olympic Committee (IOC) to help finance the construction of the new Olympic museum in Geneva.

New records

Ian McKenzie yesterday set a new British and English junior record for the 100 metres breaststroke competing for the Great Britain squad in a junior championship in Genoa.

Hohn retires

Persistent injury has forced the premature retirement of Uwe Hohn, the only athlete ever to throw the javelin more than 100 metres. The East German announced he was retiring yesterday, three days before his 25th birthday, because of chronic back pains. Hohn will always be remembered for his astonishing 104.80 metres world record at the East Berlin 'Olympic Day' meeting on July 20, 1984, a throw which broke the previous world record by more than five metres, the biggest improvement ever.

Beardsley to sign at last

The British transfer record will be broken this morning when Peter Beardsley finally puts pen to paper and pledges his allegiance to Liverpool (Ian Ross writes).

Beardsley, the Newcastle United and England international forward, will officially end more than three weeks intense speculation by completing a £1.8million move to British football's most successful club.

The deal was given the go-ahead yesterday after Beardsley settled his long-running dispute with the St James's Park Board over the question of a loyalty bonus payment, believed to be worth about £50,000.

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